

...with the family

...on our special day



...on the snow









The report is dated 23 March 2012 and is signed on behalf of the Board of Millennium & Copthorne Hotels New Zealand by:

 $Wms_ms_2$ 

# HR Wong Chairman

Ay Borley

**BK Chiu** Managing Director

Annual Report Issued	23 March 2012
Dividend Paid	11 May 2012
Annual Meeting	Late May 2012
Half Year End	30 June 2012
Interim Results	August 2012
Financial Year End	31 December 2012

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# Chairman's Review

The Remarkables and Lake Wakatipu from Copthorne Hotel & Apartments Queenstown, Lakeview

## **Financial Position & Performance**

**The** Board is pleased to advise shareholders that for the year ended 31 December 2011, Millennium & Copthorne Hotels New Zealand Limited ("MCHNZ") reported a profit attributable to owners of the parent of \$20.6 million (2010: \$10.1 million loss). Given the earthquakes experienced in Canterbury during 2011 and its effects on trading generally, this is a very creditable result.

Clearly, the most significant events of 2011 were the Canterbury Earthquakes in February and the 2011 Rugby World Cup in September and October. The earthquakes and their related aftershocks have had and will continue to have a significant impact on the Company's operations in Christchurch and other parts of the South Island although the negative effects were partially offset by the positive impact of the Rugby World Cup in Auckland and Wellington in particular.

Although revenue and other income for the year decreased to \$111.9 million (2010: \$115.9 million), MCHNZ's profit before tax, non-controlling interests and associates showed growth from the same period in 2010 and increased to \$28.9 million (2010: \$14.9 million) reflecting a number of one-off gains, many of which related to the earthquake as well as increased productivity during 2011. CDL Investments New Zealand Limited increased its after-tax profit by \$0.9 million to \$3.8 million reflecting increased sales activity and a more positive New Zealand property market. First Sponsor Capital Limited made a positive contribution to MCHNZ's profit providing \$4.6 million.

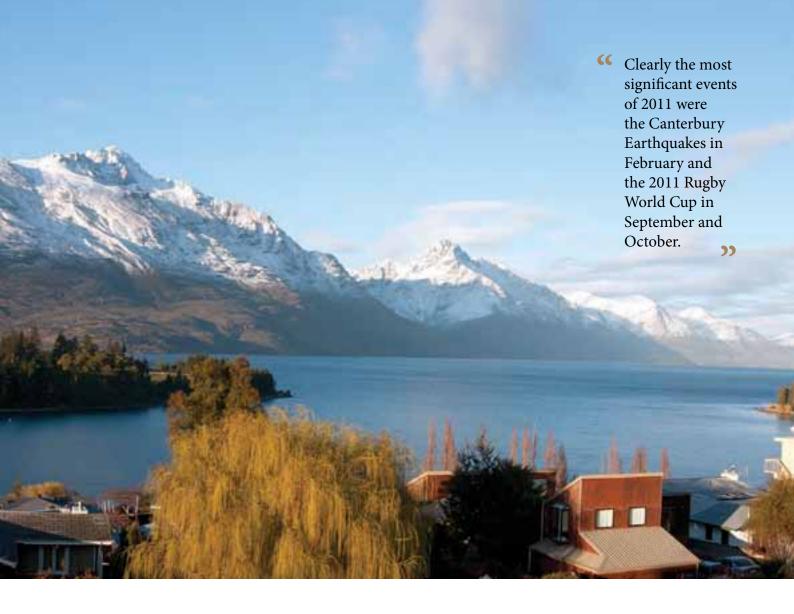
Earnings per share reflected the return to profit and the one-off gains at 5.90 cents per share (2010: -2.90 cents per share).

Shareholders' funds excluding noncontrolling interests as at 31 December 2011 totaled \$419.1 million (2010: \$412.6 million) with total assets at \$660.3 million (2010: \$630.8 million). Net asset backing (with land and building revaluations and before distributions) as at 31 December 2011 was 119.9 cents per share (2010: 118.0 cents per share).

# Effect of the 2011 Canterbury Earthquakes

In the 2011 Interim Report, we set out some of the effects of the Canterbury Earthquakes. By way of update:

Reservations for Millennium Hotel



Christchurch and Copthorne Hotel Christchurch will not be accepted until 2013 at the earliest. Both hotels remain in the 'red zone' and access remains restricted given the ongoing aftershocks. Repair works have not begun on either hotel as a result but both hotels have sufficient business interruption insurance to see them through 2012.

In November 2011, a confidential settlement was reached with the insurers and the owners / landlord of the Copthorne Hotel Christchurch City (Durham Street) for the damage / loss to this property. The lease on the hotel was terminated and the hotel was demolished. The Company has no ongoing liability for this hotel as a result. The Company's business interruption claim from the February 2011 earthquake is still to be settled; Other business interruption claims for the February 2011 earthquake remain ongoing and discussions are continuing with the insurers. A confidential settlement of the claims relating to the September 2010 claims was concluded in respect of the Company's Christchurch hotels.

As stated in the 2011 Interim Report, Insurance for the 2011/12 period was renewed for the New Zealand hotels, albeit at a significantly higher premium reflecting the current risk profile and pricing in the New Zealand market. The Company has had the benefit of being able to access the Millennium & Copthorne Hotels' global insurance policies and its insurers and this has been beneficial in the handling and settling of claims.

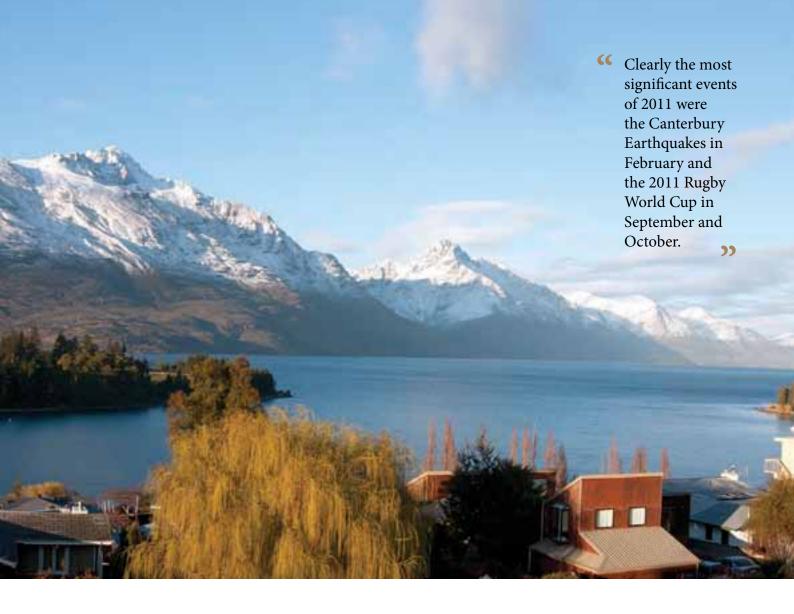
As detailed in the financial statements,

the cost to the Company in terms of insurance excesses and other related expenditure in 2011 was approximately \$1.1 million. Provisions of \$2.4 million were made in relation to the 2011 earthquakes and their after effects during the year.

On behalf of the Board, I do wish to extend sincere thanks to our staff, both past and present in Christchurch, and to our Operations team for their diligence during this extraordinary period.

## New Zealand Hotel Operations

Revenue for the New Zealand hotel operations (16 owned / leased / operated hotels excluding 12 franchised properties) for the period under review was \$97.4 million (2010: \$103.6 million). Hotel occupancy for the period was down to 64.3% across the Group (2010: 66.3%).



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0011	Revenue	Profit after Tax	Dividend
<b>2011</b> at a	<b>\$99.5</b> m	\$20.6m	1.20cps
(T O T) C O	Total Assets	Group Equity	Net Asset Backing Per Share
	<b>\$660.3</b> m	\$419.1m	119.9cps

FINANCIAL SUMMARY MCK For the year ended 31 December 2011	<b>2007</b> Dollars in the	2008 ousands (unless	<b>2009</b> otherwise stated,	2010	2011
Revenue	168,047	123,680	107,951	114,489	99,460
Profit before income tax	46,071	27,519	20,536	14,566	33,505
Profit/(loss) attributable to equity holders of the parent	24,208	17,770	12,372	(10,123)	20,619
Earnings per share (cents per share)	6.93c	5.09c	3.54c	(2.90c)	5.90c
Ordinary dividends per share (cents per share)	2.50c	1.20c	1.20c	1.20c	1.20c
Net asset backing per share*	113.3cps	124.3cps	121.6cps	118.0cps	119.9cps
Total assets	604,854	631,896	610,759	630,757	660,348
Group equity	396,054	434,506	425,082	412,604	419,127

\*(excluding non-controlling interests) (cents per share)



# Managing Director's Review

Two events in 2011 shaped the year's results for us – the first being the Canterbury Earthquakes in February, the second being the Rugby World Cup in September and October.

As the Chairman has noted in his review, both Millennium Hotel Christchurch and Copthorne Hotel Christchurch Central will remain closed until 2013. Both hotels remain in the Red Zone and we are hopeful that we will be able to obtain unrestricted access to them in the near future to commence the necessary work.

Millennium Hotel Christchurch, a leased property, is repairable and CERA have identified it as a building that needs to be repaired and brought back into operation as soon as practicable. In relation to Copthorne Hotel Christchurch Central, a hotel that we own, engineering reports have been obtained by our insurers as to whether the hotel should be repaired or demolished and no definitive decision has been made as yet. To date, we have been working very closely with our insurers and engineering experts to determine the level and nature of works that are likely to be required.

During the year, we had to make a number of difficult decisions such as the redundancy of almost all of our staff working for us in Christchurch. Many of our employees had long histories with us and wanted to continue working for us in some capacity and a number were able to be redeployed to other hotels across New Zealand. But with no prospect of a return to normal operations in the short term, the decision was one we had to make. The three Christchurch hotels represented nearly 20 percent of our total revenue. The loss of such a significant amount of revenue as a result of one event impacted the Company significantly. The insurance cover we have had in place has helped to mitigate many of the negative effects of the earthquakes. We continue to insure all of our properties.

# The future challenges we face regarding Christchurch

Christchurch is not only important to the South Island, but to New Zealand as a whole. From a tourism point of view, its international airport serves as the key gateway to the South Island. But we should not overlook its importance as a hub in terms of commerce, agriculture and tertiary education. The rebuild presents Christchurch with



many opportunities for additional employment, improvement of its infrastructure to grow into a better city and to regain its importance to all sectors of the New Zealand economy.

As a company, it is our strong wish to stay in Christchurch. We want to repair and rebuild our hotels. We want to be part of the rebuilt Christchurch and its ongoing recovery, growth and development. But we recognize the challenges and the conditions needed to facilitate the rebuild over the years ahead.

A tourism-friendly and businessfriendly environment will be absolutely crucial to a successful rebuild of the city. The rebuild must be carefully planned, environmentally and commercially sustainable and realistic. We have made submissions ourselves and through the New Zealand Hotel Council as to how we believe progress can and should be made to support tourism and visitor accommodation over the medium term and we look forward to making a meaningful contribution to that development over the coming years.

Our contribution will not be solely limited to hotels. CDL Investments New Zealand Limited (CDLI), our 66% subsidiary, has development land in and around Christchurch. Its Millgate subdivision located in Rolleston has been popular with its most recent stage selling out, prompting the company to actively progress development of further stages for sale. CDLI also has land located at Prestons Road which was not affected by the earthquakes and, together with its development partners, is working quickly towards obtaining subdivision and development consents in the very near future to commence works to create a new subdivision.

# Rugby World Cup 2011

The Rugby World Cup in September and October 2011 created a very festive atmosphere throughout New Zealand. For our staff, the opportunity to meet and greet members of many of the visiting teams and their loyal supporters to our hotels was a great experience. Our hotels in Auckland and Wellington in particular benefitted from the tournament and had very positive occupancy and yield on game days.

The tournament showed how New Zealand and New Zealanders can succeed in hosting events of global significance. It is imperative to continue to attract similar events to ensure growth and development of tourism to New Zealand.

# **Global Change, Local Impacts**

The strong New Zealand Dollar and the current economic crises in Europe and the United States are things which we are very conscious of. The effects are noticeable in New Zealand as visitor numbers from previously productive market segments continue to decline.

We feel that we must stay the course, particularly with regard to promoting and sourcing business out of Australia and Asia. Asia, in particular, has great potential, especially out of China, to be a future mainstay of leisure and corporate business given its economic importance in the Asia Pacific region. New air services between key regional cities such as Guangzhou will also help stimulate demand.

We continue to be on the lookout for suitable freehold properties which we can own and manage under our brand portfolio in the key East Coast gateway cities of Australia. During the course of 2011, a number of opportunities arose which we investigated but none of them were the right 'fit' for our preferred owner / operator model.

Global change is apparent in booking patterns and the constantly evolving use of technology and of social media. We recognised early that it was critical to stay on top of developments in this field and the investment into our online presence over recent years is proving highly beneficial in a very competitive marketplace. Given that consumers use the Web as their first and arguably most important resource for accommodation information, we have found that maintaining our brand awareness and presence is vital.

At home, during these economically challenging times, we have kept a very watchful eye on our costs. The Company's centralised services model has been very effective in cost management.

### Investment in our product

We know that continued investment in our properties and our product brings rewards both in terms of guest satisfaction, an increase in revenue and yield and the value of our assets. Copthorne Hotel Wellington Oriental Bay (formerly Kingsgate Hotel Wellington Oriental Bay) was the first of our ongoing projects. With its conversion to a four-star hotel, Copthorne Hotel & Apartments Queenstown Lakeview (formerly Kingsgate Hotel Terraces Queenstown) was similarly upgraded after the completion of a significant refurbishment. Both hotels continue to receive guest compliments and have also delivered increases on their revenues and yields in line with their new branding.

We have therefore targeted two

additional properties for a similar makeover in the near future with a view to rebranding in due course. We have also begun preliminary studies on a refurbishment of the Copthorne Hotel Auckland Harbourcity, a freehold property in the central business district and overlooking the Auckland Harbour. A number of options are being considered for this asset in order to achieve our goal of having high quality properties in gateway cities across New Zealand and, as a global group, around the world.

# Thank you for your continued custom and support

I would like to extend my thanks to our loyal customers, shareholders and stakeholders over what has been a difficult and truly extraordinary year. Thank you for staying with us at our Millennium, Copthorne and Kingsgate Hotels across New Zealand. We look forward to welcoming you again in the near future.

I am also very grateful to our staff across our hotels and at our corporate office for their efforts over 2011.

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**BK Chiu** Managing Director



# Director's Profiles

### Wong Hong Ren - (Chairman and Non-Executive Director)

Mr. Wong is an Executive Director and Chief Executive Officer of Millennium & Copthorne Hotels plc and Chairman of CDL Investments New Zealand Limited and M&C REIT Management Limited. Mr. Wong was last re-elected to the Board at the 2011 annual meeting of shareholders.

## BK Chiu - (Managing Director & Member of Audit Committee)

Mr. Chiu is also the Managing Director of CDL Investments New Zealand Limited. Prior to joining the company, Mr. Chiu was Regional Vice -President and Managing Director, Asia of Merisant Company. He holds a Masters degree in agricultural economics and marketing from Massey University, Palmerston North.

Mr. Chiu was last re-elected to the Board at the 2009 annual meeting of shareholders.

## Vincent Yeo - (Non-Executive Director)

Mr. Yeo is Chief Executive Officer and Executive Director of M&C REIT Management Limited. From 1993 to 1998, he was Managing Director of CDL Hotels New Zealand Limited (now Millennium & Copthorne Hotels New Zealand Limited) and CDL Investments New Zealand Limited. He previously also served as an Executive Director of Millennium & Copthorne Hotels plc in London and President, Millennium & Copthorne Hotels Asia Pacific Region.

Mr. Yeo was last re-elected to the Board at the 2010 annual meeting of shareholders.

# Richard Bobb - (Independent Director & Chair of Audit Committee)

Mr. Bobb is a Chartered Accountant with over thirty five years experience. He is currently a member of the Professional Conduct Tribunal of the Institute of Chartered Accountants in Australia and was a member of New South Wales Joint State Taxes Committee of the Institute of Chartered Accountants in Australia and the CPA Australia. He was also a member and past Chairman of the Joint Legislation Review Committee and a member and past Chairman the Legislation Review Board of the Institute of Chartered Accountants in Australia and the CPA Australia. He is admitted as a Barrister in New South Wales.

Mr. Bobb was last re-elected to the Board at the 2010 annual meeting of shareholders

## Graham Mckenzie - (Independent Director & Member of Audit Committee)

Mr. McKenzie is a Barrister and Solicitor with over thirty years experience in corporate and commercial law and is a former Partner and Consultant to Bell Gully, a leading New Zealand law firm. He is currently a member of the New Zealand Law Society Disciplinary Tribunal. Mr. McKenzie is a member of the New Zealand Law Society and the Queensland Law Society, Australia and holds a Bachelor of Laws degree from Victoria University, Wellington and a Master of Laws degree from Warwick University, England. Mr. McKenzie was a Director of CDL Investments New Zealand Limited from 2005 to 2006. Mr. McKenzie was last re-elected to the Board at the 2011 annual meeting of shareholders.



# Sustainability at our hotels



Quality assured

We take the issue of environmental sustainability seriously and we are conscious of the effect that our operations and tourism as a whole have on the environment. As part of the Qualmark rating process, we participate in the Qualmark Green programme which looks at how we use our resources, minimise waste and how we impact the environment.

