**Issuer & Securities** 

Issuer/ Manager	HONG LEONG ASIA LTD.
Securities	HONG LEONG ASIA LTD SG1F76860344 - H22
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**Announcement Details** 

Announcement Title	Financial Statements and Related Announcement
Date & Time of Broadcast	14-Nov-2017 17:30:37
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Announcement Sub Title	Third Quarter Results
Announcement Reference	SG171114OTHR842Q
Submitted By (Co./ Ind. Name)	Ng Siew Ping, Jaslin
Designation	Company Secretary
Description (Please provide a detailed description of the event in the box below - Refer to the Online help for the format)	Please refer to the attached Unaudited Third Quarter and Nine Months Financial Statement for the Period Ended 30 September 2017.

**Additional Details** 

For Financial Period Ended	30-Sep-2017
Attachments	<sup>I</sup> <u>SGXNet 3QFY17.pdf</u> Total size =407K
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## Unaudited Third Quarter And Nine Months Financial Statement For The Period Ended 30 September 2017

#### PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

The Board of Directors announces the results of the Group for the third quarter ("3Q") and nine months ended 30 September ("YTD 3Q") 2017. These figures have not been audited or reviewed.

## 1(a) An income statement and statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

### 1(a)(i) Income statement

	Group							
	3Q 2017 \$'000	3Q 2016 \$'000	+/- %	YTD 3Q 2017 \$'000	YTD 3Q 2016 \$'000	+/- %		
Revenue	963,189	829,838	16.1%	3,121,941	2,772,523	12.6%		
Cost of sales	(783,502)	(660,633)	18.6%	(2,542,091)	(2,234,231)	13.8%		
Gross profit	179,687	169,205	6.2%	579,850	538,292	7.7%		
Other income	11,605	7,921	46.5%	33,324	18,015	85.0%		
Selling and distribution expenses	(69,629)	(86,144)	-19.2%	(255,299)	(270,300)	-5.5%		
Research and development costs	(30,572)	(36,411)	-16.0%	(86,029)	(93,516)	-8.0%		
General and administrative expenses	(58,506)	(36,084)	62.1%	(151,068)	(123,086)	22.7%		
Finance costs	(11,900)	(7,633)	55.9%	(30,803)	(26,480)	16.3%		
Other expenses	(1,226)	(5,379)	-77.2%	(2,932)	(9,286)	-68.4%		
Profit from operations	19,459	5,475	255.4%	87,043	33,639	158.8%		
Share of results of associates and joint ventures, net of tax	1,791	946	89.3%	1,157	713	62.3%		
Profit before income tax	21,250	6,421	230.9%	88,200	34,352	156.8%		
Income tax expense	(9,826)	(6,048)	62.5%	(36,724)	(28,147)	30.5%		
Profit for the period	11,424	373	2962.7%	51,476	6,205	729.6%		
Attributable to:								
Owners of the Company	(17,575)	(13,924)	26.2%	(45,561)	(48,696)	-6.4%		
Non-controlling interests	28,999	14,297	102.8%	97,037	54,901	76.7%		
-	11,424	373	2962.7%	51,476	6,205	729.6%		

Note: The Group's business is largely in China. For the quarter ended 30 September, translation of income statement from Renminbi ("RMB") to Singapore dollar ("SGD") has been made at the average exchange rate of RMB4.9044 = SGD1.00 for 3Q 2017 and RMB4.8031 = SGD1.00 for 3Q 2016. For 3Q 2017, RMB depreciated about 2.1% as compared to 3Q 2016.

For the nine months ended 30 September, translation of income statement from RMB to SGD has been made at the average exchange rate of RMB4.8892 = SGD1.00 for YTD 3Q 2017 and RMB4.7465 = SGD1.00 for YTD 3Q 2016. For YTD 3Q 2017, RMB depreciated about 3.0% as compared to YTD 3Q 2016.