# ENVIROGOLD



Millennium Hotel Queenstown Millennium Hotel Rotorua Copthorne Hotel & Resort Bay of Islands Copthorne Hotel & Resort Queenstown, Lakefront Copthorne Hotel & Resort Solway Park, Wairarapa

# ENVIROSILVER



Millennium Hotel Christchurch Copthorne Hotel Auckland City Copthorne Hotel Auckland, Harbour City Copthorne Hotel Christchurch, Central Copthorne Hotel Wellington, Oriental Bay Copthorne Hotel & Apartments Queenstown, Lakeview Kingsgate Hotel Hamilton Kingsgate Hotel Rotorua Kingsgate Hotel Te Anau

# ENVIROBRONZE



Millennium Hotel & Resort Manuels, Taupo Kingsgate Hotel Autolodge Paihia Kingsgate Hotel Brydone, Oamaru Kingsgate Hotel Dunedin Kingsgate Hotel Greymouth Kingsgate Hotel Parnell, Auckland Kingsgate Hotel The Avenue, Wanganui Kingsgate Hotel Whangarei



Left to Right: Robert Oakes (General Manager, Copthorne Hotel & Resort Queenstown Lakefront), John Clarke (General Manager, Millennium Hotel Queenstown) and Jackie Guiney (Hotel Manager, Copthorne Hotel & Apartments Queenstown Lakeview) at one of our environment sustainability projects, the Queenstown worm farm.

# Hotel Ownership & Operational Structure

# as of 23rd March 2012

# Millennium & Copthorne Hotels New Zealand Limited

# Owned

Millennium Hotel Rotorua Copthorne Hotel & Resort Bay of Islands (49%) Copthorne Hotel Auckland, Harbourcity Copthorne Hotel Christchurch, Central Copthorne Hotel & Resort Queenstown, Lakefront Kingsgate Hotel Greymouth Kingsgate Hotel Te Anau

# Leased

Millennium Hotel Christchurch

# 70%

# Quantum Limited

# Owned

Millennium Hotel Queenstown Copthorne Hotel Auckland City Copthorne Hotel Wellington, Oriental Bay Copthorne Hotel & Apartments Queenstown Lakeview Kingsgate Hotel Rotorua Kingsgate Hotel Palmerston North Kingsgate Hotel Dunedin

# Leased

Kingsgate Hotel Parnell, Auckland

# Franchised

Millennium Hotel & Resort Manuels Taupo Copthorne Hotel Grand Central New Plymouth Copthorne Hotel & Resort Solway Park, Wairarapa Copthorne Hotel Marlborough Copthorne Hotel Commodore Christchurch Airport Kingsgate Hotel Autolodge Paihia Kingsgate Hotel Autolodge Paihia Kingsgate Hotel Whangarei Kingsgate Hotel The Avenue Wanganui Kingsgate Hotel Wellington



100%

# Managed

Copthorne Hotel & Resort Hokianga Kingsgate Hotel Hamilton Kingsgate Hotel Brydone, Oamaru

# Corporate Governance

Millennium & Copthorne Hotels New Zealand Limited (MCK) is committed to maintaining high standards of corporate governance in line with best practice. As an NZSXlisted company, MCK has had regard to the NZX Corporate Governance Best Practice Code in Appendix 16 to the NZSX Listing Rules ('NZX Code') and the Corporate Governance Principles and Guidelines from the Securities Commission. MCK's Corporate Governance policies and processes are stated below.

# Role and Function of the Board of Directors

MCK's Board has overall control and oversight of the business activities, the strategic direction and the governance of MCK and its subsidiaries. The Board's role includes control and oversight of the company's businesses, risk management and compliance, the performance of management, approving and monitoring financial and other reports and capital expenditure and reporting to shareholders. The Board also approves MCK's budgets, business plans as well as significant projects and has statutory obligations for certain matters, such as the payments of distributions and the issue of shares.

## **Attendances of Directors**

The Board meets on a regular basis each quarter. Additional meetings are convened when required. Papers are circulated in advance to enable informed deliberation at meetings and decisions are made by consensus.

Certain powers are delegated to Board Committees. Day-to-day management is delegated to the Managing Director and senior management. The levels of authority are approved by the Board.

Director	Meetings Attended
H R Wong (Chair).	4/4
B K Chiu	4/4
VWE Yeo	4/4
R Bobb	4/4
G A McKenzie	

# **Board Composition**

As at 31 December 2011, MCK's Board consisted of Messrs. H R Wong (Chairman / Non-Executive Director), B K Chiu (Managing Director), V W E Yeo (Non-Executive Director), R Bobb (Independent Director) and G A McKenzie (Independent Director). MCK's Constitution requires a minimum number of 3 directors with a requirement that at least 2 be ordinarily



#### resident in New Zealand.

All directors, whether independent or not, must act in the best interests of the company and exercise independent and unfettered judgement. All directors carry out their duties with integrity and honesty and participate in open and constructive discussions.

The Board does not impose a restriction on the tenure of any Director as it considers that such a restriction may lead to the loss of experience and expertise from the Board.

In line with NZSX Listing Rules, MCK is required to have at least two Independent Directors and the Board is also required to determine who the Independent Directors are (NZSX Listing Rules 3.3.1 and 3.3.2). The Board has determined that Messrs Bobb and McKenzie are both Independent Directors as neither have a Disqualifying Relationship with MCK. Messrs Wong, Chiu, and Yeo are not considered to be Independent Directors.

## **Board Committees**

MCK has one formally constituted Committee and constitutes other adhoc committees as required:

## **Audit Committee**

Pursuant to NZSX Listing Rule 3.6, MCK maintains an Audit Committee. Its responsibilities include monitoring accounting policies and financial reporting, internal controls, risk management and corporate governance. The Committee also engages MCK's external auditors and monitors their independence. The Committee has a written charter outlining its role and responsibilities. During 2011, the members of this Committee were Messrs. Bobb (Chair), McKenzie and Chiu.

### Attendance at Audit Committee

Director	Meetings Attended
R Bobb (Chair)	
B K Chiu	
G A McKenzie	

# Nominations Committee

MCK does not have a Nominations Committee. All nominations for the Board are considered by the Board as a whole. All Directors are involved in the selection and appointment process for any new Board members. The Board periodically reviews its composition to ensure that it is equipped with appropriate experience and skills.



# **Remuneration Committee**

The Board does not have a Remuneration Committee. The Board considers its current level of remuneration sufficient to meet its current requirements. The Board last recommended to shareholders an increase in the total amount available for Directors fees in 1996.

The remuneration of the Managing Director and Senior Management is reviewed annually by the Board. The Group has a performance-based approach to remuneration and remuneration reviews are linked to and carried out after performance reviews.

# **Continuous Disclosure Committee**

MCK is committed to its obligations to inform shareholders and market participants of all material information that might affect the price of its listed securities in accordance with the NZSX Listing Rules and the Securities Markets Act 1988.

MCK's Board has adopted a continuous disclosure policy which applies to MCK, its subsidiaries ("Group"), and all their respective directors and employees. The Board has appointed the Chairman, the Chairman of the Audit Committee, the Managing Director, the Group Company Secretary and the Vice President Finance to act as MCHNZ's Disclosure Committee. A quorum of the Committee shall consist of no less than three (3) of these persons.

The Disclosure Committee is responsible for:

 Determining what information amounts to material information and must be disclosed;

- Determining the timing of disclosure of any information in accordance with the Policy;
- Approving the content of any disclosure to NZX (including matters not directly covered by this policy);
- Ensuring that all employees and directors within the Group whom the Committee considers appropriate receive a copy of this policy and appropriate training with respect to it; and
- Developing mechanisms designed to identify potential material information (e.g. agenda item on management meetings).
- Liaising with legal advisers in respect of MCK's compliance with its continuous disclosure obligations.

The key points of the continuous

disclosure policy are:

- No person may release material information concerning MCK to any person who is not authorised to receive it without the approval of the Disclosure Committee.
- The Board will also consider at each Board meeting whether there is any information that may require disclosure in accordance with the policy, and will note any disclosures made subsequent to the prior meeting. Any employee or director of MCK must inform a member of the Disclosure Committee as soon as practicable after that person becomes aware of any material information.
- The Policy includes a list of incidents which should be disclosed to a member of the Disclosure Committee. The Disclosure Committee must confer, decide whether disclosure is required, and coordinate disclosure of any material information in a form specified by the NZSX Listing Rules as soon as practicable after it becomes aware of the existence of material information, unless it determines:
  - a reasonable person would not expect the information to be disclosed; and
  - the information is confidential and its confidentiality is maintained; and
  - 3. one or more of the following applies:
  - i. it would breach the law to disclose the information; or
  - ii. the information concerns an incomplete proposal or negotiation; or
  - iii. the information comprises matters of supposition or is insufficiently definite to warrant disclosure; or

- iv. the information is generated for internal management purposes of MCK or its subsidiaries; or
- v. the information is a trade secret.

The Disclosure Committee will ensure that all Board members, not already aware of the information, are promptly provided with it.

- The Disclosure Committee is responsible for MCK's obligations under the NZSX Listing Rules to release material information to NZSX necessary to prevent development or subsistence of a market for its listed securities which is materially influenced by false or misleading information emanating from the issuer or any associated person of the issuer; or other persons in circumstances in each case which would give such information substantial credibility.
- All employees of MCK, as soon as practicable after becoming aware of a rumour or speculation that is "generally available to the market" must disclose the existence of that rumour or speculation to a member of the Disclosure Committee.
- The Disclosure Committee is also responsible for co-ordinating MCK's responses to leaks and inadvertent disclosures. Even in the event that the leaked or inadvertently disclosed information is not price sensitive, the Disclosure Committee should consider whether the information should be released to NZX via its market announcement platform in order to provide investors with equal access.
- All external Communications by MCK must comply with this Policy, any media policy and the Company's rules with respect to confidential information. No material information is to be disclosed to such persons

before it is released to NZX.

- Slides and presentations used in briefings should be released to NZX for immediate release to the market.
- MCK requires all of its directors and employees to comply with the Policy. The Disclosure Committee is responsible for ensuring that the Policy is complied with and for investigating any breach of the Policy. A deliberate or reckless breach of the Policy may result in the summary dismissal of the employee who deliberately or recklessly breaches the Policy, and a breach of the Policy or any relevant law may also attract civil or criminal legal penalties.

# **Ethical Standards**

MCK is committed to conducting its business in accordance with the highest standards of ethical behaviour. MCK has policies and procedures to maintain confidence in the company's integrity and to ensure compliance with its various obligations. To this end, the board has a Code of Ethics. This states that:

- All Directors shall undertake their duties with care and diligence at all times and will conduct themselves honestly and with integrity. All Directors shall not do or cause anything to be done anything which may or does bring the Company or the Board into disrepute.
- To the best of their ability, all Directors will use reasonable endeavours to ensure that the Company's records and documents (including its financial reports) are true and complete and comply with the requisite reporting standards and controls.
- So that the Board may determine a Director's independence and to ensure that there are no conflicts of



interest, all Directors shall disclose all relevant business and / or personal interests they may have to the Board as well as any relationships they may have with the Company.

- All Directors shall ensure that they do not support any organisation other than in a personal capacity without the prior approval of the Chairman.
- Directors shall not accept gifts or personal benefits from external parties if it could be perceived that this could compromise or influence any decision by the Board or by the Company.
- All Directors shall maintain and protect the confidentiality of all information about MCK at all times except where disclosure is permitted or required by law.
- All Directors shall ensure that they do

not use Company Information and Property for personal gain or profit. All Directors shall use and / or retain Company Information and Property only for business purposes in their capacity as Directors of the Company or to meet legal obligations.

- All Directors shall comply with the laws and regulations that apply to MCK including any disclosure requirements.
- All Directors shall report any illegal or unethical behaviour of which they become aware to the Chairman of the Board and to the Chairman of the Audit Committee.

All employees of MCK are expected to act in the best interests of MCK and to enhance the reputation of the Company, its brands and its hotels. Guidance is provided to management and employees by way of code of conduct policies. The Company has a current Insider Trading Policy and a Whistleblowing Policy. The Whistleblowing Policy facilitates the disclosure and impartial investigation of any serious wrongdoing.

# External Auditors and Auditor Independence

MCK has a written policy regarding auditor independence. The policy covers:

- provision of services by MCK's external auditors;
- external auditor rotation;
- the hiring of staff from the external audit firm; and
- relationships between the external auditor and MCK.

The policy states that:

The Audit Committee shall only recommend to the Board a firm to be external auditor if that firm:

- would be regarded by a reasonable investor, with full knowledge of all relevant facts and circumstances, as capable of exercising objective and impartial judgment on all issues encompassed within the auditor's engagement;
- audit partners are members of the New Zealand Institute of Chartered Accountants (NZICA);
- has not, within two years prior to the commencement of the audit, had as a member of its audit engagement team MCK's Managing Director, Vice President Finance, Financial Controller, or any member of the Company's management who act in a financial oversight role.
- does not allow the direct compensation of its audit partners for selling non-audit services to MCK.

The general principles to be applied in assessing non-audit services are as follows:

- the external auditor should not have any involvement in the production of financial information or preparation of financial statements such that they might be perceived as auditing their own work. This includes the provision of bookkeeping and payroll services as well as valuation services where such valuation forms an input into audited financial information;
- the external auditor should not perform any function of management, or be responsible for making management decisions;
- the external auditor should not be responsible for the design or implementation of financial information systems; and

• the separation between internal audit and external audit should be maintained.

MCK's Audit Committee shall preapprove all audit and related services that are to be provided by the auditor.

Aside from core external audit services, it is appropriate for the MCK's auditors to provide the following services:

- due diligence (but not valuations) on proposed transactions;
- review of financial information where third party verification is required or deemed necessary (outside the normal audit process);
- completion audits / reviews;
- financial model preparation or review;
- accounting policy advice (including opinions on compliance with New Zealand and international Generally Accepted Accounting Practice);
- listing advice;
- accounting/technical training; and
- taxation services of an assurance nature (e.g. review of tax computations and returns prior to filing and advice on interpretation and application of Inland Revenue's rulings and policies).

It is not considered appropriate for MCK's external auditors to provide:

- bookkeeping services related to accounting records or financial statements;
- tax planning and strategy services unless specifically approved by the Audit Committee;
- appraisal / valuation services including opinions as to fairness;
- provision of payroll services;
- the design or implementation of financial information systems;

- outsourced internal audit and risk management services;
- legal services (these are services that could only be provided by a person who is qualified in law);
- management functions;
- broker / dealer / investment adviser / investment banking services;
- advocacy for the Company;
- actuarial services; and
- assistance in the recruitment of senior management.

These prohibitions apply to all offices of the audit firm, including overseas offices and affiliates.

The billing arrangements for services provided by the MCK's external auditors should not include any contingent fees.

It is expected that the MCK's external auditors will rigorously comply with their own internal policies on independence and all relevant professional guidance, including independence rules and guidance issued by NZICA.

While this policy does not prescribe any particular ratio of non-audit service fees to audit fees, this ratio will be monitored by the Audit Committee. Accordingly, the nature of services provided by MCK's auditors and the level of fees incurred should be reported to the Audit Committee Chairman semi-annually (or sooner where requested) to enable the Committee to perform its oversight role and report back to the Board.

Development of local and overseas practice with regard to auditor independence shall be monitored by the Audit Committee to ensure that this policy remains consistent with best practice and meets the Company's needs. The continued appointment of MCK's external auditors is to be confirmed annually by the Board on recommendation from the Audit Committee.

Rotation of the lead audit partner or firm will be required every five years. Lead audit partners who are rotated will be subject to a 2 year cooling off period (i.e. 2 years must expire between the rotation of an audit partner and that partner's next engagement with the Company). Accordingly it is expected that such a policy will be adopted by MCK's auditors.

The hiring by MCK of any former lead audit partner or audit manager must first be approved by the Chairman of the Audit Committee. There are no other restrictions on the hiring of other staff from the audit firm.

KPMG were appointed as external auditors to MCK in 1985. The lead external audit engagement partner was last rotated in 2008. The role of the external auditor is to plan and carry out an audit of MCK's annual financial reports and review the half-yearly reports. The Audit Committee reviews the performance and independence of the external auditors.

MCK's external auditors attend the Company's Annual Meeting to answer any questions from shareholders as to the audit and the content of the report.

# Internal Controls And Risk Management

MCK has a series of internal controls in place covering such areas as financial monitoring and reporting, human resources and risk management. The primary responsibility for monitoring and reporting against internal controls and remedying any deficiencies lies with Management. MCK has an internal audit function to conduct audits and reviews of the Company's operations. MCK also keeps current insurances appropriate to its business with global insurers with a high prudential rating.

# Shareholder Communications

MCK is committed to providing shareholders and stakeholders with information on its activities and performance. MCK does this through a number of channels including:

- announcements of all matters requiring disclosure in accordance with continuous disclosure as required under the NZSX Listing Rules; and
- publication and distribution of the company's annual and interim reports which are sent to all shareholders and also made available through the company's website www. millenniumhotels.co.nz; and
- encouraging shareholders to attend the annual general meeting which is the main opportunity for shareholders to hear the Chairman and the Managing Director provide updates on the company's performance, ask questions of the Board and vote on the resolutions to be determined at the meeting.

# **Occupational Health And Safety**

We are tertiary accredited under the Workplace Safety Management Programme (WSMP) with ACC (Accident Compensation Corporation) and have been since 2001. Tertiary accreditation recognises best practice across all aspects of workplace health and safety.



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# **MILLENNUM** HOTELS AND RESORTS

# MILLENNIUM • COPTHORNE • KINGSGATE

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# **Income Statement**

# For the year ended 31 December 2011

		Gr	oup	Pa	arent
DOLLARS IN THOUSANDS	Note	2011	2010	2011	2010
Hotel revenue Rental income Property sales <b>Revenue</b>		84,979 3,084 11,397 <b>99,460</b>	102,177 2,882 9,430 <b>114,489</b>	37,401 - - <b>37,401</b>	51,113 - - <b>51,113</b>
Cost of sales Gross profit		(42,757) <b>56,703</b>	(49,810) <b>64,679</b>	(15,694) <b>21,707</b>	(20,574) <b>30,539</b>
Other income Administration expenses Other operating expenses <b>Operating profit</b>	2 3 3	17,894 (28,611) (18,195) <b>27,791</b>	1,397 (27,495) (23,980) <b>14,601</b>	7,995 (9,574) (8,258) <b>11,870</b>	(10,320) (11,242) <b>8,977</b>
Finance income Finance costs <b>Net finance income</b>	5 5	3,127 (1,985) <b>1,142</b>	2,066 (1,771) <b>295</b>	3,054 (431) <b>2,623</b>	2,760 (56) <b>2,704</b>
Share of profit/(loss) of associate	13	4,572	(330)	-	-
Profit before income tax		33,505	14,566	14,493	11,681
Income tax expense pre Government Budget changes Income tax expense relating to Government Budget changes	6 6	(8,478)	(2,598) (24,609)	(3,603) -	(1,896) (9,847)
Profit/(loss) for the year		25,027	(12,641)	10,890	(62)
Attributable to: Owners of the parent Non-controlling interests Profit/(loss) for the year		20,619 4,408 <b>25,027</b>	(10,123) (2,518) <b>(12,641)</b>	10,890 - <b>10,890</b>	(62) (62)
Basic earnings per share (cents) Diluted earnings per share (cents)	9 9	5.90 5.90	(2.90) (2.90)		

# Statement of Comprehensive Income

# For the year ended 31 December 2011

•		<u>Gr</u>	<u>oup</u>	<u>Pa</u>	arent
DOLLARS IN THOUSANDS	Note	2011	2010	2011	2010
Profit/(loss) for the year		25,027	(12,641)	10,890	(62)
Other comprehensive income Foreign exchange translation movements: - Recognised in other comprehensive income - Tax (expense)/credit on foreign exchange Revaluation of property, plant and equipment: - Recognised in other comprehensive income - Tax (expense)/credit on revaluation Share of post acquisition reserves in associate Total comprehensive income/(loss) for the year	5 6,20 10 6,20 13	(43) 291 (4,175) (328) (6,735) <b>14,037</b>	1,601 (950) 8,862 (4,787) 94 <b>(7,821)</b>	(2,434) (752) - <b>7,704</b>	- - (1,267) - - <b>(271)</b>
Total comprehensive income/(loss) for the year attributable to : Owners of the parent Non-controlling interests Total comprehensive income/(loss) for the year		10,714 3,323 <b>14,037</b>	(8,287) 466 <b>(7,821)</b>	7,704 - <b>7,704</b>	(271) (271)

Statement of Changes in Equity

For the year ended 31 December 2011

# Group

Attributable to equity holders of the Group

	Share Capital	Revaluation Reserve	Exchange Reserve	Accumulated Losses	Treasury Stock	Total	Non- controlling	Total Equity
DULLARS IN I HOUSANDS							Interests	
Balance at 1 January 2011	430,330	96,243	8,784	(122,668)	(85)	412,604	98,264	510,868
Movement in exchange translation reserve	'		260	ı		790	(542)	248
Revaluation of property, plant & equipment	'	(4,115)	I	-	ı	(4,115) (6 5 80)	(388)	(4,503)
Total other comprehensive income/(loss)		- (4,115)	- 190	(6,580)		(9,905)	(1,085)	(10,990)
Profit for the year				20,619	ı	20,619	4,408	25,027
Total comprehensive income for the year	•	(4,115)	260	14,039	•	10,714	3,323	14,037
Transactions with owners, recorded directly in equity:								
Dividends paid to:								
Owners or the parent Non-controlling interests	• •			(4, 191) -		(4, 191) -	- (1,466)	(4, 191) (1,466)
Supplementary dividends	'			(130)	ı	(130)		(130)
Foreign investment tax credits	•	•	•	130	•	130	•	130
Acquisition of non-controlling interests without a change in control	•		,		ı		301	301
Balance at 31 December 2011	430,330	92,128	9,574	(112,820)	(85)	419,127	100,422	519,549

Statement of Changes in Equity

For the year ended 31 December 2011

Group

Attributable to equity holders of the Group

DOLLARS IN THOUSANDS	Share Capital	Revaluation Reserve	Exchange Reserve	Accumulated Losses	Treasury Stock	Total	Non- controlling Interests	Total Equity
Balance at 1 January 2010	430,330	93,447	9,838	(108,448)	(85)	425,082	98,798	523,880
Movement in exchange translation reserve Revaluation of property, plant & equipment Share of nost acquisition reserves in associate		- 2,796	(1,054) -	0		(1,054) 2,796	1,705 1,279	651 4,075 94
Total other comprehensive income/(loss)	'	2,796	(1,054)	94		1,836	2,984	4,820
Loss for the year				(10,123)		(10,123)	(2,518)	(12,641)
Total comprehensive income/(loss) for the year	1	2,796	(1,054)	(10,029)	ı	(8,287)	466	(7,821)
Transactions with owners, recorded directly in equity:								
Dividends paid to: Owners of the parent Non-controlling interests	1 1			(4,191) -	1 1	(4,191) -	- (1,435)	(4,191) (1,435)
Supplementary dividends Foreign investment tax credits				(397) 397		(397) 397		(397) 397
Acquisition or non-controlming interests without a change in control	1	ı	ı	I	ı	I	435	435
Balance at 31 December 2010	430,330	96,243	8,784	(122,668)	(85)	412,604	98,264	510,868

# Statement of Changes in Equity

# For the year ended 31 December 2011

# Parent

DOLLARS IN THOUSANDS	Share Capital	Revaluation Reserve	Accumulated Losses	Treasury Stock	Total Equity
Balance at 1 January 2011	430,330	56,750	(187,893)	(85)	299,102
Revaluation of property, plant and equipment Total other comprehensive loss	-	(3,186) (3,186)	-	-	(3,186) (3,186)
Profit for the year		-	10,890	-	10,890
Total comprehensive income/(loss) for the year	-	(3,186)	10,890	-	7,704
Transactions with owners, recorded directly in equity:					
Dividends paid to shareholders	-	-	(4,191)	-	(4,191)
Supplementary dividends Foreign investment tax credits	-	-	(130) 130	-	(130) 130
Balance at 31 December 2011	430,330	53,564	(181,194)	(85)	302,615
Balance at 1 January 2010	430,330	56,959	(183,640)	(85)	303,564
Revaluation of property, plant and equipment	-	(209)	-	-	(209)
Total other comprehensive loss	-	(209)	-	-	(209)
Loss for the year	-	-	(62)	-	(62)
Total comprehensive loss for the year	-	(209)	(62)	-	(271)
Transactions with owners, recorded directly in equity:					
Dividends paid to shareholders	-	-	(4,191)	-	(4,191)
Supplementary dividends Foreign investment tax credits	-	-	(397) 397	-	(397) 397
Balance at 31 December 2010	430,330	56,750	(187,893)	(85)	299,102

# Statement of Financial Position

# As at 31 December 2011

		Group		Parent	
DOLLARS IN THOUSANDS	Note	2011	2010	2011	2010
SHAREHOLDERS' EQUITY Issued capital Reserves Treasury stock Equity attributable to owners of the parent Non-controlling interests Total equity	8 8	430,330 (11,118) (85) <b>419,127</b> 100,422 <b>519,549</b>	430,330 (17,641) (85) <b>412,604</b> 98,264 <b>510,868</b>	430,330 (127,630) (85) <b>302,615</b> - <b>302,615</b>	430,330 (131,143) (85) <b>299,102</b> - <b>299,102</b>
Represented by: NON CURRENT ASSETS Property, plant and equipment Development properties Intangible assets Loans due from related parties Investments in subsidiaries Investment in associates Total non-current assets	10 11 12 26 13	324,523 143,034 3,284 - 124,951 <b>595,792</b>	332,719 146,683 3,284 - - 84,872 567,558	169,351 3,284 42,546 131,045 <b>346,226</b>	171,360 3,284 4,745 129,051 <b>308,440</b>
CURRENT ASSETS Cash and cash equivalents Trade and other receivables Trade receivables due from related parties Loans due from related parties Inventories Income tax receivable Development properties Total current assets	14 15 26 26 16 17 11	36,314 18,235 - 1,495 - 8,512 <b>64,556</b>	38,422 18,195 29 1,524 353 4,676 <b>63,199</b>	263 6,929 8,027 6,000 452 - <b>21,671</b>	4,537 5,824 7,392 6,200 422 - - <b>24,375</b>
Total assets		660,348	630,757	367,897	332,815
NON CURRENT LIABILITIES Interest-bearing loans and borrowings Provisions Provision for deferred taxation Total non-current liabilities	18 19 20	63,277 437 49,030 <b>112,744</b>	- 558 48,569 <b>49,127</b>	27,619 437 21,456 <b>49,512</b>	383 20,712 <b>21,095</b>
CURRENT LIABILITIES Interest-bearing loans and borrowings Trade and other payables Trade payables due to related parties Loans due to related parties Provisions Income tax payable Total current liabilities	18 21 26 26 19 17	14,495 461 7,230 4,168 1,701 <b>28,055</b>	47,889 14,097 356 3,500 4,920 <b>70,762</b>	3,964 461 7,230 3,843 272 <b>15,770</b>	3,977 356 3,500 3,500 1,285 <b>12,618</b>
Total liabilities		140,799	119,889	65,282	33,713
NET ASSETS		519,549	510,868	302,615	299,102

### For and on behalf of the Board

if ledlolet

R BOBB, DIRECTOR 22 February 2012

Win Borley

BK CHIU, MANAGING DIRECTOR 22 February 2012

# Statement of Cash Flows

# For the year ended 31 December 2011

		Group		Parent	
DOLLARS IN THOUSANDS	Note	2011	2010	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES Cash was provided from: Receipts from customers Receipts from insurers Interest received Dividends received	5	107,560 10,166 2,086 4	120,551 567 1,947 34	36,705 5,700 1,060 1,994	44,268 - 527 2,240
Cash was applied to: Payments to suppliers and employees Payments to insurers Interest paid Income tax paid		(89,801) (724) (2,003) (5,433)	(84,873) (724) (1,548) (5,164)	(30,527) (367) (2,734)	(32,280) (72) (3,244)
Net cash inflow from operating activities		21,855	30,790	11,831	11,439
CASH FLOWS FROM INVESTING ACTIVITIES Cash was provided from: Proceeds from the disposal of property, plant and equipment Cash was applied to: Purchase of property, plant and equipment Purchase of investments in subsidiaries Purchase of investment in associate Repayments from subsidiaries	10 13	7,115 (5,114) (39,674)	(4,750) (10,633)	(3,668) (1,994) 200	(556) (2,239) 1,400
Net cash outflow from investing activities		(37,673)	(15,383)	(5,462)	(1,395)
CASH FLOWS FROM FINANCING ACTIVITIES <b>Cash was applied to:</b> Repayment of borrowings Drawdown of borrowings Loans advanced to subsidiaries Loans received from parent company Dividends paid to shareholders of Millennium &	18 18 26 26	(59,197) 74,585 3,730	(4,762) - -	(46,966) 74,585 (37,801) 3,730	(3,600) - - -
Copthorne Hotels New Zealand Ltd Dividends paid to non-controlling shareholders	8	(4,191) (427)	(4,191) (418)	(4,191) -	(4,191) -
Net cash inflow/(outflow) from financing activities		14,500	(9,371)	(10,643)	(7,791)
<b>Net (decrease)/increase in cash and cash equivale</b> Add opening cash and cash equivalents Exchange rate adjustment	ents	<b>(1,318)</b> 38,422 (790)	<b>6,036</b> 31,345 1,041	<b>(4,274)</b> 4,537 -	<b>2,253</b> 2,284
Closing cash and cash equivalents	14	36,314	38,422	263	4,537

# Statement of Cash Flows - continued

# For the year ended 31 December 2011

		Group		Parent	
DOLLARS IN THOUSANDS	Note	2011	2010	2011	2010
RECONCILIATION OF NET PROFIT/(LOSS) FOR THE YEAR TO CASH FLOWS FROM OPERATING ACTIVITIES					
Profit/(loss) for the year Adjusted for non cash items:		25,027	(12,641)	10,890	(62)
Amortisation of intangibles Impairment of intangibles (Gain)/loss on sale of property, plant and	12 12 2,3	-	69 461	:	69 461
equipment	2,0	(26)	64	-	13
Gain on disposal of damaged property Depreciation Unrealised foreign exchange (gains)/losses	2,10 10	(5,452) 7,562 7	7,093 (21)	3,239 -	3,154 -
Share of (profit)/loss of associate Income tax expense	13 6	(4,572) 8,478	330 27,207	3,603	- 11,743
		31,024	22,562	17,732	15,378
Adjustments for movements in working capital: Decrease/(increase) in trade & other receivables Decrease/(increase) in inventories (Increase) in development properties Increase in trade & other payables Increase/(decrease) in related parties		(672) 29 (1,497) 255 134	3,312 130 (261) 8,576 3,406	(2,991) (30) - 815 (530)	(7,998) 37 - 3,983 3,339
Cash generated from operations		29,273	37,725	14,996	14,739
Interest expense Income tax paid	5	(1,985) (5,433)	(1,771) (5,164)	(431) (2,734)	(56) (3,244)
Cash inflows from operating activities		21,855	30,790	11,831	11,439

# Millennium & Copthorne Hotels New Zealand Limited and Subsidiaries Notes to the Financial Statements for the year ended 31 December 2011

#### Significant accounting policies

Millennium & Copthorne Hotels New Zealand Limited is a company domiciled in New Zealand registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange. Millennium & Copthorne Hotels New Zealand Limited (the "Company") is an issuer in terms of the Financial Reporting Act 1993. The financial statements of the Company for the year ended 31 December 2011 comprise the Company and its subsidiaries (together referred to as the "Group"). The registered office is located at Level 13, 280 Centre, 280 Queen Street, Auckland, New Zealand.

The principal activities of the Group are ownership and operation of hotels in New Zealand; residential development and sale of land in New Zealand; development and sale of residential units in Australia and associate investment in residential and commercial property development in China.

#### (a) Statement of compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRSs) as appropriate for profit-oriented entities. The financial statements also comply with International Financial Reporting Standards (IFRSs).

The financial statements were authorised for issuance on 22 February 2012.

#### (b) Basis of preparation

The financial statements are presented in New Zealand Dollars, rounded to the nearest thousand. They are prepared on the historical cost basis except that hotel land and buildings are stated at their fair value.

The preparation of financial statements in conformity with NZ IFRSs requires management to make judgments, estimates and assumptions that affect the application of the Group's policies and reported amounts of assets and liabilities, income and expenses. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future period affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 27 - Accounting Estimates and Judgements.

#### (c) Change in accounting policies

The accounting policies have been applied consistently to all periods presented in these financial statements.

#### (d) Basis of consolidation

#### Subsidiaries

Subsidiaries are entities controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of subsidiaries are included in the financial statements from the date that control commences until the date that control ceases.

#### Transactions eliminated on consolidation

Intra-group balances and any unrealised gains and losses or income and expenses arising from intra-group transactions, are eliminated in preparing the financial statements. Unrealised gains arising from transactions with jointly controlled entities are eliminated to the extent of the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### Investments in associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. They are accounted for using the equity method. The financial statements include the Group's share of the income, expenses and reserves of the associate from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate.

#### (e) Foreign currency

#### Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance date are translated to New Zealand dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to New Zealand dollars at foreign exchange rates ruling at the dates the fair value was determined.

# <u>Millennium & Copthorne Hotels New Zealand Limited and Subsidiaries</u> Notes to the Financial Statements for the year ended 31 December 2011

#### Significant accounting policies - continued

#### (e) Foreign currency - continued

#### Financial statements of foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to New Zealand dollars at foreign exchange rates ruling at the balance date. The revenues and expenses of foreign operations are translated to New Zealand dollars at rates approximating the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on re-translation are recognised directly as a separate component of equity. When a foreign operation is disposed of, in part or in full, the relevant amount in the exchange reserve is released into the income statement.

#### (f) Financial instruments

#### Non-derivative financial instruments

Non-derivative financial instruments comprise related party advances, trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through the income statement, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described in accounting policies below.

#### (f) Financial instruments - continued

Financial assets are derecognised if the Group's contractual rights to the cash flows from the financial assets expire or if the Group transfer the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognised if the Group's obligations specified in the contract expire or are discharged or cancelled.

Accounting for finance income and expense is discussed in accounting policy (v).

#### (g) Insurance proceeds

Compensation from third parties for items of property, plant and equipment that were damaged, impaired, lost or given up is included in the profit or loss when the compensation becomes virtually certain. Any subsequent purchase or construction of replacement assets are separate economic events and are accounted for separately.

Compensation from third parties to cover business interruption is determined with the agreed formula in the insurance policy and recognised in the profit and loss for the applicable period. Instalment payments from third parties are not recognised in the profit and loss until full settlement is agreed with the third parties.

#### (h) Property, plant and equipment

#### Initial recording

Items of property, plant and equipment are initially stated at cost. The cost of purchased property, plant and equipment is the value of the consideration given to acquire the assets and the value of other directly attributable costs, which have been incurred in bringing the assets to the location and condition necessary for their intended service. Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Capital expenditure on major projects is recorded separately within property, plant and equipment as capital work in progress. Once the project is complete the balance is transferred to the appropriate property, plant and equipment categories. Capital work in progress is not depreciated.

#### Subsequent measurement

Property, plant and equipment is subsequently measured at cost less accumulated depreciation and impairment losses, except for land and buildings which are re-valued. The Group recognises in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Group and the cost of the item can be measured reliably. All other costs are recognised in the income statement as an expense as incurred.

#### **Disposal or retirement**

Gains or losses arising from the disposal or retirement of property, plant and equipment are determined as the difference between the actual net disposal proceeds and the carrying amount of the asset and are recognised in the income statement on the date of retirement or disposal.

#### Revaluation

Land and buildings are shown at fair value less subsequent depreciation for buildings. Fair value is determined by management using valuation models and confirmed by independent registered valuers on a triennial basis. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the re-valued amount of the asset. Any decreases in value that offset a previous increase in value of the same asset is charged against reserves in equity, any other decrease in value is charged to the income statement.