### 1(a)(ii) Notes to the income statement

			Gr		. ,	
	3Q 2017	3Q 2016		FD 3Q 2017 Y		+/-
Profit before income tax include the following:	\$'000	\$'000	%	\$'000	\$'000	%
(Loss)/Gain on disposal of property, plant and equipment <sup>(1)</sup>	(247)	(1,337)	-81.5%	1,116	(4,118)	NM
Impairment losses on property, plant and equipment	-	(54)	NM	-	(54)	NM
Impairment losses written back/(recognised) for trade and other receivables, net <sup>(2)</sup>	351	(320)	NM	(491)	(1,595)	-69.2%
Allowance made for inventories obsolescence, net (3)	(1,087)	(978)	11.1%	(3,674)	(2,664)	37.9%
Depreciation and amortisation <sup>(4)</sup>	(31,122)	(32,847)	-5.3%	(95,768)	(101,076)	-5.3%
Foreign exchange gain/(loss), net <sup>(5)</sup>	1,131	1,934	-41.5%	4,186	(1,376)	NM
Fair value loss on derivatives, net <sup>(6)</sup>	(371)	(23)	1511.9%	(1,065)	(23)	4530.4%
Interest expense (7)	(11,601)	(7,317)	58.5%	(29,914)	(25,545)	17.1%
Interest income (8)	6,610	4,281	54.4%	18,272	13,535	35.0%
Write-off of property, plant & equipment <sup>(9)</sup>	(470)	(21)	2138.1%	(1,755)	(71)	2371.8%

NM: Not meaningful

(1) Net loss on disposal of property, plant and equipment in 3Q 2017 was attributed mainly to the Group's Consumer Products Unit ("Xinfei"). Net loss on disposal of property, plant and equipment in 3Q 2016 was attributed mainly to the Group's Diesel Engines Unit ("Yuchai").

Net gain on disposal of property, plant and equipment in YTD 3Q 2017 was attributed mainly to Yuchai, which was offset by loss on disposal in Xinfei. Loss on disposal of property, plant and equipment in YTD 3Q 2016 was attributed mainly to Yuchai.

- (2) Net impairment losses written back for trade and other receivables in 3Q 2017, as compared to net impairment losses in 3Q 2016, were due to write-back of provision for Yuchai and lower provision for Xinfei in 3Q 2017. Net impairment losses for trade and other receivables in YTD 3Q 2017 were lower than YTD 3Q 2016 as a result of the higher write-back of provision by Yuchai in 2017.
- (3) Net allowance for inventories obsolescence was mainly recorded by Xinfei.
- (4) Depreciation and amortisation recorded in both comparative periods in 2017 were comparable to 2016.
- (5) The net foreign exchange gain of \$1.1 million in 3Q 2017 was mainly due to foreign exchange gain on revaluation of Singapore dollar ("SGD") assets in China Yuchai International Limited ("CYI") (with functional currency in United States dollar ("USD")). The net foreign exchange gain of \$1.9 million in 3Q 2016 was mainly due to reclassification of revaluation losses (relating to inter-company loans re-designated as quasi-equity loans) to equity. This was partially offset by the net foreign exchange loss relating to SGD denominated assets in CYI.

In YTD 3Q 2017, together with the net foreign exchange gain of \$3.1 million in the first half ("1H") of 2017, the resulted net foreign exchange gain was \$4.2 million. In YTD 3Q 2016, together with the net foreign exchange loss of \$3.3 million in 1H 2016, the resulted net foreign exchange loss was \$1.4 million.

- (6) Net fair value losses on derivatives in 2017 and 2016 (for hedging against foreign currency risk) mainly arose from forward foreign exchange contracts.
- (7) The increases in interest expense in 3Q 2017 and YTD 3Q 2017 were mainly due to higher borrowings in Yuchai and the Company.
- (8) The increases in interest income in 3Q 2017 and YTD 3Q 2017 were mainly due to higher interest income from bank deposits in Yuchai.
- (9) The write-offs of property, plant and equipment in 3Q 2017 and YTD 3Q 2017 were mainly recorded by Yuchai.

#### 1(a)(iii) Amount of any adjustment for under or overprovision of tax in respect of prior years

In 3Q 2017, the Group's tax charge included a write-back of over provision of \$3,000 for prior years (3Q 2016: write-back of over provision of \$1,380,000 for prior years).

In YTD 3Q 2017, the Group's tax charge included a provision of \$1,522,000 for prior years (YTD 3Q 2016: write-back of over provision of \$1,951,000 for prior years). The provision for YTD 3Q 2017 was mainly due to a tax provision of \$1,520,000 made in the first quarter ("1Q") of 2017 by a Malaysian subsidiary (the "Subsidiary") as explained in the Group's 1Q 2017 results announcement dated 12 May 2017. On 25 May 2017, the Kuala Lumpur High Court granted an interim stay of proceedings (the "Interim Stay") which includes the deferment of payment of the disputed taxes until the disposal of the court hearing. The High Court has set the court hearing date to be on 22 January 2018. The Subsidiary's solicitors have advised that the Interim Stay remains valid until the disposal of the court hearing. On 4 October 2017, the Malaysia Inland Revenue Board (or "IRB") filed an application to set aside the Interim Stay. On 11 October 2017, the Subsidiary filed an affidavit of objection against such application. The Subsidiary is represented by a Malaysian tax lawyer.

### 1(a)(iv) Statement of Comprehensive Income

3Q 2017 \$'0003Q 2016 \$'000+/- \$'000YTD 3Q 2017 \$'000YTD 3Q 2016 \$'000+/- \$'000Profit for the period11,4243732962.7%51,4766,205729.6%Other comprehensive incomeImage differences on translation of financial statements of foreign subsidiaries, associates and joint ventures5,17215,578-66.8%(42,027)(93,207)-54.9%				Gro	up		
Other comprehensive income Items that may be subsequently reclassified to profit or loss Exchange differences on translation of financial statements of foreign subsidiaries, associates							
tems that may be subsequently reclassified to profit or loss Exchange differences on translation of financial statements of foreign subsidiaries, associates	Profit for the period	11,424	373	2962.7%	51,476	6,205	729.6%
Exchange differences on translation of financial statements of foreign subsidiaries, associates	Other comprehensive income						
	Items that may be subsequently reclassified to profit or loss						
	5 · · · · ·	5,172	15,578	-66.8%	(42,027)	(93,207)	-54.9%
Net fair value changes of available-for-sale financial assets 494 85 481.2% 658 109 503.7%	Net fair value changes of available-for-sale financial assets	494	85	481.2%	658	109	503.7%
Exchange differences on monetary items forming part of net investment in foreign entities	Exchange differences on monetary items forming part of net investment in foreign entities	1,043	(771)	NM	(4,482)	(7,495)	-40.2%
Total other comprehensive income for the period, net of tax	Total other comprehensive income for the period, net of tax	6,709	14,892	-54.9%	(45,851)	(100,593)	-54.4%
Total comprehensive income for the period	Total comprehensive income for the period	18,133	15,265	18.8%	5,625	(94,388)	NM
Attributable to:	Attributable to:						
Owners of the Company (14,903) (13,466) 10.7% (60,150) (78,781) -23.6%	Owners of the Company	(14,903)	(13,466)	10.7%	(60,150)	(78,781)	-23.6%
Non-controlling interests33,036 28,731 15.0% 65,775 (15,607) NM	Non-controlling interests	33,036	28,731	15.0%	65,775	(15,607)	NM
Total comprehensive income for the period	Total comprehensive income for the period	18,133	15,265	18.8%	5,625	(94,388)	NM