# <u>Millennium & Copthorne Hotels New Zealand Limited and Subsidiaries</u> Notes to the Financial Statements for the year ended 31 December 2011

#### Significant accounting policies - continued

#### (h) Property, plant and equipment - continued

#### Depreciation

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or re-valued amounts to their residual values over their estimated useful lives, as follows:

Building core	50 years or lease term if shorter
Building surfaces and finishes	30 years or lease term if shorter
Plant and machinery	15 - 20 years
Furniture and equipment	10 years
Soft furnishings	5 - 7 years
Computer equipment	5 years
Motor vehicles	4 years

No residual values are ascribed to building surfaces and finishes. Residual values ascribed to building core depend on the nature, location and tenure of each property.

#### (i) Investment in subsidiaries

Investments in subsidiaries are stated at cost less any provision for permanent diminution in value, which is recorded through the income statement.

#### (j) Development properties

Property held for future development and development property completed and held for sale are stated at the lower of cost and net realisable value. The net realisable value is determined by independent valuers. Cost includes the cost of acquisition, development, and holding costs such as interest. Interest and other holding costs incurred after completion of development are expensed as incurred. All holding costs are written off through the income statement in the year incurred with the exception of interest holding costs which are capitalised during the period when active development is taking place. Revenue and profit are not recognised on development properties until the legal title passes to the buyer when the full settlement of the purchase consideration of the properties occurs.

#### (k) Intangible assets

#### Goodwill

All business combinations are accounted for by applying the purchase method. Goodwill represents amounts arising on acquisition of subsidiaries. For business acquisitions that have occurred between 1 January 2004 and 31 December 2009, goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired. For acquisitions prior to this date, goodwill is included on the basis of its deemed cost, which represents the amount recorded under previous Generally Accepted Accounting Practice. For acquisitions on or after January 2010, the Group measures goodwill at the acquisition date as:

- The fair value of the consideration transferred; plus
- The recognised amount of any non-controlling interests in the acquiree; plus if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- The net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

Goodwill is stated at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units and is not amortised but is tested annually for impairment (see accounting policy (o)).

#### Other intangible assets

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (see below) and impairment losses (see accounting policy (o)).

#### Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### Amortisation

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of other intangible assets.

The estimated useful lives utilised are as follows:

Management contracts	12 years
Leasehold interests	10 - 27 years

#### (I) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with an original maturity of three months or less. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### Significant accounting policies - continued

#### (m) Trade and other receivables

Trade and other receivables are stated at their cost less impairment losses (see accounting policy (o)).

#### (n) Inventories

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of inventories is based on the first-in first-out principle and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

#### (o) Impairment

The carrying amounts of the Group's assets other than development properties (see accounting policy (j)), inventories (see accounting policy (n)) and deferred tax assets (see accounting policy (w)), are reviewed at each balance date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

In relation to properties that have been damaged by earthquakes, the land and building are separately reviewed for impairment. The carrying value of land is compared to its fair value in use. The carrying value of building is compared to the indemnified sum insured for material damage.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in the income statement unless the asset is recorded at a re-valued amount in which case it is treated as a revaluation decrease through the statement of comprehensive income.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash-generating units (groups of units) and then, to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

#### (i) Calculation of recoverable amount

The recoverable amount of the Group's receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e. the effective interest rate computed at initial recognition of these financial assets). Receivables with a short duration are not discounted.

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### (ii) Reversals of impairment

An impairment loss in respect of a receivable carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

#### (p) Interest-bearing loans and borrowings

Interest-bearing loans and borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing loans and borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

#### (q) Employee long-term service benefits

The Group's net obligation in respect of long-term service benefits, is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using their expected remuneration and an assessment of likelihood the liability will arise.

#### (r) Provisions

A provision is recognised in the statement of financial position when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### Significant accounting policies - continued

#### (s) Trade and other payables

Trade and other payables are stated at cost.

#### (t) Share capital

#### Repurchase of share capital

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributed costs, is recognised as a change in equity. Repurchased shares are classified as treasury stock and presented as a deduction from total equity.

#### Dividends

Dividends are recognised as a liability in the period in which they are declared.

#### (u) Revenue

Revenue represents amounts derived from:

- The ownership, management and operation of hotels: recognised on an accruals basis to match the provision
  of the related goods and services.
- Income from property rental: recognised on an accruals basis, straight line over the lease period. Lease
  incentives granted are recognised as an integral part of the total rental income.
- Income from development property sales: recognised on the transfer of the related significant risk and rewards of ownership, which is not until legal title passes to the buyer when the full settlement of the purchase consideration of the properties occurs.

#### (v) Expenses

#### Operating lease payments

Payments made under operating leases are recognised in the income statement on a straight line basis over the term of the lease. Lease incentives received are recognised in the income statement as an integral part of the total lease expense.

#### Finance lease payments

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

#### Finance income and expenses

Finance income comprises interest income on funds invested, dividend income and foreign currency gains that are recognised in profit or loss. Interest income is recognised as it accrues, using the effective interest method. Dividend income is recognised in the income statement on the date the entity's right to receive payments is established which in the case of quoted securities is the ex-dividend date.

Finance expenses comprise interest payable on borrowings calculated using the effective interest rate method and foreign exchange losses that are recognised in the income statement.

Interest attributable to funds used to finance the development or construction of new hotels, major extensions to existing hotels or development properties is capitalised gross of tax relief and added to the cost of the hotel core buildings or development property.

#### (w) Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in other comprehensive income or equity, in which case it is recognised in other comprehensive income or equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes; the initial recognition of assets or liabilities that neither affect accounting nor taxable profit; and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets and deferred tax liabilities are offset only if the Group has a legally enforceable right to set off current tax assets against current tax liabilities; the Group intends to settle net; and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend.

## Millennium & Copthorne Hotels New Zealand Limited and Subsidiaries Notes to the Financial Statements for the year ended 31 December 2011

#### Significant accounting policies - continued

#### (x) Segment reporting

An operating segment is a distinguishable component of the Group:

- that is engaged in business activities from which it earns revenues and incurs expenses,
- whose operating results are regularly reviewed by the Group's chief operating decision maker to make decisions on resource allocation to the segment and assess its performance, and
- for which discrete financial information is available.

#### (y) New standards and interpretations not yet adopted

The following new standards and amendments to standards are not yet effective for the year ended 31 December 2011, and have not been applied in preparing these financial statements.

- Amendments to NZ IAS 12 Deferred Tax: recovery of Underlying Assets (effective after 1 January 2012)
- Amendment to NZ IAS 1 Presentation of Items of Other Comprehensive Income (effective after 1 July 2012)
- Amendments to NZ IFRS 7 Disclosures Transfers of Financial Assets (effective after 1 July 2011) NZ IFRS 9 Financial Instruments (effective after 1 January 2015) ٠
- .
- NZ IFRS 10 Consolidated Financial Statements (effective after 1 January 2013)
- NZ IFRS 11 Joint Arrangements (effective after 1 January 2013)
- NZ IFRS 12 Disclosure of Interests in Other Entities (effective after 1 January 2013)
- NZ IFRS 13 Fair Value Measurement (effective after 1 January 2013)
- NZ IAS 19 Employee Benefits (effective after 1 January 2013)
- NZ IAS 27 Separate Financial Statements (effective after 1 January 2013)
- NZ IAS 28 Investments in Associates and Joint Ventures (effective after 1 January 2013)

The adoption of these standards is not expected to have a material impact on the Group's or Company's financial statements except for NZ IAS 28 - Investments in Associates and Joint Ventures which affect disclosures.

#### (z) Comparatives

Certain comparatives have been reclassified to conform to the current year's presentation.

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- 14. Cash and cash equivalents

28. Subsequent events

#### 1. Segment reporting

Segment information is presented in respect of the Group's reporting segments. Operating segments are the primary basis of segment reporting. The Group has determined that its chief operating decision maker is the Board of Directors on the basis that it is this group which determines the allocation of resources to segments and assesses their performance.

Inter-segment pricing is determined on an arm's length basis. Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

#### **Operating segments**

The Group consisted of the following main operating segments:

- Hotel operations, comprising income from the ownership and management of hotels.
- Residential land development, comprising the development and sale of land.
- Residential and commercial property development, comprising the development and sale of residential apartments and commercial properties.

#### **Geographical areas**

The Group operates in the following main geographical areas:

- New Zealand.
- Australia.
- Asia.

Segment revenue is based on the geographical location of the asset. The Group has no major customer representing greater than 10% of the Group's total revenue.

The Parent operates in one segment only, being ownership and management of hotels in New Zealand.

#### **Operating segments**

			Residential Land		Residential & Commercial Property				
	Hotel Op	erations	Develo	pment	Develo	pment	Gro	Group	
Dollars In Thousands	2011	2010	2011	2010	2011	2010	2011	2010	
External revenue	84,979	102,177	11,397	9,430	3,084	2,882	99,460	114,489	
Finance income	421	442	298	283	2,408	1,341	3,127	2,066	
Finance expense	(1,266)	(1,637)	-	-	(719)	(134)	(1,985)	(1,771)	
Depreciation and amortisation	(7,510)	(7,112)	(5)	(4)	(47)	(46)	(7,562)	(7,162)	
Segment profit before income tax	21,710	9,098	5,359	4,019	1,864	1,779	28,933	14,896	
Share of profit/(loss) of associates	-	-	-	-	4,572	(330)	4,572	(330)	
Profit/(loss) before income tax	21,710	9,098	5,359	4,019	6,436	1,449	33,505	14,566	
Income tax expense	(5,165)	(26,282)	(1,571)	(1,108)	(1,742)	183	(8,478)	(27,207)	
Other material non-cash items:									
Business interruption insurance									
income	12,442	1,397	-	-	-	-	12,442	1,397	
Earthquake provisions	(2,356)	(4,920)	-	-	-	-	(2,356)	(4,920)	
Segment assets	347,489	362,397	99,160	95,568	88,748	87,567	535,397	545,532	
Tax assets	-	27	-	(267)	-	593	-	353	
Investment in associates	-	-	2	2	124,949	84,870	124,951	84,872	
Total assets	347,489	362,424	99,162	95,303	213,697	173,030	660,348	630,757	
Segment liabilities	(85,018)	(65,303)	(345)	(168)	(4,705)	(5,849)	(90,068)	(71,320)	
Tax liabilities	(46,794)	(45,263)	(834)	(300)	(3,103)	(3,006)	(50,731)	(48,569)	
Total liabilities	(131,812)	(110,566)	(1,179)	(468)	(7,808)	(8,855)	(140,799)	(119,889)	
Capital expenditure	5,103	4,741	7	1	4	8	5,114	4,750	

### 1. Segment reporting - continued

Geographical areas	

	New Ze	ealand	Australia		Asia	3	Group	
Dollars In Thousands	2011	2010	2011	2010	2011	2010	2011	2010
External revenue	96,376	111,607	3,084	2,882	-	-	99,460	114,489
Finance income	803	749	1,285	1,317	1,039	-	3,127	2,066
Finance expense	(1,982)	(1,775)	(3)	4	-	-	(1,985)	(1,771)
Depreciation and amortisation	(7,515)	(7,116)	(47)	(46)	-	-	(7,562)	(7,162)
Segment profit before income tax	27,640	13,370	1,293	1,526	-	-	28,933	14,896
Share of profit /(loss) of associates	-	-	-	-	4,572	(330)	4,572	(330)
Profit/(loss) before income tax	27,640	13,370	1,293	1,526	4,572	(330)	33,505	14,566
Income tax expense	(8,125)	(26,795)	(353)	(412)	-	-	(8,478)	(27,207)
Other material non-cash items:								
Business interruption insurance								
income	12,442	1,397	-	-	-	-	12,442	1,397
Earthquake provisions	(2,356)	(4,920)	-	-	-	-	(2,356)	(4,920)
Segment assets	447,893	456,351	87,504	89,181	-	-	535,397	545,532
Tax assets	-	445	-	(92)	-	-	-	353
Investment in associates	2	2	-	-	124,949	84,870	124,951	84,872
Total assets	447,895	456,798	87,504	89,089	124,949	84,870	660,348	630,757
Segment liabilities	(89,067)	(70,312)	(1,001)	(1,008)	-	-	(90,068)	(71,320)
Tax liabilities	(48,106)	(45,834)	(2,625)	(2,735)	-	-	(50,731)	(48,569)
Total liabilities	(137,173)	(116,146)	(3,626)	(3,743)	-	-	(140,799)	(119,889)
Capital expenditure	5,110	4,742	4	8	_	_	5,114	4,750

#### 2. Other income

		Group		Parent	
Dollars In Thousands	Note	2011	2010	2011	2010
Business interruption insurance income		12,442	1,397	7,995	-
Gain on disposal of damaged property	10	5,452	-	-	-
		17,894	1,397	7,995	-

The business interruption insurance income relates to the three Christchurch properties affected by the earthquakes. The gain on disposal of damaged property relates to the settlement of material damage claims with insurers regarding, Copthorne Hotel Christchurch City which was demolished in the second half of the year.

### 3. Administration and other operating expenses

		Group		Parent	
Dollars In Thousands	Note	2011	2010	2011	2010
Depreciation	10	7,562	7,093	3,239	3,154
Auditors remuneration					
Audit fees		331	346	122	128
Tax compliance and advisory		323	474	20	77
Directors fees	25	334	321	151	138
Lease and rental expenses	23	6,472	7,009	2,593	2,832
Provision for bad debts					
Debts written off		26	66	15	32
Movement in doubtful debt provision		(30)	76	(11)	9
Amortisation of other intangibles	12	-	69	-	69
Impairment loss on goodwill	12	-	461	-	461
Net (gain)/loss on disposal of property, plant and					
equipment		(26)	64	-	13
Insurance excess costs of Christchurch earthquake	19	1,067	3,064	343	2,340
Other		30,747	32,432	11,360	12,309
		46,806	51,475	17,832	21,562

#### 4. Personnel expenses

	Gro	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010	
Wages and salaries	34,345	38,671	11,835	14,373	
Employee related expenses and benefits	5,682	6,905	2,315	3,043	
Contributions to defined contribution plans	340	326	91	100	
Increase/(decrease) in liability for long-service leave	(71)	(29)	-	5	
	40,296	45,873	14,241	17,521	

The personnel expenses are included in cost of sales, administration expenses and other operating expenses in the income statement. Total personnel expenses include a total of \$0.8million of redundancy costs associated with the closure of the Groups' three hotels in Christchurch.

### 5. Net finance income

#### Recognised in the income statement

	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Interest income	2,067	1,974	1,060	462
Dividend income	4	34	1,994	2,240
Net foreign exchange gain	1,056	58	-	58
Finance income	3,127	2,066	3,054	2,760
Interest expense	(1,985)	(1,771)	(431)	(56)
Finance costs	(1,985)	(1,771)	(431)	(56)
Net finance income recognised in the income statement	1,142	295	2,623	2,704

#### Recognised in other comprehensive income

	Gro	oup	Parent	
Dollars In Thousands	2011	2010	2011	2010
Foreign exchange translation movements	(43)	1,601	-	-
Net finance income recognised in other comprehensive income	(43)	1,601	-	-

#### 6. Income tax expense

#### Recognised in the income statement

-	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Current tax expense				
Current year	8,170	5,185	3,711	3,732
Adjustments for prior years	(116)	(317)	(100)	43
	8,054	4,868	3,611	3,775
Deferred tax expense				
Origination and reversal of temporary difference	941	(891)	(211)	(513)
Adjustments for prior years	(517)	(102)	203	(102)
Change in building depreciation treatment	-	24,609	-	9,847
Change in corporate tax rate	-	(1,277)	-	(1,264)
	424	22,339	(8)	7,968
Total income tax expense in income statement	8,478	27,207	3,603	11,743

#### 6. Income tax expense - continued

Reconciliation of tax expense

	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Profit before income tax	33,505	14,566	14,493	11,681
Income tax at the company tax rate of 28% (2010: 30%)	9,381	4,370	4,058	3,504
Adjusted for:				
Non-deductible expenses	2	245	-	143
Imputation credits	-	(345)	(558)	(336)
Tax rate difference (if different from 28% above)	8	-	-	-
Tax exempt revenues	(225)	264	-	(92)
Tax arising from investment in associate	(55)	(240)	-	-
Change in New Zealand corporate tax rate	-	(1,277)	-	(1,264)
(Over)/under provided in prior years	(633)	(419)	103	(59)
Income tax expense pre Government Budget changes	8,478	2,598	3,603	1,896
Change in building depreciation treatment	_	24,609	-	9,847
Total income tax expense	8,478	27,207	3,603	11,743
Effective tax rate	25%	187%	25%	101%

In the May 2010 Budget the Government announced a reduction in the corporate tax rate from 30% to 28% and the removal of the ability to depreciate buildings with an estimated useful life of 50 years or more for tax purposes. Both of these changes were effective for the Group from 1 January 2011.

#### Deferred tax recognised in other comprehensive income

	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Relating to revaluation of property, plant and equipment	328	4,787	752	1,267
Relating to foreign currency translation of foreign subsidiaries	(291)	950	-	-
	37	5,737	752	1,267

#### 7. Imputation credits

	Parent	
Dollars In Thousands	2011	2010
Balance at beginning of year	11,511	9,590
Imputation credits attached to dividends received	855	480
Taxation paid	3,822	3,061
Taxation refunded	(1,217)	-
Taxation transferred	-	46
Imputation credits attached to dividends paid	(1,666)	(1,666)
	13,305	11,511
The imputation credits are available to shareholders of the parent company as follows :		
Through the parent company	13,305	11,511
Through subsidiaries	20,943	20,526
	34,248	32,037

The KIN Holdings Group has A\$9.5 million (2010: A\$9.3 million) franking credits available as at 31 December 2011.

### 8. Capital and reserves

#### Share capital

	Group and Parent					
	2011 Shares	2011 \$000's	2010 Shares	2010 \$000's		
Shares issued 1 January	349,598,066	430,330	349,598,066	430,330		
Total shares issued at 31 December - fully paid Shares repurchased and held as treasury stock	349,598,066 (329,627)	430,330 (85)	349,598,066 (329,627)	430,330 (85)		
Total shares issued and outstanding	349,268,439	430,245	349,268,439	430,245		

All shares carry equal rights and rank pari passu with regard to residual assets of the Company.

#### 8. Capital and reserves - continued

At 31 December 2011, the authorised share capital consisted of 349,598,066 ordinary shares (2010: 349,598,066 ordinary shares) with no par value.

#### **Revaluation reserve**

The revaluation reserve relates to property, plant and equipment. Movements in the revaluation reserve arise from the revaluation surpluses and deficits of property, plant and equipment.

#### Exchange reserve

The exchange reserve comprises the foreign exchange differences arising from the translation of the financial statements of foreign operations.

#### Dividends

The following dividends were declared and paid during the year ended 31 December:

	Pare	nt
Dollars In Thousands	2011	2010
Ordinary Dividend - 1.2 cents per qualifying ordinary share (2010: 1.2 cents)	4,191	4,191

After 31 December 2011 the following dividends were declared by the directors. The dividends have not been provided for and there are no income tax consequences.

Dollars In Thousands	Parent
	4.404
Ordinary Dividend - 1.2 cents per qualifying ordinary share	4,191

#### 9. Earnings per share

#### Basic earnings per share

The calculation of basic earnings per share at 31 December 2011 was based on the profit attributable to ordinary shareholders of \$20,619,000 (2010: \$10,123,000 loss) and weighted average number of ordinary shares outstanding during the year ended 31 December 2011 of 349,268,439 (2010: 349,268,439), calculated as follows:

#### Profit/(loss) attributable to ordinary shareholders

	Grou	ιp
Dollars In Thousands	2011	2010
Profit/(loss) for the year	25,027	(12,641)
Profit/(loss) attributable to non-controlling interests	(4,408)	2,518
Profit/(loss) attributable to ordinary shareholders	20,619	(10,123)

#### Weighted average number of ordinary shares

	Grou	р
	2011	2010
Issued ordinary shares at 1 January	349,598,066	349,598,066
Effect of own shares held	(329,627)	(329,627)
Weighted average number of ordinary shares at 31 December	349,268,439	349,268,439

#### Diluted earnings per share

The calculation of diluted earnings per share is the same as basic earnings per share.

#### Earnings per share for continuing and discontinued operations

There were no discontinued operations during the year.

### 10. Property, plant and equipment

10. Property, plant and equipment			Group				
	Freehold	Freehold	Leasehold Land and	Plant, Equipment, Fixtures	Motor	Work In	
Dollars In Thousands	Land	Buildings	Buildings	and Fittings	Vehicles	Progress	Total
Cost							
Balance at 1 January 2010	111,478	164,497	23,219	103,066	158	444	402,862
Acquisitions	-	86	-	784	-	3,880	4,750
Disposals	-	-	-	(631)	-	-	(631)
Transfers between categories	-	12	-	435	1	(448)	-
Transfer from accumulated depreciation							
following revaluation	-	(806)	(12)	-	-	-	(818)
Movements in foreign exchange	-	-	-	37	2	-	39
Revaluation surplus/(deficit)	(7,834)	15,893	803	-	-	-	8,862
Balance at 31 December 2010	103,644	179,682	24,010	103,691	161	3,876	415,064
Balance at 1 January 2011	103,644	179,682	24,010	103,691	161	3,876	415,064
Acquisitions	-	88	5	945	12	4,064	5,114
Repairs completed by insurers	-	-	2,559	-	-	-	2,559
Disposals	-	-	(2,559)	(9,078)	(31)	-	(11,668)
Transfers between categories	-	2,763	484	(191)	-	(3,056)	-
Transfer from accumulated depreciation							
following revaluation	-	(127)	(249)	-	-	-	(376)
Movements in foreign exchange	-	-	-	(12)	(1)	-	(13)
Impairment	-	(1,700)	-	-	-	-	(1,700)
Revaluation surplus/(deficit)	(5,118)	2,684	(41)	-	-	-	(2,475)
Balance at 31 December 2011	98,526	183,390	24,209	95,355	141	4,884	406,505
Depreciation and impairment losses							
Balance at 1 January 2010	-	(5,816)	(1,437)	(69,228)	(138)	-	(76,619)
Depreciation charge for the year	-	(1,274)	(416)	(5,391)	(12)	-	(7,093)
Disposals	-	-	-	579	-	-	579
Transfer accumulated depreciation against							
cost following revaluation	-	806	12	-	-	-	818
Movements in foreign exchange	-	-	-	(28)	(2)	-	(30)
Balance at 31 December 2010	-	(6,284)	(1,841)	(74,068)	(152)	-	(82,345)
Balance at 1 January 2011	-	(6,284)	(1,841)	(74,068)	(152)	-	(82,345)
Depreciation charge for the year	-	(1,741)	(214)	(5,600)	(7)	-	(7,562)
Disposals	-	-	-	7,509	31	-	7,540
Transfers between categories	-	(1,267)	(186)	1,456	(3)	-	-
Transfer accumulated depreciation against			. ,		( )		
cost following revaluation	-	127	249	-	-	-	376
Movements in foreign exchange	-	-	-	8	1	-	9
Balance at 31 December 2011		(9,165)	(1,992)	(70,695)	(130)	-	(81,982)
Carrying amounts							
At 1 January 2010	111,478	158,681	21,782	33,838	20	444	326,243
At 31 December 2010	103,644	173,398	22,169	29,623	9	3,876	332,719
			,	10,010		3,010	
At 1 January 2011	103,644	173,398	22,169	29,623	9	3,876	332,719
At 31 December 2011	98,526	174,225	22,217	24,660	11	4,884	324,523

### 10. Property, plant and equipment - continued

Parent	

			Plant, Equipment,		Work	
	Freehold	Freehold	Fixtures	Motor	In	
Dollars In Thousands	Land	Buildings	and Fittings	Vehicles	Progress	Total
Cost						
Balance at 1 January 2010	68,324	92,022	52,020	54	306	212,726
Acquisitions	-	86	443	-	27	556
Disposals	-	-	(124)	-	-	(124)
Transfer from accumulated depreciation	-	(182)	-	-	-	(182)
Revaluation surplus/(deficit)	(1,565)	2,623	-	-	-	1,058
Balance at 31 December 2010	66,759	94,549	52,339	54	333	214,034
Balance at 1 January 2011	66,759	94,549	52,339	54	333	214,034
Acquisitions	-	88	313	12	3,255	3,668
Disposals	-	-	(132)	(15)	-	(147)
Earthquake damage disposals						
Transfer from accumulated depreciation	-	(127)	-	-	-	(127)
Revaluation surplus	(5,118)	2,684	-	-	-	(2,434)
Balance at 31 December 2011	61,641	97,194	52,520	51	3,588	214,994
Depreciation and impairment losses						
Balance at 1 January 2010	-	(4,449)	(35,323)	(54)	-	(39,826)
Depreciation charge for the year	-	(798)	(2,356)	-	-	(3,154)
Disposals	-	-	124	-	-	124
Transfer accumulated depreciation against cost						
following revaluation	-	182	-	-	-	182
Balance at 31 December 2010	-	(5,065)	(37,555)	(54)	-	(42,674)
Balance at 1 January 2011	-	(5,065)	(37,555)	(54)	-	(42,674)
Depreciation charge for the year		(986)	(2,253)	-	-	(3,239)
Disposals	-	-	128	15	-	143
Transfers between categories	-	(568)	569	(1)	-	-
Transfer accumulated depreciation against cost						
following revaluation	-	127	-	-	-	127
Balance at 31 December 2011	-	(6,492)	(39,111)	(40)	-	(45,643)
Carrying amounts						
At 1 January 2010	68,324	87,573	16,697	-	306	172,900
At 31 December 2010	66,759	89,484	14,784	-	333	171,360
At 1 January 2011	66,759	89,484	14,784	-	333	171,360
At 31 December 2011	61,641	90,702	13,409	11	3,588	169,351

The Directors consider the value of the hotel assets with a net book value of \$325 million (2010: \$333 million) to be within a range of \$337 to \$357 million (2010: \$361 to \$386 million). This is substantiated by valuations completed by Bower Valuations Limited, registered valuers, in December 2009, 2010 and 2011, in respect of hotel assets in Millennium & Copthorne Hotels New Zealand Limited of \$210 million (2010: \$234 million) and in respect of hotel assets in Quantum Limited of \$147 million (2010: \$152 million).

During 2011 three (2010: eight) of the Group's freehold hotel properties were subject to an external professional valuation by Bower Valuations Limited, registered valuers, on a highest and best use basis. Based on these valuations and in accordance with the Group's accounting policies the respective properties' land and buildings were revalued to their fair value. A total of \$2.475 million (2010: \$8.862 million added) has been deducted from the carrying values of land and buildings.

During 2011 two (2010: one) of the Parent's freehold hotel properties were subject to an external professional valuation by Bower Valuations Limited, registered valuers, on a highest and best use basis.

Based on this valuation and in accordance with the Group's accounting policies the respective properties' land and buildings were revalued to their fair value. A total of \$2.434 million (2010: \$1.058 million added) has been deducted from the carrying values of land and buildings.

#### 10. Property, plant and equipment - continued

The Group's hotel properties are fair valued by independent valuers. The basis of the valuation is the net present value of the future earnings of the assets. The major inputs and assumptions that are used in the valuation model that require judgement include forecasts of the future earnings, projected operational and maintenance expenditure profiles and discount rates (internal rate of return).

The Directors consider the net book value of the hotels not valued by independent valuers in 2011 to approximate their fair value as at 31 December 2011.

During the year, the Group's hotels which were not subject to external professional valuations were tested for impairment. Based on these tests a total of \$1.700 million (2010: \$nil) has been deducted from the carrying value of freehold land and buildings. The testing for impairment requires management to estimate future cash flows to be generated by the cash generating units. In estimating future cash flows, management has to make judgements on expected rate of growth in revenue and costs, market segment mix, occupancy, average room rates expected to be achieved and the appropriate discount rate to apply when discounting future cash flows. Average annual growth rates appropriate to the hotels range from 0.5% to 8.4% (2010: 1.4% to 2.4%) over the five years projection. Pre-tax discount rates ranging between 7.25% and 14.50% (2010: 9.50% to 14.00%) were applied to the future cash flows of the individual hotels based on the specific circumstances of the property.

Had the property, plant and equipment been carried under the cost model, the following carrying values would have been recognised:

			<u>G</u>	roup			
			Leasehold	Plant, Equipment,		Work	
	Freehold	Freehold	Land and	Fixtures	Motor	In	
Dollars In Thousands	Land	Buildings	Buildings	and Fittings	Vehicles	Progress	Total
Carrying amounts							
At 1 January 2010	45,794	107,558	24,782	33,838	20	444	212,436
At 31 December 2010	45,794	106,382	24,366	29,623	9	3,876	210,050
At 1 January 2011	45,794	106,382	24,366	29,623	9	3,876	210,050
At 31 December 2011	45,794	106,225	24,455	24,660	11	4,884	206,029

	Parent					
			Plant,			
			Equipment,		Work	
	Freehold	Freehold	Fixtures and	Motor	In	
Dollars In Thousands	Land	Buildings	Fittings	Vehicles	Progress	Total
Carrying amounts						
At 1 January 2010	37,594	56,372	16,697	0	307	110,970
At 31 December 2010	37,594	55,660	14,784	0	333	108,371
At 1 January 2011	37,594	55,660	14,784	0	333	108,371
At 31 December 2011	37,594	54,194	13,409	11	3,588	108,796

#### CANTERBURY EARTHQUAKE

The Canterbury region and Christchurch city suffered two earthquakes on 4 September 2010 and 22 February 2011. The September event affected the Group's three Christchurch CBD hotels; Millennium Hotel Christchurch (leased); Copthorne Hotel Christchurch Central (owned); and Copthorne Hotel Christchurch City (leased). Both Millennium Hotel Christchurch and Copthorne Hotel Christchurch Central suffered minor damage but remained open for business. Copthorne Hotel Christchurch City closed to effect repairs to guest rooms and public areas together with a refurbishment of the same and reopened for business on 12 February 2011. These repairs, totalling \$2.559 million were capitalised from work in progress to leasehold land and buildings.

The effects of the 22 February 2011 earthquake have been more severe. Both Millennium Hotel Christchurch and Copthorne Hotel Christchurch Central are closed pending definitive structural engineering advice on the required repairs. The two hotels are within a restrictive cordon and access to the properties is severely restricted. The Group is insured for building damage and for business interruption for a period of 36 months in the case of Millennium Hotel Christchurch and for a period of 30 months in relation to Copthorne Hotel Christchurch Central from the second event.

#### 10. Property, plant and equipment - continued

#### CANTERBURY EARTHQUAKE - continued

The Canterbury Earthquake Recovery Authority assessed and issued a demolition notice for the Copthorne Hotel Christchurch City. The demolition was completed in November 2011. The newly repaired assets which were completed for the 12 February 2011 reopening were damaged and the total of \$2.559 million was written off to the income statement. A settlement was reached with the landlord and insurers in regards to the property. The carrying value of the leased property of \$1.52 million was disposed resulting in a net sum of \$5.45 million as a gain on disposal of the damaged property in the income statement. The Group continues to be covered for business interruption for a period of 25 months from the second event.

In relation to the Copthorne Hotel Central Christchurch, the Directors have given specific consideration to whether the carrying value of land and buildings have been impaired. The lack of current transaction information to support an assessment of the market value of the hotel at balance date, uncertainty surrounding the recommendations that the engineers will make as to the future course of action for the building and the impact this has on the timing of reopening the hotel have all been considered together with the terms of the relevant insurance policies. At 31 December 2011, the Directors have concluded that any costs that arise are likely to be covered by the insurance policies and consequently there is no impairment of the carrying value of the nature of any changes made to the building codes could all impact this assessment in future periods and give rise to an impairment of the carrying value of the carrying value of the asset.

#### 11. Development properties

	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Development land	88,258	87,235	-	-
Residential development	63,288	64,124	_	-
	151,546	151,359	-	-
Less expected to settle within one year	(8,512)	(4,676)	-	-
	143,034	146,683	-	-
Development land recognised in cost of sales	4,130	3,709	-	-

Development land is carried at the lower of cost and net realisable value. No interest (2010: \$nil) has been capitalised during the year. The value of development land held at 31 December 2011 was determined by an independent registered valuer, DM Koomen SPINZ, of Extensor Advisory Limited as \$162.7 million (2010: \$159.4 million).

The fair value of development land is determined by the independent valuer. The basis of the valuation is the hypothetical subdivision approach and/or block land sales comparisons to derive the residual block land values. The major inputs and assumptions that are used in the valuation model that require judgement include the individual section prices, allowances for profit and risk, projected completion and sell down periods and interest rate during the holding period.

Residential development at balance date consists of the residential development known as Zenith Residences in Sydney, Australia. The value of Zenith Residences held at 31 December 2011 was determined by R Laoulach of Landmark White (NSW) Pty Ltd, registered valuers as \$78.4 million (A\$59.9 million) (2010: \$78.7 million (A\$59.0 million)).

The fair value of the residential development is determined by the independent valuer. The basis of the valuation is gross realisations 'as is' assuming individual sales of unsold units. The major inputs and assumptions that are used in the valuation model that require judgement include interest rates, consumer confidence, unemployment and external economic factors.

#### 12. Intangible assets

		Group				
		Leasehold	Management			
Dollars In Thousands	Goodwill	Interests	Contracts	Total		
Cost						
Balance at 1 January 2010	6,522	23,191	1,373	31,086		
Transfer from amortisation	-	-	(1,373)	(1,373)		
Balance at 31 December 2010	6,522	23,191	-	29,713		
Balance at 1 January 2011	6,522	23,191	-	29,713		
Balance at 31 December 2011	6,522	23,191	-	29,713		
Amortisation and impairment losses						
Balance at 1 January 2010	(2,777)	(23,122)	(1,373)	(27,272)		
Transfer to cost	-	-	1,373	1,373		
Impairment for the year	(461)	-	-	(461)		
Amortisation for the year	-	(69)	-	(69)		
Balance at 31 December 2010	(3,238)	(23,191)	-	(26,429)		
Balance at 1 January 2011	(3,238)	(23,191)	-	(26,429)		
Balance at 31 December 2011	(3,238)	(23,191)	-	(26,429)		
Carrying amounts						
At 1 January 2010	3,745	69	-	3,814		
At 31 December 2010	3,284	-	-	3,284		
At 1 January 2011	3,284	-	-	3,284		
At 31 December 2011	3,284		=	3,284		

The above goodwill is attributed to the following cash generating units: Copthorne Hotel Auckland Harbourcity \$2,823,000 (2010: \$2,823,000) and Kingsgate Hotel Greymouth \$461,000 (2010: \$461,000). The management contracts are attributable to the management of Kingsgate Hotel Queenstown Terraces. The previous management contracts have expired and therefore have been fully amortised over the contract period. The current management contracts do not carry any associated costs that are classified as intangible assets.

		Parent	
		Leasehold	
Dollars In Thousands	Goodwill	Interests	Total
Cost			
Balance at 1 January 2010	6,522	391	6,913
Balance at 31 December 2010	6,522	391	6,913
Balance at 1 January 2011	6,522	391	6,913
Balance at 31 December 2011	6,522	391	6,913
Amortisation and impairment losses			
Balance at 1 January 2010	(2,777)	(322)	(3,099)
Impairment for the year	(461)	-	(461)
Amortisation for the year	_	(69)	(69)
Balance at 31 December 2010	(3,238)	(391)	(3,629)
Balance at 1 January 2011	(3,238)	(391)	(3,629)
Balance at 31 December 2011	(3,238)	(391)	(3,629)
Carrying amounts			
At 1 January 2010	3,745	69	3,814
At 31 December 2010	3,284	-	3,284
At 1 January 2011	3,284		3,284
At 31 December 2011	3,284	_	3,284

The above goodwill is attributed to the following cash generating units: Copthorne Hotel Auckland Harbourcity \$2,823,000 (2010: \$2,823,000) and Kingsgate Hotel Greymouth \$461,000 (2010: \$461,000)

#### 12. Intangible assets - continued

#### Amortisation and impairment charge

The amortisation and impairment charge is recognised in other operating expenses in the income statement:

	Gr	roup	Par	ent
Dollars In Thousands	2011	2010	2011	2010
Other operating expenses	-	530	-	530

#### Impairment

Goodwill is tested for impairment each year and intangibles are tested for impairment when there is an indicator of impairment. Goodwill is assessed for impairment by testing the value in use of the hotel to which the goodwill is allocated. Intangible assets are assessed for impairment by testing the value in use of the hotel to which the asset is allocated.