## 1(b)(i) A Statement of Financial Position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	G	roup	Company			
\$'000	30.09.2017	31.12.2016		31.12.2016		
Non-current assets						
Property, plant and equipment	1,049,148	1,111,296	107	126		
Land use rights	129,219	133,640	-	-		
Intangible assets	67,891	68,177	129	152		
Investment in subsidiaries	-	-	202,955	202,955		
Interests in associates	45,801	48,339	13,726	13,726		
Interests in joint ventures Investment property	48,073 1,479	36,646 1,516	-	-		
Other investments	5,244	1,434	_			
Deferred tax assets	61,463	62,363	_	_		
Non-current receivables	5,604	6,645	231,024	171,118		
Long-term deposits	14,280	- 0,040	-	-		
	1,428,202	1,470,056	447,941	388,077		
Current assets	, ,	, ,	,	<u>,                                     </u>		
Inventories	500,727	464,979	-	-		
Development properties	4,779	4,858	-	-		
Trade and other receivables	2,251,921	1,780,587	214,563	225,841		
Other investments	5,416	2,543	-	-		
Cash and short-term deposits	1,042,538	1,033,698	21,262	2,482		
Assets of disposal group classified as						
held for sale	18,060	18,397	-			
	3,823,441	3,305,062	235,825	228,323		
	E 0E4 C40	4 775 440	C02 7CC	646 400		
Total assets	5,251,643	4,775,118	683,766	616,400		
Current liabilities						
Trade and other payables	1,999,059	1,736,182	4,873	5,201		
Provisions	74,472	69,659	-,075	5,201		
Loans and borrowings	876,916	533,434	312,176	182,142		
Current tax payable	8,800	10,817	512,170	8		
Derivatives	1,092	29	-	-		
Domanoo	2,960,339	2,350,121	317,049	187,351		
	_,,	_,,	,	,		
Net current assets/(liabilities)	863,102	954,941	(81,224)	40,972		
Non-current liabilities						
Loans and borrowings	83,217	167,010	60,000	140,000		
Deferred tax liabilities	38,431	43,369	2,037	2,037		
Deferred grants	74,999	68,585	-	-		
Other non-current payables	28,971	28,420	-	-		
Retirement benefit obligations	190	259	-	-		
	225,808	307,643	62,037	142,037		
Total liabilities	3,186,147	2,657,764	379,086	329,388		
	0.005 (05	0 4 4 - 0	00/000	007 040		
Net assets	2,065,496	2,117,354	304,680	287,012		
Equity attributable to owners of						
the Company						
Share capital	266,830	266,830	266,830	266,830		
Reserves	363,157	426,921	37,850	20,182		
Reserve of disposal group classified as	000,107	120,021	0.,000	20,102		
held for sale	4,685	4,685	-	-		
	634,672	698,436	304,680	287,012		
Non-controlling interests	1,430,824	1,418,918	-	, <b>_</b>		
Total Equity	2,065,496	2,117,354	304,680	287,012		
	,		,	, -		
Total equity and liabilities	5,251,643	4,775,118	683,766	616,400		

### **Explanatory Notes to Statement of Financial Position**

### <u>Group</u>

- Non-current assets: The decrease in non-current assets was mainly due to lower property, plant and equipment arising from translation of these assets as RMB weakened against the SGD at 30 September 2017. The functional currency for Yuchai's main operating unit in China and Xinfei is RMB whilst the Group reports in SGD.
- Current assets: The increase in current assets was mainly due to higher trade and other receivables and inventories at 30 September 2017.
- Current liabilities: The increase in current liabilities was mainly due to increase in short-term loans and borrowings of the Company and Yuchai arising from higher working capital requirement and higher payables at 30 September 2017.
- Non-current liabilities: The decrease in non-current liabilities was mainly due to lower longterm loans and borrowings by the Company at 30 September 2017.

### **Company**

- Net current liabilities: As at 30 September 2017, the net current liabilities were \$81.2 million as compared to net current asset position as at 31 December 2016. This was mainly due to reclassification of a loan (maturing within the next 12 months) from non-current liabilities and the Company drawing down on additional short-term financing facility in 2017.
- Non-current assets: The increase in non-current assets was mainly due to additional intercompany loans granted to subsidiaries at 30 September 2017.
- Non-current liabilities: The decrease in non-current liabilities was mainly due to reclassification of a loan (maturing within the next 12 months) to current liabilities.

### 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

### Amount repayable in one year or less, or on demand

As	at 30.09.2017	As at 31.12.2016				
Secured	Unsecured	Secured	Unsecured			
\$11,935,848	\$864,979,832	\$13,686,116	\$519,747,788			

#### Amount repayable after one year

As a	at 30.09.2017	As at 31.12.2016				
Secured	Unsecured	Secured	Unsecured			
\$20,218,608	\$62,998,596	\$27,010,452	\$140,000,048			

### Details of any collateral

The secured banking facilities of the Group, comprising term loans, are secured on the assets of certain subsidiaries with a total carrying value as at 30 September 2017 of \$50,244,000 (31 December 2016: \$65,774,000).

### 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

	3Q 2017 \$'000	3Q 2016 \$'000 (Restated)	YTD 3Q 2017 \$'000	YTD 3Q 2016 \$'000 (Restated)
Operating activities	04.050	0.404	00.000	04.050
Profit before tax Adjustments for:	21,250	6,421	88,200	34,352
Share of results of associates and joint ventures, net of tax	(1,791)	(946)	(1,157)	(713)
Cost of share-based payments	44	117	326	813
Depreciation and amortisation	31,122	32,847	95,768	101,076
Allowance recognised for inventories obsolescence	1,087	978	3,674	2,664
Impairment losses (written back)/recognised for trade and other receivables	(351)	320	491	1,595
Impairment losses recognised for property, plant and equipment	-	54	-	54
Property, plant and equipment written off	470	21	1,755	71
Finance costs Dividend income from other investments	11,900 (222)	7,633 (12)	30,803 (251)	26,480 (44)
Interest income	(6,610)	(4,281)	(18,272)	(13,535)
Gain on disposal of associate	(61)	(1,201)	(10,212)	(10,000)
Loss/(gain) on disposal of property, plant and equipment	247	1,337	(1,116)	4,118
Fair value (gain)/loss on investments	(1,967)	(134)	(2,945)	446
Fair value loss on derivatives	371	23	1,065	23
Provision for warranties and other costs, net	2,547	20,663	57,192	63,102
Operating profit before working capital changes	58,036	65,041	255,472	220,502
Changes in working capital:				
Inventories and development properties	(35,365)	4,158	(47,246)	56,255
Trade and other receivables	(232,985)	(105,820)	(511,773)	(13,209)
Trade and other payables	57,689	(9,415)	266,881	130,040
Grant received from government	7,215	3,966	9,213	4,957
Provisions utilised	(10,251)	(21,077)	(51,231) (78,684)	<u>(61,591)</u> 336,954
Cash flows (used in)/from operations Income tax paid	(155,661) (10,252)	(63,147) (9,690)	(44,738)	(41,110)
Cash flows (used in)/from operating activities	(165,913)	(72,837)	(123,422)	295,844
	(100,010)	(12,001)	(120,122)	
Investing activities				
Additional investment in joint ventures	(5,098)	-	(10,233)	(267)
Deposit collected from the disposal of a subsidiary	-	-	4,025	-
Dividends received from:		104	4 000	0 744
<ul> <li>associates and joint ventures</li> <li>other investments</li> </ul>	- 222	124 12	1,602 251	6,741 44
Interest received	6,672	4,344	18,786	13,659
Net placement of deposits with banks	(21,238)	(21,674)	(15,986)	(2,806)
Purchase of:	( ,,	( )- )	( -,,	( ))
- property, plant and equipment	(19,076)	(22,294)	(58,140)	(68,917)
- intangible assets	(210)	(268)	(1,070)	(536)
- other investments	-	-	(3,048)	-
Proceeds from disposal of asssociate	394	-	394	
Proceeds from disposal of property, plant and equipment	471	945	2,057	1,452
Net cash flows used in investing activities	(37,863)	(38,811)	(61,362)	(50,630)
Financing activities				
Acquisition of non-controlling interests	-	(1,826)	(271)	(1,826)
Dividends paid to:				
- non-controlling interests of subsidiaries	(1,996)	(3,156)	(25,105)	(54,444)
- shareholders of the Company	-	-	(3,739)	(3,739)
Interest paid	(11,412)	(7,768)	(30,120)	(33,243)
Proceeds from borrowings	252,574	190,636	700,070	424,672
Capital contribution by non-controlling interests of subsidiaries Repayment in respect of borrowings	2,629 (162,305)	(207,026)	2,629 (432,744)	3,685 (756,018)
Repayment of obligation under finance leases	(102,303) (345)	(443)	(432,744)	(1,468)
Net cash flows from/(used in) financing activities	79,145	(29,583)	208,883	(422,381)
ι, <i>γ</i> , <b>ε</b>	-, -			<u> </u>
Net (decrease)/increase in cash and cash equivalents	(124,631)	(141,231)	24,099	(177,167)
Cash and cash equivalents at beginning of the period	1,074,624	860,251	945,171	938,620
Effect of exchange rate changes on balances held in foreign currencies	4,144	10,193	(15,133)	(32,240)
Cash and cash equivalents at end of the period	954,137	729,213	954,137	729,213
Comprising:				
Cash and short-term deposits			1,042,538	816,280
Less: Bank overdraft			(143)	(419)
Less: Short-term deposits and restricted deposits			(88,258)	(86,648)
			954,137	729,213