When testing the value in use of a hotel a discounted cash flow model is used. The future cash flows are projected over five years based on budgets and forecasts at growth rates appropriate to the business. Pre-tax discount rates ranging between 9.00% and 14.50% were applied to the future cash flows. Average annual growth rates appropriate to the hotels range from - 0.2% to 4.3% over the five years projection.

In the 2011 review of goodwill, no impairment was found in respect of Copthorne Hotel Auckland Harbourcity or Kingsgate Hotel Greymouth. However in 2010, in the case of Kingsgate Hotel Greymouth, the goodwill was tested and found to be impaired. An impairment loss of \$461,000 was charged to the profit and loss.

<ol> <li>Investment in associates</li> </ol>										
The Group's share of profit of its associate, First Sponsor Capital Limited ("FSCL") for the year was \$4.57 million (2010: \$0.33 million loss). Prestons Road Limited has no revenue or expenses, therefore the Group's share of profit of its associate was nil (2010: nil).	its associate, Fi rofit of its associ	rst Sponsor Capital ate was nil (2010: ni	Limited ("FSCL") fo ).	or the year was 9	84.57 million (2010	: \$0.33 million loss)	. Prestons Road I	Limited has no	revenue or e	xpenses,
On 5 January 2011, the Group announced that settlement agreements had been industries Pte. Limited ("Tai Tak"), Cheung Ping Kwong (Cheung) and his related would result in full and final settlement of all outstanding issues between MCHNZ, Holdings Limited (IVIHL), and its subsidiaries.	announced that ("), Cheung Ping ement of all outs subsidiaries.	settlement agreemer I Kwong (Cheung) a tanding issues betw	tts had been entere nd his related comp een MCHNZ, Tai Ta	d into on 31 Dec pany Guangdong k, FSCL and Che	ember 2010 betwe Huiying Group Lim ung in relation to Fi	entered into on 31 December 2010 between Millennium & Copthorne Hotels New Zealand Limited ("MCHNZ"), Tai Tak 1 company Guangdong Huiying Group Limited. Under the terms of the agreements, completion of certain transactions Tai Tak, FSCL and Cheung in relation to First Sponsor Group Limited (FSGL), formerly known as Idea Valley Investment	thorne Hotels New is of the agreemer imited (FSGL), forr	v Zealand Limit nts, completion nerly known as	ed ("MCHNZ") of certain trar Idea Valley In	, Tai Tak isactions vestment
Cheung's interest in FSGL, has been transferred to FSCL and FSCL now controls acquired and FSCL has control of the land portfolio in Guangdong Province.	been transferre	t to FSCL and FSCI lio in Guangdong Pro	controls	% of FSGL. The I	emaining titles to t	98.7% of FSGL. The remaining titles to the properties which were part of the settlement with Cheung have now been	were part of the se	ettlement with (	Cheung have n	ow been
As most of the material steps required to be executed by Cheung and his related company have been carried out, the financial impact of accounting for the settlement agreements has been recognised in the Group's financial statements for the year ended 31 December 2011.	quired to be exer for the year end	cuted by Cheung and ed 31 December 201	d his related compai 1.	ıy have been carı	ied out, the financi	al impact of accounti	ng for the settleme	int agreements	has been reco	gnised in
In November 2011, the Group further increased its investment in FSCL by providing additional capital of US\$ 30.00 million (NZ\$ 39.67 million at the then prevailing exchange rate). This increased the Group's economic interest back up to 34.21%. The funding was provided to enable FSCL to successfully acquire two parcels of land in Chengdu, Sichuan Province in Western China.	urther increased up to 34.21%. Th	its investment in FS ne funding was provid	SCL by providing ad ded to enable FSCL	ditional capital of to successfully ac	US\$ 30.00 million equire two parcels o	(NZ\$ 39.67 million a f land in Chengdu, S	it the then prevaili ichuan Province in	ng exchange ra Western China	ate). This incre	ased the
The principal activities of FSCL and its subsidiaries are investment holding, property development and sales, property investments, real estate financing and the manufacture and sale of confectionery.	and its subsidiari	es are investment ho	lding, property deve	lopment and sale	s, property investm	ents, real estate finar	icing and the manu	ufacture and sa	le of confectior	ery.
During the year, the Group maintained its 33.33% economic interest in Prestons Road Limited. The principal activity of Prestons Road Limited is as service provider to its subsidiary CDL Land New Zealand Limited and in this regard, it is charged with engaging suitably qualified consultants in fields such as geotechnical engineering, resource management compliance, subdivision of land, legal and regulatory compliance and related issues.	ntained its 33.3. Ird, it is charged ed issues.	3% economic intere with engaging suital	st in Prestons Road oly qualified consult	Limited. The prii ants in fields such	ncipal activity of Pr n as geotechnical e	Road Limited. The principal activity of Prestons Road Limited is as service provider to its subsidiary CDL Land New onsultants in fields such as geotechnical engineering, resource management compliance, subdivision of land, legal and	l is as service pro management com	vider to its sub npliance, subdiv	isidiary CDL L vision of land, l	and New egal and
Summary financial information for associates, not adjusted for the percentage ownership held by the Group:	or associates, no	ot adjusted for the pe	rcentage ownership	held by the Grou	ä					
Dollars In Thousands	Ownership	Current Assets	Non-current Assets	Total Assets	Current Liabilities	Non-current Liabilities	Total Liabilities	Revenues	Expenses	Profit
<b>2011</b> First Sponsor Capital Limited	34.21%	592,595	235,649	828,244	(430,296)	(20,992)	(451,288)	16,632	(4,705)	11,927
Prestons Road Limited	33.33%	3,688		3,688	(3,682)	ı	(3,682)	I		ı
2010 First Sponsor Capital Limited	29.63%	326,321	136,037	462,358	(125,741)	(18,190)	(143,931)	44,003	(43,075)	928
Prestons Road Limited	33.33%	3,049	ı	3,049	(3,043)		(3,043)	I		ı

13.

Movements in the carrying value of associates:		0	Group	
	First Sponsor Capital Ltd	Capital Ltd	Prestons	Prestons Road Ltd
Dollars In Thousands	2011	2010	2011	2010
Balance at 1 January	84,870	78,720	2	0
Investment in associate	39,674	10,633	'	
Share of post acquisition movement in foreign exchange reserves for the year	2,568	(4,059)	•	
Share of post acquisition capital reserves	(6,735)	(64)	'	
Share of profit/(loss) for the year	4,618	(682)	•	
Gain/(loss) on change in interest	(46)	352	•	
Balance at 31 December	124,949	84,870	2	

### 14. Cash and cash equivalents

	Gro	oup	Par	ent
Dollars In Thousands	2011	2010	2011	2010
Term deposits	32,363	30,239	-	-
Cash	4,814	9,047	263	4,537
Bank overdrafts	(863)	(864)	-	-
	36,314	38,422	263	4,537

#### 15. Trade and other receivables

	Gro	oup	Par	ent
Dollars In Thousands	2011	2010	2011	2010
Trade receivables	4,702	7,229	2,452	4,269
Insurance receivables	4,824	2,165	3,680	1,225
Other trade receivables and prepayments	8,709	8,801	797	330
	18,235	18,195	6,929	5,824

### 16. Inventories

	Gro	up	Par	ent
Dollars In Thousands	2011	2010	2011	2010
Consumables Finished goods	670 825 <b>1,495</b>	696 828 <b>1,524</b>	337 115 <b>452</b>	312 110 <b>422</b>
Inventory recognised in cost of sales	6,377	8,432	2,521	3,624

### 17. Current tax assets and liabilities

	Gro	pup	Par	rent
Dollars In Thousands	2011	2010	2011	2010
Income tax receivable	-	353	-	-
Income tax payable	(1,701)	-	(272)	(1,285)

The current tax asset/(liability) represents the amount of income taxes receivable/(payable) in respect of current and prior periods.

### 18. Interest-bearing loans and borrowings

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings. For more information about the Group's exposure to interest rate and foreign currency risk, see note 22.

Group					31 Decemb	per 2011	31 Decemi	per 2010
Dollars in Thousands	Currency	Interest Rate	Maturity	Facility Total	Face Value	Carrying Amount	Face Value	Carrying Amount
Secured bank loan	NZD	3.560%	31 Oct 2014	12.500	12.500	12,500	12,500	12,500
Secured bank loan	NZD	3.560%	31 Oct 2014	12,500	12,500	12,500	12,500	12,500
Secured bank loan	NZD	3.560%	31 Oct 2014	10,000	10,000	10,000	10,000	10,000
Revolving credit	NZD	3.200%	31 Oct 2014	20,000	658	658	12,889	12,889
Secured bank loan	NZD	3.380%	1 July 2014	20,000	20,000	20,000	-	-
Revolving credit	NZD	3.200%	1 July 2014	25,000	7,619	7,619	-	-
TOTAL				100,000	63,277	63,277	47,889	47,889
Non-current					63,277	63,277	-	-
Current					-	-	47,889	47,889

Parent

					31 Decemb	per 2011	31 Decemi	per 2010
Dollars in Thousands	Currency	Interest Rate	Maturity	Facility Total	Face Value	Carrying Amount	Face Value	Carrying Amount
Secured bank loan Revolving credit	NZD NZD	3.380% 3.200%	1 July 2014 1 July 2014	20,000 25,000	20,000 7,619	20,000 7,619	-	-
TOTAL				45,000	27,619	27,619	-	-
Non-current Current					27,619 -	27,619 -	-	-

#### Terms and debt repayment schedule

The bank loans are secured over land and buildings with a carrying amount of \$268,288,000 (2010: \$140,117,000) - refer to note 10. The bank loans have no fixed term of repayment before maturity. The Group's facility matures on 1 July 2014 and 31 October 2014 and the Parent Company's facility matures on 1 July 2014.

#### 19. Provisions

	Gro	pup	Par	ent
		FF&E and		
	Earthquake		Earthquake	
Dollars In Thousands	provisions	Site Restoration	provisions	FF&E
		500		107
Balance at 1 January 2010	-	582	-	407
Provisions made during the year	4,920	287	3,500	287
Provisions used during the year	-	(311)	-	(311)
Balance at 31 December 2010	4,920	558	3,500	383
Non-current	-	558	-	383
Current	4,920	-	3,500	-
Balance at 1 January 2011	4,920	558	3,500	383
Provisions made during the year	2,356	54	343	54
Provisions used during the year	(3,283)	-	-	-
Balance at 31 December 2011	3,993	612	3,843	437
Non-current	-	437	-	437
Current	3,993	175	3,843	-

An obligation exists under certain leases to restore various aspects for the effect of the Group's operations and to maintain hotel equipment in running order. Provisions in respect of the obligations have been recognised in accordance to the terms of the lease.

The Group's three hotel properties and the Parent's two hotel properties affected by the Canterbury earthquakes are fully insured for material damage. Total material damages estimated at \$4.920 million for the Group and \$3.500 million for the Parent were provided in 2010 after the 4 September 2010 earthquake. The provision recorded relates to both cash amounts payable to the insurance companies of the Group of \$3.064 million (Parent: \$2.340 million) and amounts provided on the basis of engineering reports for damaged assets which are expected to be reimbursed under insurance policies of \$1.856 million (Parent: \$1.160 million). A receivable has been recorded in respect of amounts where the insurance company has accepted the claim. In relation to the 22 February 2011 earthquake an additional provision for material damage excess was booked for \$1.067 million (Group) and \$0.343 million (Parent). In relation to the demolition of Copthorne Hotel Christchurch City a provision for demolition costs was booked at \$0.15 million (Group).

### 20. Deferred tax assets and liabilities

Recognised deferred tax assets and liabilities Deferred tax assets and liabilities are attributable to the following:

			Gro	up		
	Ass	ets	Liabil	lities	Ne	et
Dollars In Thousands	2011	2010	2011	2010	2011	2010
Property, plant and equipment	-	-	47,157	48,309	47,157	48,309
Development properties	(1,210)	(1,197)	-	-	(1,210)	(1,197)
Provisions	(1,052)	(1,875)	-	-	(1,052)	(1,875)
Employee benefits	(637)	(731)	-	-	(637)	(731)
Trade and other payables	(707)	(542)	-	-	(707)	(542)
Net investment in foreign operations	-	· -	5,479	4,605	<b>5</b> ,479	4,60Ś
Net tax (assets) / liabilities	(3,606)	(4,345)	52,636	52,914	49,030	48,569

	Parent							
	Ass	ets	Liabilities		Net			
Dollars In Thousands	2011	2010	2011	2010	2011	2010		
Property, plant and equipment	-	-	22,531	22,570	22,531	22,570		
Provisions	(878)	(1,724)	-	-	(878)	(1,724)		
Employee benefits	-	-	-	-	-	-		
Trade and other payables	(197)	(134)	-	-	(197)	(134)		
Net tax (assets) / liabilities	(1,075)	(1,858)	22,531	22,570	21,456	20,712		

#### Movement in deferred tax balances during the year

	Group					
Dollars In Thousands	Balance 1 Jan 10	Recognised in income	Recognised in equity	Balance 31 Dec 10		
Property, plant and equipment Development properties Provisions	20,016 (1,055) (1,210)	23,506 (47)	4,787 (95)	48,309 (1,197) (1,875)		
Employee benefits Trade and other payables	(1,219) (743) (395)	(655) 12 (147)	(1) - -	(1,875) (731) (542)		
Net investment in foreign operations	3,985 <b>20,589</b>	(330) <b>22,339</b>	950 <b>5,641</b>	4,605 <b>48,569</b>		

		Group						
Dollars In Thousands	Balance 1 Jan 11	Recognised in income	Recognised in equity	Balance 31 Dec 11				
Property plant and equipment	48.309	(1,480)	328	47.157				
Property, plant and equipment Development properties	(1,197)	(1,480)	29	(1,210)				
Provisions	(1,875)	821	2	(1,052)				
Employee benefits	(731)	92	2	(637)				
Trade and other payables	(542)	(165)	-	(707)				
Net investment in foreign operations	4,605	1,198	(324)	5,479				
	48,569	424	37	49,030				

### Movement in deferred tax balances during the year

		Parent						
Dollars In Thousands	Balance 1 Jan 10	Recognised in income	Recognised in equity	Balance 31 Dec 10				
Property, plant and equipment	12,866	8,437	1,267	22,570				
Provisions	(1,056)	(668)	-	(1,724)				
Employee benefits	(1)	<u> </u>	-	-				
Trade and other payables	(332)	198	-	(134)				
	11.477	7.968	1.267	20,712				

		Parent						
Dollars In Thousands	Balance 1 Jan 11	Recognised in income	Recognised in equity	Balance 31 Dec 11				
Property, plant and equipment Provisions	22,570 (1,724)	(791) 846	752 -	22,531 (878)				
Employee benefits Trade and other payables	(134)	(63)	-	(197)				
	20,712	(8)	752	21,456				

### 21. Trade and other payables

	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Trade payables Employee entitlements Non-trade payables and accrued expenses	1,576 2,146 10,773	1,606 2,509 9,982	479 - 3,485	828 - 3,149
	14,495	14,097	3,964	3,977

### 22. Financial instruments

The Group only holds non-derivative financial instruments which comprise cash and cash equivalents, trade and other receivables, trade receivables due from related parties, related party advances, secured bank loans, trade and other payables and trade payables due to related parties.

Exposure to credit, liquidity and market risks arises in the normal course of the Group's business.

#### Liquidity risk

Liquidity risk represents the Group's ability to meet its contractual obligations. The Group evaluates its liquidity requirements on an ongoing basis. In general, the Group generates sufficient cash flows from its operating activities to meet its obligations arising from its financial liabilities. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

#### Credit risk

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group does not require collateral in respect of financial assets. There are no significant aged debtors which have not been fully provided for.

Investments are allowed only in short-term financial instruments and only with counterparties approved by the Board, such that the exposure to a single counterparty is minimised.

At the balance date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

The maximum exposure to credit risk in Australia is \$303,000 (2010: \$251,000). All other credit risk exposure relates to New Zealand.

#### Market risk

#### (i) Interest rate risk

In managing interest rate risks the Group aims to reduce the impact of short-term fluctuations on the Group's earnings with an ongoing review of its exposure to changes in interest rates on its borrowings, the maturity profile of the debt, and the cash flows of the underlying debt. The Group maintains its borrowings at fixed rates on short term which gives the Group flexibility in the context of the economic climate, business cycle, loan covenants, cash flows, and cash balances.

An increase of 1.0% in interest rates at the reporting date would have reduced profit before tax for the Group by \$386,000 (2010: \$165,000), assuming all other variables remained constant. For the Parent this would have reduced profit before tax by \$346,000 (2010: \$10,000 increase), assuming all other variables remained constant.

#### Effective interest and re-pricing analysis

In respect of income-earning financial assets and interest-bearing financial liabilities the following table indicates their effective interest rates at the balance date and the periods in which they re-price.

Group			2011			2010	
	Note	Effective		6 months	Effective		6 months
Dollars In Thousands		interest rate	Total	or less	interest rate	Total	or less
Interest bearing cash &		1.23% to			1.74% to		
cash equivalents *	14	6.08%	37,103	37,103	6.01%	39,195	39,195
		3.20% to			3.375% to		
Secured bank loans *	18	3.56%	(63,277)	(63,277)	3.705%	(47,889)	(47,889)
Bank overdrafts *	14	3.06%	(863)	(863)	3.540%	(864)	(864)

#### 22. Financial instruments - continued

Parent		2011			2010		
		Effective		6 months	Effective		6 months
Dollars In Thousands	Note	interest rate	Total	or less	interest rate	Total	or less
Interest bearing cash &							
cash equivalents *	14	2.50% 3.20% to	242	242	3.00%	4,503	4,503
Secured bank loans *	18	3.38%	(27,619)	(27,619)	n/a	-	-

\* These assets / (liabilities) bear interest at a fixed rate.

(ii) Foreign currency risk The Group owns 61.30% of KIN Holdings Limited and 34.21% of First Sponsor Capital Limited. Substantially all the operations of these subsidiary and associate groups are denominated in foreign currencies. The foreign currencies giving rise to this risk are Australian Dollars and US Dollars. The Group has determined that the primary risk affects the carrying values of the net investments in its foreign operations with the currency movements being recognised in the foreign currency translation reserves. The Group has not taken any measurements to manage this risk.

The Group is not exposed to any other foreign currency risks.

#### Capital management

The Group's capital includes share capital and retained earnings.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Group is not subject to any external imposed capital requirements.

The allocation of capital is, to a large extent, driven by optimisation of the return achieved on the capital allocated.

The Group's policies in respect of capital management and allocation are reviewed regularly by the Board of Directors. There were no changes in the Group's capital management policies during the year.

#### Fair values

The fair values together with the carrying amounts shown in the statement of financial position are as follows:

Group		Carrying amount	Fair value	Carrying amount	Fair value
Dollars In Thousands	Note	2011	2011	2010	2010
LOANS AND RECEIVABLES					
Cash and cash equivalents	14	36,314	36,314	38,422	38,422
Trade and other receivables	15	18,235	18,235	18,195	18,195
Trade receivables due from related parties	26	-	-	29	29
OTHER LIABILITIES					
Secured bank loans	18	(63.277)	(63,277)	(47,889)	(47,889)
Trade and other payables	21	(14,495)	(14,495)	(14.097)	(14,097)
Trade payables due to related parties	26	(461)	(461)	(356)	(356)
Loans due to related parties	26	(7,230)	(7,230)	(3,500)	(3,500)
,		(30,914)	(30,914)	(9,196)	(9,196)
Unrecognised (losses) / gains			-		-

Parent		Carrying amount	Fair value	Carrying amount	Fair value
Dollars In Thousands	Note	2011	2011	2010	2010
LOANS AND RECEIVABLES				1 505	4 505
Cash and cash equivalents	14	263	263	4,537	4,537
Trade and other receivables	15	6,929	6,929	5,824	5,824
Trade receivables due from related parties	26	8,027	8,027	7,392	7,392
Loans due from related parties OTHER LIABILITIES	26	48,546	48,546	10,945	10,945
Secured bank loans	18	(27,619)	(27,619)	-	-
Trade and other payables	21	(3,964)	(3,964)	(3,977)	(3,977)
Trade payables due to related parties	26	(461)	(461)	(356)	(356)
Loans due to related parties	26	(7,230)	(7,230)	(3,500)	(3,500)
		24,491	24,491	20,865	20,865
Unrecognised (losses) / gains			-		-

#### 22. Financial instruments - continued

#### Estimation of fair values

The following summarises the major methods and assumptions used in estimating the fair values of financial instruments reflected in the table.

- (a) Cash, accounts receivable, accounts payable and related party balances. The carrying amount for these balances approximate their fair value because of the short maturities of these items.
- (b) Borrowings. The carrying amount for the borrowings represent their fair values because the interest rates are reset to market periodically, every 1 to 2 months.

#### 23. Operating leases

#### Leases as lessee

The minimum amount payable under non-cancellable operating lease rentals are as follows:

	Group		Parent	
Dollars In Thousands	2011	2010	2011	2010
Less than one year Between one and five years More than five years	3,662 9,861 2,228	5,265 16,920 2,167	2,452 7,131 460	2,360 9,123 -
	15,751	24,352	10,043	11,483

The Group leases a number of hotels and motor vehicles under operating leases. The hotel leases typically run for a period of years, with an option to renew the lease after that date. Lease payments are increased regularly to reflect market rentals. Typically these leases include a base rent plus a performance related element which becomes payable if revenue exceeds a specified level.

During the year ended 31 December 2011, \$6,472,000 was recognised as an expense in the income statement in respect of operating leases (2010: \$7,009,000). Operating lease expenses for the Parent were \$2,593,000 in 2011 (2010: \$2,832,000).

#### 24. Capital commitments

As at 31 December 2011, the Group had entered into contractual commitments to purchase property, plant and equipment for \$6,114,000 (2010: \$1,298,000).

As at 31 December 2011, the Parent had entered into contractual commitments to purchase property, plant and equipment for \$1,520,000 (2010: \$nil).

#### 25. Related parties

#### Identity of related parties

The Group has a related party relationship with its parent, subsidiaries (see note 26), associates and with its directors and executive officers.

#### Transactions with key management personnel

Directors of the Company and their immediate relatives control 0.71% (2010: 0.71%) of the voting shares of the Company. Loans to directors for the year ended 31 December 2011 amounted to \$nil (2010: \$nil). Key management personnel include the Board and the Executive Team.

#### Total remuneration for key management personnel

	Grou	р	Parent		
Dollars In Thousands	2011	2010	2011	2010	
Non-executive directors	334	321	151	125	
Executive director	497	394	497	394	
Executive officers	571	465	571	465	
	1,402	1,180	1,219	984	

Non-executive directors receive director's fees only. Executive directors and executive officers receive short-term employee benefits which include a base salary and an incentive plan. They do not receive remuneration or any other benefits as a director of the Parent Company or its subsidiaries. Directors' fees are included in "administration expenses" (see note 3) and remuneration for executive directors and executive officers are included in "personnel expenses" (see note 4).

#### 26. Group entities

#### Control of the Group

Millennium & Copthorne Hotels New Zealand Limited is a 70.22% owned subsidiary of CDL Hotels Holdings New Zealand Limited which is a wholly owned subsidiary of Millennium & Copthorne Hotels plc in the United Kingdom. The ultimate parent company is Hong Leong Investment Holdings Pte Ltd in Singapore.

At balance date there were related party advances owing from/(owing to) the following related companies:

		Gro	up
Dollars In Thousands	Nature of balance	2011	2010
<b>Trade receivables due from related parties</b> Millennium & Copthorne Hotels plc CDL Hotels Holdings New Zealand Ltd	Recovery of expenses Recovery of expenses	-	18 11
		-	29
Trade payables due to related parties Millennium & Copthorne Hotels plc CDL Hotels Holdings New Zealand Ltd	Recharge of expenses Recharge of expenses	(454) (7) (461)	(356) - <b>(356)</b>
Loans due to related parties CDL Hotels Holdings New Zealand Ltd	Inter-company loan	(7,230) (7,230)	(3,500) ( <b>3,500)</b>

No debts with related parties were written off or forgiven during the year. No interest was charged on these advances during 2011 and 2010. There are no set repayment terms. During this period costs amounting to \$250,000 (2010: \$250,000) have been recorded in the income statement in respect of fees payable to Millennium & Copthorne International Limited for the provision of management and marketing support.

During the year consulting fees of \$13,000 (2010: \$11,000) were paid to Bobb Management Pty Ltd of which Mr. R Bobb (Director) is a shareholder and director.

#### Parent

At balance date, there were interest bearing unsecured inter-company advances owing from Context Securities Limited of \$6,000,000 (2010: \$6,200,000) and from MCHNZ Investments Limited of \$42,546,000 (2010: \$4,745,000). Net interest on advances of \$268,000 (2010: \$295,000) was charged to Context Securities Limited during the year and \$716,000 (2010: \$131,000) was charged to MCHNZI Investments during the year. The average interest rate charged during the year to Context Securities Limited was 4.44% (2010: 4.52%) and for MCHNZ Investments Limited it was 4.08% (2010: 4.12%) respectively. Both these two loans are repayable on demand.

At balance date there were related party advances owing from/(owing to) the following related companies:

		Par	ent
Dollars In Thousands	Nature of balance	2011	2010
Trade receivables due from related parties Millennium & Copthorne Hotels plc Context Securities Ltd MCHNZ Investments Ltd Quantum Ltd CDL Hotels Holdings New Zealand Ltd	Recovery of expenses Prepaid expenses Inter-company account Management fees Recovery of expenses	3,668 3,570 789	18 4,476 2,349 538 11
		8,027	7,392
Loans receivable due from related parties Context Securities Limited MCHNZ Investments Ltd	Inter-company loan Inter-company loan	6,000 42,546 <b>48,546</b>	6,200 4,745 <b>10,945</b>
<b>Trade payables due to related parties</b> Millennium & Copthorne Hotels plc CDL Hotels Holdings New Zealand Ltd	Recharge of expenses Recharge of expenses	(454) (7) <b>(461)</b>	(356) - <b>(356)</b>
Loans due to related parties CDL Hotels Holdings New Zealand Ltd	Inter-company loan	(7,230) (7,230)	(3,500) ( <b>3,500)</b>

#### 26. Group entities - continued

No debts with related parties were written off or forgiven during the year. No interest was charged on trade receivables and trade payables balances during 2011 and 2010. The loan due to related parties currently has an interest rate of 3.20% and the loan due from related parties has an interest rate of 4.08%. These are repayable on demand.

During the year dividend income of \$1,994,000 (2010: \$2,239,000) was received from CDL Investments New Zealand Limited.

Management fees of \$963,000 (2010: \$1,008,000) were charged to Quantum Limited during the year.

Although the Group owns less than half of the voting power of Bay of Islands Joint Venture, it is able to govern the financial and operating policies of the company by virtue of an agreement with the other investors of the Joint Venture. Consequently, the Group consolidates its investment in the company.

#### Associate companies

The associate companies included in the financial statements of Millennium & Copthorne Hotels New Zealand Limited as at 31 December 2011 are:

	Principal Activity	Holding % by MCHNZ Investments Limited 2011	Holding % by MCHNZ Investments Limited 2010
First Sponsor Capital Limited	Investment Holding	34.21	29.63
		Holding % by CDL Land	Holding % by CDL Land
		New Zealand Limited	New Zealand Limited
		2011	2010
Prestons Road Limited	Service Provider	33.33	33.33

All of the above associates have 31 December balance dates with the exception of Prestons Road Limited which has a 31 March balance date. No adjustment is made for the difference in balance date of Prestons Road Limited.

#### Subsidiary companies

The principal subsidiary companies of Millennium & Copthorne Hotels New Zealand Limited included in the consolidation as at 31 December 2011 are:

	Principal Activity	Group holding % 2011	Group holding % 2010
Context Securities Limited	Investment Holding	100.00	100.00
MCHNZ Investments Limited	Investment Holding	100.00	100.00
Millennium & Copthorne Hotels Limited	Dormant	100.00	100.00
All Seasons Hotels & Resorts Limited	Dormant	100.00	100.00
Copthorne Hotel & Resort Bay of Islands Joint Venture	Hotel Operations	49.00	49.00
Quantum Limited	Holding Company	70.00	70.00
100% owned subsidiaries of Quantum Limited are:			
QINZ Holdings (New Zealand) Limited	Holding Company		
Kingsgate Hotels and Resorts Limited	Dormant/Franchise Holder		
Hospitality Group Limited	Holding Company		
100% owned subsidiaries of Hospitality Group Limited are:			
Hospitality Leases Limited	Lessee Company/Hotel		
	Operations		
QINZ Anzac Avenue Limited	Hotel Owner		
Hospitality Services Limited	Hotel Operations/		
	Franchise Holder		
CDL Investments New Zealand Limited	Holding Company	66.28	65.74
100% owned subsidiaries of CDL Investments New Zealand			
Limited are:			
CDL Land New Zealand Limited	Property Investment and		
	Development		
KIN Holdings Limited	Holding Company	61.30	61.30
100% owned subsidiaries of KIN Holdings Limited are:			
Kingsgate International Corporation Limited	Holding Company		
Kingsgate Holdings Pty Limited	Holding Company		
Kingsgate Investments Pty Limited	Residential Apartment		
	Developer		
Kingsgate International Pty Limited	Holding Company		
Kingsgate Hotels Pty Limited	Dormant		
Birkenhead Holdings Pty Limited	Holding Company		
Birkenhead Investments Pty Limited	Dormant /Shopping Centre Owner		
Birkenhead Services Pty Limited	Dormant/Service Company		
Hotelcorp New Zealand Limited	Holding Company		

All of the above subsidiaries have a 31 December balance date.

#### 27. Accounting estimates and judgements

Management discussed with the Audit Committee the development, selection and disclosure of the Group's critical accounting policies and estimates and the application of these policies and estimates.

#### Critical accounting judgements in applying the Group's accounting policies

Certain critical accounting judgements in applying the Group's accounting policies are described below.

#### Property, plant and equipment

The Group adopted a revaluation model of valuing land and buildings rather than the cost model. This results in any future decreases in asset values being charged in the income statement unless there is a surplus for that asset in the revaluation account in which case the decrease can be charged to equity.

Assessing whether individual properties are impaired may involve estimating the future cash flows expected to be generated by those properties. This will in turn involve assumptions, including expected rate of growth in revenue and costs, occupancy and average room rates and an appropriate discount rate, to apply when discounting future cash flows.

The Group has two (2010: three) properties affected by the Christchurch earthquakes. In assessing the two properties for impairments the following assumptions were made:

- The adequacy of the insurance cover for material damage which will cover the cost of all necessary repairs or replacement properties.
- The length of the insurance period during which the Group is covered for business interruption for the properties.
- The security cordon around the properties is lifted within a reasonable time to allow for access to the properties for repairs and reinstatement.
- The land underlying the properties is not affected by liquefaction or other geological issues which prevent repairs or reinstatement of the properties.

#### Development property

The Group is also exposed to market fluctuations in the value of development properties. The carrying value of development properties is \$151,546,000 (2010: \$151,359,000) while the fair value determined by independent valuers is \$241,100,000 (2010: \$238,100,000).

In determining fair values, the valuers will also make assumptions relating to section prices, sell down periods, consumer confidence, unemployment rates, interest rates and external economic factors.

#### Goodwill

The carrying value of goodwill is tested annually for impairment. This assessment generally requires management to estimate future cash flows to be generated by cash generating units to which the goodwill is allocated. Estimating future cash flows entails making judgements on expected occupancy rates and average room rates, growth in revenue and costs and an appropriate discount rate to apply when discounting cash flows.

#### Trade and other receivables

Trade and other receivables are stated at cost less any provision for impairment. The assessment for possible impairment requires the Group to make certain judgements surrounding the recoverability of these assets. A review of recoverability is made whenever events or changes in circumstances indicate that the carrying amount of the asset may not be fully recoverable.

#### 28. Subsequent events

Subsequent to balance date, a fire occurred at Kingsgate Hotel Dunedin on 13 February 2011. A limited number of rooms were damaged by heat and smoke. The costs of repairs is yet to be quantified. Repairs may take several weeks to complete but it is not expected that the hotel will be required to be closed during that period. The hotel is insured for material damage and business interruption.

On 13 January 2012, First Sponsor Capital Ltd, a 34.21% associate of the Group, entered into a series of agreements with an independent third party to dispose of its trade debtors, trade mark, inventories and machinery from its confectionery manufacturing operations in Chengdu, China. The carrying value of the assets total US\$5.8 million and the aggregate sales consideration subject to certain final adjustments is approximately US\$8.2 million. The disposal is considered a non-adjusting event for the financial year ended 31 December 2011 and the financial effect of the disposal will be recorded in 2012.

# Independent auditor's report

# To the shareholders of Millennium & Copthorne Hotels New Zealand Limited

### Report on the company and group financial statements

We have audited the accompanying financial statements of Millennium & Copthorne Hotels New Zealand Limited ("the company") and the group, comprising the company and its subsidiaries, on pages FIN 1 to FIN 35. The financial statements comprise the statements of financial position as at 31 December 2011, the income statements and statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, for both the company and the group.

### Directors' responsibility for the company and group financial statements

The directors are responsible for the preparation of company and group financial statements in accordance with generally accepted accounting practice in New Zealand and International Financial Reporting Standards that give a true and fair view of the matters to which they relate, and for such internal control as the directors determine is necessary to enable the preparation of company and group financial statements that are free from material misstatement whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these company and group financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the company and group financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the company and group financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company and group's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company and group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our firm has also provided other services to the company and group in relation to taxation and general accounting services. Partners and employees of our firm may also deal with the company and group on normal terms within the ordinary course of trading activities of the business of the company and group. These matters have not impaired our independence as auditor of the company and group. The firm has no other relationship with, or interest in, the company and group.

### Opinion

In our opinion the financial statements on pages FIN 1 to FIN 35:

- comply with generally accepted accounting practice in New Zealand;
- comply with International Financial Reporting Standards;
- give a true and fair view of the financial position of the company and the group as at 31 December 2011 and of the financial performance and cash flows of the company and the group for the year then ended.

### Report on other legal and regulatory requirements

In accordance with the requirements of sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993, we report that:

- we have obtained all the information and explanations that we have required; and
- in our opinion, proper accounting records have been kept by Millennium & Copthorne Hotels New Zealand Limited as far as appears from our examination of those records.



22 February 2012

Auckland

#### **REGULATORY DISCLOSURES**

Rank	Shareholder	No. of Securities	%
1	CDL Hotels Holdings New Zealand Limited	245,493,635	70.22
2	Accident Compensation Corporation (NZCSD)	18,337,788	5.25
3	National Nominees New Zealand Limited (NZCSD)	13,564,897	3.88
4	HSBC Nominees (New Zealand) Limited (NZCSD)	10,792,693	3.09
5	Zeta Beta Limited	9,813,829	2.81
6	Sky Hill Limited	5,287,228	1.51
7	Tecity Management Pte Limited	5,171,037	1.48
8	Citibank Nominees (New Zealand) Limited (NZCSD)	4,997,903	1.43
9	Leng Beng Kwek	3,000,000	0.86
10	BT NZ Unit Trust Nominees Limited (NZCSD)	2,737,509	0.78
11	Amalgamated Dairies Limited	2,268,147	0.65
12	Hong Ren Wong	2,000,000	0.57
13	Kay Hong Chiam	1,219,500	0.35
14	Joan Lesley Thompson	750,000	0.21
15	TEA Custodians Limited (NZCSD)	719,907	0.21
16	Geok Loo Goh	556,300	0.16
17	JP Morgan Chase Bank NZ (NZCSD)	505,600	0.14
18	Sita Singh	500,000	0.14
19	Vincent Wee Eng Yeo	500,000	0.14
20	Private Nominees Limited (NZCSD)	469,980	0.13

#### 20 LARGEST SHAREHOLDERS (as at 1 March 2012) (Listing Rule 10.5.5(b)

NZCSD is the New Zealand Central Securities Depositary and provides a custodial depositary service to its clients and does not have a beneficial interest in the shares held in its name.