#### **Comparatives**

Note: Reclassification to comparatives, namely: (a) Grant received from government had been reclassified from cash flows from financing activities to cash flows from operations; and (b) Acquisition of non-controlling interests had been reclassified from cash flows used in investing activities to cash flows used in financing activities.

The above reclassification did not have any impact on the Statement of Financial Position of the Group as at 30 September 2016, the Income Statement or the net change in cash and cash equivalents for the quarter and nine months then ended.

### 1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

							Surplus/(deficit)	Reserve of disposal		Total		
Statement of Changes in Equity	Share capital	reserve	Statutory reserve	reserve	reserve	Translation reserve	on changes of non-controlling interests	group classified as held for sale		the Company	Non- controlling interests	T otal equity
The Group Closing balance as at 31	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
December 2015 (as previously stated) Adjustment arising from change in accounting policy	266,830	4,442	33,178	45,230	3,788	(20,592)	10,247	-	439,617	782,740	1,449,791	2,232,531
At 1 January 2016 (restated)	266,830	4,442	33,178	45,230	3,788	(20,592)	- 10,247		(7,842)	(7,842) 774,898	(871)	(8,713)
(Loss)/Profit for the period	- 200,830	4,442		45,230	-	(20,392)		-	(16,478)	(16,478)	15,535	(943)
Other comprehensive income Exchange differences on translation of financial statements of foreign subsidiaries, associates and												
joint ventures Net fair value changes of available-for-sale financial	-	-	-	-	-	(7,584)	-	-	-	(7,584)	(46,483)	(54,067)
assets Exchange differences on monetary items forming part of net investment in foreign entities	-	-	-	62	-	- (3,278)	-	-	-	62 (3,278)	-	62 (3,278)
Other comprehensive income for the period, net of	-	-	-	-	-	(3,278)		-	-	(3,278)	-	(3,278)
tax	-	-	-	62	-	(10,862)	-	-	-	(10,800)	(46,483)	(57,283)
Total comprehensive income for the period	-	-	-	62	-	(10,862)	-	-	(16,478)	(27,278)	(30,948)	(58,226)
Transactions with owners, recorded directly in equity <u>Contributions by and</u> <u>distributions to owners</u> Cost of share-based payments	-	-	-	-	139	-	-	-	-	139	215	354
Others Reserve attributable to disposal group classified as held for sale						(4,714)		4,714				
At 31 March 2016	266,830	4,442	33,178	45,292	3,927	(36,168)	- 10,247	4,714	415,297	747,759	- 1,418,187	2,165,946
At 1 April 2016 (Loss)/Profit for the period	266,830	4,442	33,178	45,292	3,927	(36,168)	10,247	4,714	415,297 (18,294)	747,759 (18,294)	1,418,187 25,069	2,165,946 6,775