#### HOLDINGS SIZE (as at 1 March 2012)

Range	Total Holders	Number of shares	Percentage of Issued Capital
100 – 199	3	393	0.00
200 499	2	500	0.00
500 - 999	28	15,135	0.00
1,000 - 1,999	727	879,569	0.25
2,000 - 4,999	596	1,725,402	0.49
5,000 - 9,999	304	2,020,956	0.58
10,000 - 49,999	320	5,914,541	1.69
50,000 - 99,999	46	2,882,984	0.82
100,000 - 499,999	41	7,415,014	2.12
500,000 - 999,999	4	2,306,300	0.66
1,000,000+	9	326,437,272	93.38
Total	2,080	349,598,066	100.00

#### DOMICILE OF SHAREHOLDERS (as at 1 March 2012)

	Number	Number of shares	Percentage of Issued Capital
New Zealand	1962	319,003,871	91.25
Australia	60	409,772	0.12
Others	58	30,184,423	8.63
Total	2,080	349,598,066	100.00

#### WAIVERS FROM NZX LIMITED

On 29 November 2011, NZX Limited granted the Company a waiver from NZSX Listing Rule 9.2.1 in respect of requirement in that Rule to obtain prior shareholder approval in relation to the acquisition by two of its subsidiaries of new preference shares in the Company's associate company First Sponsor Capital Limited (FSCL). The Company and FSCL are "Related Parties" for the purposes of the NZSX Listing Rules because the Company, FSCL and a number of the Company and FSCL in relation to the transaction were undertaken on an arm's length basis and FSCL had no ability to influence MCK's decision to enter into the transaction.

#### SUBSTANTIAL SECURITY HOLDERS

According to notices given to the Company under the Securities Markets Act 1988, as at 1 March 2012, the substantial security holders in the Company are noted below::

	Securities	Class	%
CDL Hotels Holdings New Zealand Limited	245,493,635	Ordinary Shares	70.22
Accident Compensation Corporation	18,337,788	Ordinary Shares	5.25

CDL Hotels Holdings New Zealand Limited is a wholly owned subsidiary of Millennium & Copthorne Hotels plc. As at 1 March 2012, the total number of issued voting securities of Millennium & Copthorne Hotels New Zealand Limited (all of which are ordinary shares) was 349,598,066 and this includes 329,627 shares held by the Company as treasury stock.

#### STATUTORY INFORMATION

DIRECTORS (section 211 (1)(i) Companies Act 1993)

As at 31 December 2011, the Company's Directors were Messrs. HR Wong, BK Chiu, VWE Yeo, R Bobb and GA McKenzie. No new directors were appointed during 2011.

INTERESTS REGISTER (sections 189 (1) (c) and 211(1)(e) Companies Act 1993) The Company maintains an Interests Register as required under the Companies Act 1993. For the period under review, the following entries were recorded:

USE OF COMPANY INFORMATION (section 145 Companies Act 1993) During 2011, the Board did not receive any notices from any Directors of the Company requesting the use of company information which they would have received in their capacity as Directors which would not otherwise have been available to them.

SHARE DEALING (section 148, Companies Act 1993) No share dealings by Directors occurred during 2011.

DIRECTORS' AND ASSOCIATED PERSONS SHAREHOLDINGS (as at 31 December 2011)

Director	2010	2011
HR Wong	2,000,000	2,000,000
B K Chiu	Nil	Nil
VWE Yeo	500,000	500,000
R Bobb	Nil	Nil
GA McKenzie	n/a	Nil

REMUNERATION (section 161 and 211(1)(f), Companies Act 1993)

earned received by each of the Directors of the Company for the year ending 31 December 2011 was: Remuneration 35 000 The total remuneration and value of other benefits Director

rin wong	33,000	
B K Chiu (*)	524,458	
VWE Yeo	35,000	
R Bobb	42,000	
GA McKenzie	38,500	

(\*) Mr. B K Chiu is an employee of the Company and did not receive remuneration as a director of the Company or of any of the Company's subsidiaries.

#### INDEMNITY AND INSURANCE (section 162, Companies Act 1993)

(except the Company or a related party of the Company) that may arise from their positions as Directors. The insurance does not cover liabilities arising from criminal actions

GENERAL DISCLOSURES OF INTEREST (section 140(2), Companies Act 1993) As at 31 December 2011, the Directors of the Company have made general disclosures of interest in the following companies:

#### HR WONG

Chairman /President/ Director of: Chairman / Director of:

Director / President of: Executive Director / Chief Executive Officer of:

Director of: Birkenhead Services Pty Ltd Birkennead Services Pty Ltd Hotelcorp New Zealand Ltd Kingsgate Hotel Pty Ltd Kingsgate International Pty Ltd CDL Entertainment & Leisure Pte Ltd CDL Hotels (Singapore) Pte Ltd CDL Hotels (Singapore) Pte Ltd Chancery Ltd First Sponsor Capital Limited Hospitality Holdings Pte Ltd International Design Link Pte Ltd M&C (Mauritius) Holdings Limited M&C Hotels Holdings USA Limited

Millennium & Copthorne Hotels (Hong Kong) Ltd Millennium & Copthorne Middle East Holdings Limited Republic Iconic Hotel Pte Ltd TOSCAP Limited

Member of Board of / Commissioner of: Member of Management Board:

#### VWE YEO

Executive Director / Chief Executive Officer of:

Director of: KIN Holdings Ltd CDLHT MTN PTE. LTD CES Education Holdings Pte Ltd Hospitality Ventures Pte Ltd Sun Three Investments Limited

BK CHIU Chairman / Director of:

Director of: CDL Land New Zealand Ltd Hospitality Leases Ltd MCHNZ Investments Limited QINZ (Anzac Avenue) Ltd

#### R BOBB Director of:

Birkenhead Investments Pty Ltd Continental Investments Pty Ltd Kingsgate Hotel Pty Ltd Kingsgate Investments Pty Ltd RAB Capital Pty Ltd Consultant to

Grand Plaza Hotel Corporation Beijing Fortune Hotel Co. Ltd. M&C Business Trust Management Limited The Philippine Fund Ltd Millennium & Copthorne Hotels plc

Birkenhead Holdings Pty Ltd CDL Hotels Holdings New Zealand Limited KIN Holdings Limited Kingsgate International Corporation Limited Millennium & Copthorne Hotels Pty Ltd CDL Hotels (Korea) Ltd CDL Hotels Japan Pte. Ltd City Hotels Pte Ltd Harbour Land Corporation Idea Valley Group Limited London Britannia Hotel Limited M&C Holdings (Thailand) Limited M&C Hotels Japan Pte. Ltd

Millennium & Copthorne International Limited Newbury Investments Pte Ltd RHR Capital Pte. Ltd Zatrio Pte Ltd.

PT. Millennium Sirih Jakarta Hotel ATOS Holding AG

M&C Business Trust Management Limited

CDL Hotels Holdings New Zealand Limited Kingsgate International Corporation Ltd CDLHT Sunrise Limited Fena Estate Company Limited Sun Four Investments Limited Sun Two Investments Limited

#### Quantum Ltd

All Seasons Hotels & Resorts Ltd Context Securities Ltd Hospitality Services Ltd Millennium & Copthorne Hotels Ltd

Bobb Management Pty Ltd Birkenhead Services Pty Ltd Furscarbo Pty Ltd Kingsgate Holdings Pty Ltd Melmark Securities Pty Ltd.

Richard A Bobb Chartered Accountants

CDL Investments New Zealand Limited M&C REIT Management Limited

Birkenhead Investments Pty Ltd CDL Land New Zealand Limited Kingsgate Holdings Pty Ltd Kingsgate Investments Pty. Ltd Quantum Limited CDL Hotels (Labuan) Limited CDLHT MTN PTE. LTD Copthorne Orchid Hotel Singapore Pte Ltd Harrow Entertainment Pte Ltd Idea Valley Investment Holdings Ltd M&C (India) Holdings Pte Ltd M&C Hotels Holdings Ltd Millennium & Copthorne Hotel Holdings (Hong Kong) Ltd

Republic Hotels Suzhou Pte Ltd Rogo Realty Corporation Zillion Holdings Ltd

#### M&C REIT Management Limited

CDL Investments New Zealand Limited CDLHT (BVI) One Ltd CDLHT Sunshine Limited Hospitality Holdings Pte Ltd Sun One Investments Limited Sunshine Hotels Australia Pty Ltd

#### Waitangi Resort Joint Venture Committee

CDL Land New Zealand Ltd Hospitality Group Ltd Kingsgate Hotels & Resorts Ltd QINZ Holdings (New Zealand) Ltd

Birkenhead Holdings Ptv Ltd Bobb Nominees Pty Ltd Hotelcorp New Zealand Pty Ltd Kingsgate International Pty Ltd Millennium & Copthorne Hotels Pty Ltd.

#### GENERAL DISCLOSURES OF INTEREST (continued)

G A MCKENZIE Director of:

Director of: GMACK Consulting Ltd McHarry Holdings Ltd

Bluestone Asset Management Limited Helicopters (NZ) Limited Redbank Energy (NZ) Limited

CMO Energy NZ Luxottica Retail New Zealand Ltd

EMPLOYEE REMUNERATION (section 211(1) (g) Companies Act 1993) The number of employees or former employees of the Company and its subsidiaries (excluding publicly listed subsidiaries) who received remuneration and any other benefits in their capacity as employees, the value of which was or exceeded \$100,000 per annum in 2011 are as follows:

Remuneration and value	Number. of
of other benefits	employees
100,000 - 110,000	5
110,001 - 120,000	1
120,001 - 130,000	3
130,001 - 140,000	2
140,001 - 150,000	2
150,001 - 160,000	2
160,001 - 170,000	2
170,001 - 180,000	1
180,001 - 190,000	2
190,001 - 200,000	2
220,001 - 230,000	1
520,001 - 530,000	1

 $\begin{array}{l} \textbf{DONATIONS} \ (\text{section 211(1)(h) and (2)} \\ \text{The Company and its subsidiaries made donations to charity totaling $2,068 during the year.} \end{array}$ 

AUDIT FEES (section 211(1)(j) and (2) During the period under review, the following amounts were payable to the external auditors KPMG:

	2010 (\$'000)		2011 (\$'000)	
Annual Audit	New Zealand 287	Australia 24	New Zealand 278	Australia 25
KPMG Other Services	440	11	303	7

# SUBSIDIARY COMPANIES AND DIRECTORS section 211(2) of the Companies Act 1993 The Company's subsidiaries and their directors as at 31 December 2011 are listed below:

NAME	DIRECTORS	OWNERSHIP	ACTIVITY
All Seasons Hotels and Resorts Ltd	BK Chiu, JB Pua	100%	Non-trading
Birkenhead Holdings Pty Ltd	HR Wong, R Bobb, JB Pua	61.30%	Holding Company (Australia)
Birkenhead Investments Pty Ltd	HR Wong, R Bobb, CHL Ho, JB Pua	61.30%	Shopping Centre Owner (Australia)
Birkenhead Services Pty Ltd	HR Wong, R Bobb, JB Pua	61.30%	Service Company (Australia)
CDL Investments New Zealand Ltd (▼)	HR Wong, RL Challinor, BK Chiu, J Henderson,	66.28%	Holding Company
	VWE Yeo	00.2070	riolang company
CDL Land New Zealand Ltd	HR Wong, BK Chiu, DJ Lindsay, JB Pua	66.28%	Property Investment & Development Company
Context Securities Ltd	BK Chiu, JB Pua	100%	Investment Holding Company
First Sponsor Capital Limited	HR Wong, CHL Ho, First Sponsor Management	34.21%	Investment Holding Company
	Limited, TTAP Limited		
Hospitality Group Ltd	BK Chiu, T Ito, JE Paki, JB Pua, MJ Taplin	70%	Holding Company
Hospitality Leases Ltd	BK Chiu, JE Paki	70%	Lessee Company
Hospitality Services Ltd	BK Chiu, RT Charters, BJ Mackie, JE Paki,	70%	Hotel Management
	JB Pua, MJ Taplin		Company
Hotelcorp New Zealand Ltd	HR Wong, R Bobb, JB Pua	61.30%	Holding Company (Australia)
KIN Holdings Ltd	HR Wong, CHL Ho, HK Ho, VWE Yeo	61.30%	Holding company
Kingsgate Holdings Pty Ltd	HR Wong, R Bobb, JB Pua	61.30%	Holding Company
Kingsgate Hotels And Resorts Ltd	BK Chiu, JB Pua	70%	Franchise Holder
Kingsgate Hotels Ltd	JB Pua	61.30%	Non-trading
Kingsgate Hotel Pty Ltd	HR Wong, R Bobb, JB Pua	61.30%	Non-trading (Australia)
Kingsgate Investments Pty Ltd	HR Wong, R Bobb, CHL Ho, JB Pua	61.30%	Residential Apartment Owner (Australia)
Kingsgate International Corporation Ltd	HR Wong, CHL Ho, VWE Yeo	61.30%	Holding Company
Kingsgate International Pty Ltd	HR Wong, R Bobb, CHL Ho, JB Pua	61.30%	Holding Company
MCHNZ Investments Ltd	BK Chiu, T Ito, JB Pua,	100%	Investment Holding Company
Millennium & Copthorne Hotels Ltd	BK Chiu, JB Pua	100%	Non-trading
Millennium & Copthorne Hotels Pty Ltd	HR Wong, R Bobb, JB Pua	61.30%	Non-trading (Australia)
QINZ (Anzac Avenue) Ltd	BK Chiu, JE Paki, JB Pua	70%	Hotel Owner
QINZ Holdings (New Zealand) Ltd	BK Chiu, JE Paki, JB Pua	70%	Holding Company
Quantum Ltd	BK Chiu, RT Charters, JE Paki, JB Pua, MJ Taplin,	70%	Holding company
	AM Williams, HR Wong		

(▼) Listed on the New Zealand Stock Exchange --Where the directors of the Company's subsidiaries are employees of the Company, they do not receive any remuneration or other benefits as a director. Their remuneration and other benefits are received as employees and are included in the relevant banding under Employee Remuneration. --Mr. SG Ho ceased to be a director of Kingsgate International Corporation Limited on 4 November 2011 --Ms. AM Williams was appointed a director of Quantum Limited on 28 June 2011 replacing Mr. B J Mackie who retired on the same day. Ms. Williams was also appointed as a director of Hospitality Services Limited on 30 June 2011 replacing Mr. B J Mackie who retired on 29 June 2011. --Messrs. MJ Taplin and T Ito were appointed as directors of Hospitality Group Limited on 1 September 2011. --The following persons received remuneration as Directors of the Company's subsidiaries: HR Wong (\$30,000), WE Yeo (\$30,000), R L Challinor (\$35,000), J Henderson (\$30,000), RT Charters (\$10,000), JE Paki (\$17,000).



#### **BOARD OF DIRECTORS**

Wong Hong Ren	(Chairman)
BK Chiu	(Managing Director)
Vincent Yeo	(Non-Executive Director)
Richard Bobb	(Independent Director)
Graham McKenzie	(Independent Director)

#### SENIOR MANAGEMENT

Greg Borrageiro	(Director, Information Technology)
Brendan Davies	(Director, International Sales & Marketing)
Kieran Davis	(Director, Property Management)
Kim Ibberson	(Director, Human Resources)
Takeshi Ito	(Group Company Secretary)
Karl Luxon	(Director of Sales, New Zealand)
Gavin Mascarenha	as (Marketing Manager, New Zealand)
Boon Pua	(Vice President Finance)
Alison Rogers	(National Director of Sales, Conferences and
	Incentives)
Matt Taplin	(Vice President Operations)

#### **REGISTERED OFFICE & CONTACT DETAILS**

Level 13, 280 Queen Street, Auckland, New Zealand PO Box 5640, Wellesley Street, Auckland 1141 Telephone: (09) 309 4411 Facsimile: (09) 309 3244 Website: www.millenniumhotels.com e-mail: sales.marketing@millenniumhotels.co.nz

### AUDITORS

KPMG, Auckland

#### BANKERS

ANZ Banking Group (New Zealand) Limited Hong Kong & Shanghai Banking Corporation Limited

#### SOLICITORS Bell Gully

### SHARE REGISTRAR

Computershare Investor Services Limited, Level 2, 159 Hurstmere Road, Takapuna, Private Bag 92119, Auckland 1020, New Zealand Telephone: +64 9 488 8700 Facsimile: +64 9 488 8787 email: enquiry@computershare.co.nz

### STOCK EXCHANGE LISTING:

New Zealand Exchange (NZX) Company Code: MCK



MILLENNIUM • COPTHORNE • KINGSGATE

### Head Office

International Sales Corporate Sales – Auckland Level 13, 280 Centre, 280 Queen Street PO Box 5640, Wellesley St, Auckland

Head Office Phone: (09) 309 4411 International Sales Phone: (09) 913 8075 Corporate Sales Auckland Phone: (09) 913 8070

**Corporate Sales – Wellington** Copthorne Hotel Wellington Oriental Bay 100 Oriental Parade, Oriental Bay PO Box 9555, Wellington Phone: (04) 385 0279

**Corporate Sales** Auckland, Wellington and Christchurch Email: sales.marketing@millenniumhotels.co.nz

#### National Conference Office

Phone: 0800 4 MEETINGS (0800 4 633 846) Email: meetings@millenniumhotels.co.nz www.meetingsnz.co.nz

Central Reservations Phone: 0800 808 228 Email: central.res@millenniumhotels.co.nz

For online bookings and hotel information Visit www.millenniumhotels.co.nz