Other comprehensive income Exchange differences on translation of financial statements of foreign subsidiaries, associates and									(10,234)			
joint ventures Net fair value changes of available-for-sale financial	-	-	-	-	-	(16,259)	-	-	-	(16,259)	(38,459)	(54,718)
assets Exchange differences on monetary items forming part	-	-	-	(38)	-	-	-	-	-	(38)		(38)
of net investment in foreign entities Other comprehensive income for the period, net of	-	-	-	-	-	(3,446)	-	-	-	(3,446)	-	(3,446)
tax	-	-	-	(38)	-	(19,705)	-	-	-	(19,743)	(38,459)	(58,202)
income for the period Transactions with owners, recorded directly in equity	-	-	-	(38)	-	(19,705)	-	-	(18,294)	(38,037)	(13,390)	(51,427)
<u>Contributions by and</u> <u>distributions to owners</u> Cost of share-based payments	-	-	-	-	135	-	-	-	-	135	207	342
Shares issued to non- controlling interests of subsidiaries							24,164			24 164	(20.470)	2 695
Dividends paid to shareholders Dividends paid to non-	-	-	-	-	-	-		-	(3,739)	24,164 (3,739)	(20,479)	3,685 (3,739)
controlling interests of subsidiaries	-	-	-	-	-	-	-	-	-	-	(51,288)	(51,288)
At 30 June 2016	266,830	4,442	33,178	45,254	4,062	(55,873)	34,411	4,714	393,264	730,282	1,333,237	2,063,519
At 1 July 2016 (Loss)/Profit for the period	266,830	4,442	33,178	45,254	4,062	(55,873)	34,411	4,714	393,264 (13,924)	730,282 (13,924)	1,333,237 14,297	2,063,519 373
<u>Other comprehensive</u> <u>income</u> Exchange differences on translation of financial statements of foreign subsidiaries, associates and									(13,324)	(13,324)	14,237	575
joint ventures Net fair value changes of available-for-sale financial	-	-	-	-	-	1,144	-	-	-	1,144	14,434	15,578
assets Exchange differences on monetary items forming part of net investment in foreign	-	-	-	85	-	-	-	-	-	85	-	85
entities Other comprehensive income for the period, net of		-	-	-	-	(771)		-		(771)	-	(771)
tax Total comprehensive income for the period	<u> </u>			85		373	<u> </u>	<u> </u>	- (13,924)	458 (13,466)	28,731	14,892
Transactions with owners, recorded directly in equity	-	-	-	05	-	5/5	-	-	(13,324)	(13,403)	20,701	.3,203
<u>Contributions by and</u> <u>distributions to owners</u> Cost of share-based payments	-	-			48	-	-	-		48	69	117
Dividends paid to non- controlling interests of subsidiaries		-	-		-		-		-	-	(3,156)	(3,156)
<u>Changes in ownership</u> <u>interests in subsidiaries</u> Acquisition of non- controlling interests	-		-	-		-	346	-	-	346	(2,172)	(1,826)
At 30 September 2016	266,830	4,442	33,178	45,339	4,110	(55,500)	34,757	4,714	379,340	717,210	1,356,709	2,073,919

### 1(d)(i) Statement of changes in equity for the periods ended 30 September (cont'd)

Statement of Changes in Equity	Share capital	reserve	Statutory reserve	reserve	reserve	Translation reserve		held for sale	profits	the Company	Non- controlling interests	Total equity
The Group	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
At 1 January 2017 (Loss)/Profit for the period	266,830	4,442	33,369	45,246	4,231	(51,741) -	34,775	4,685	356,599 (9,817)	698,436 (9,817)	1,418,918 44,740	2,117,354 34,923
<u>Other comprehensive</u> income Exchange differences on translation of financial statements of foreign												
subsidiaries, associates and joint ventures Net fair value changes of available-for-sale financial	-	-	-	-	-	(13,958)	-	-	-	(13,958)	(35,044)	(49,002)
assets Exchange differences on monetary items forming part of net investment in foreign	-	-	-	351	-	-	-	-	-	351	-	351
entities Other comprehensive income for the period, net of tax	-	-	-	- 351	-	(5,657)	-	-	-	(5,657)	(35,044)	(5,657)
Total comprehensive income for the period				351		(19,615)			(9,817)	(29,081)	9,696	(19,385)
Transactions with owners, recorded directly in equity <u>Contributions by and</u> <u>distributions to owners</u> Cost of share-based				331		(19,013)			(3,617)	(23,001)	3,030	(13,303)
At 31 March 2017	- 266,830	- 4,442	33,369	- 45,597	57 4,288	- (71,356)	- 34,775	- 4,685	- 346,782	57 669,412	84 1,428,698	141 2,098,110
At 1 April 2017	266,830	4,442	33,369	45,597	4,288	(71,356)	34,775	4,685	346,782	669,412	1,428,698	2,098,110
(Loss)/Profit for the period	-	-	-	-	-	-	-	-	(18,169)	(18,169)	23,298	5,129
Other comprehensive income Exchange differences on translation of financial statements of foreign subsidiaries, associates and joint ventures						2,058				2,058	(255)	1,803
Net fair value changes of available-for-sale financial assets	-	-	-	(187)	-	-	-	-	-	(187)	(200)	(187)
Exchange differences on monetary items forming part of net investment in foreign												
entities Other comprehensive income for the period, net of tax	-		-	- (187)	-	132 2,190		-	-	2,003	(255)	132
Total comprehensive income for the period	-	-	-	(187)	-	2,190	-		(18,169)	(16,166)	23,043	6,877
Transactions with owners, recorded directly in equity <u>Contributions by and</u> <u>distributions to owners</u> Cost of share-based												
payments Dividends paid to shareholders	-	-	-	-	57	-	-		- (3,739)	57 (3,739)	- 84	141 (3,739)
Dividends paid to non- controlling interests of subsidiaries	-	-	-		-	-	-	-	-	-	(54,432)	(54,432)
<u>Changes in ownership</u> <u>interests in subsidiaries</u> Acquisition of non- controlling interests	-	-	-			-	391	-	-	391	(662)	(271)
At 30 June 2017	266,830	4,442	33,369	45,410	4,345	(69,166)	35,166	4,685	324,874	649,955	1,396,731	2,046,686
At 1 July 2017 (Loss)/Profit for the period	266,830	4,442	33,369	45,410	4,345	(69,166)	35,166	4,685	324,874 (17,575)	649,955 (17,575)	1,396,731 28,999	2,046,686 11,424
Other comprehensive	-	-	_	-	-	-	_	-	(17,575)	(17,575)	20,333	11,424
<u>income</u> Exchange differences on translation of financial statements of foreign subsidiaries, associates and												
joint ventures Net fair value changes of available-for-sale financial	-	-	-	-	-	1,135	-	-	-	1,135	4,037	5,172
assets Exchange differences on monetary items forming part of net investment in foreign	-	-	-	494	-		-	-	-	494		494
entities Other comprehensive				-		1,043		-		1,043		1,043
income for the period, net of tax	-	-	-	494	-	2,178	-	-	-	2,672	4,037	6,709
Total comprehensive income for the period	-	-	-	494	-	2,178	-	-	(17,575)	(14,903)	33,036	18,133
Transactions with owners, recorded directly in equity <u>Contributions by and</u> <u>distributions to owners</u> Cost of share-based payments					40					40	00	
payments Shares issued to non- controlling interests of subsidiaries	-	-	-	-	18	-	- (398)	-	-	18 (398)	26 3,027	44 2,629
subsidiaries Dividends paid to non- controlling interests of subsidiaries	-			-			(398)		-	(398)	3,027	(1,996)
At 30 September 2017	266,830	4,442	33,369	45,904	4,363	(66,988)	34,768	4,685	307,299	634,672	1,430,824	2,065,496

### 1(d)(i) Statement of changes in equity for the periods ended 30 September (cont'd)

Statement of Changes In Equity	Share capital \$'000	Capital reserve \$'000	Share option reserve \$'000	Accumulated profits \$'000	Total equity \$'000
The Company					
At 1 January 2016 Total comprehensive income for the period <b>Transactions with owners, recorded directly</b> <b>in equity</b>	266,830 -	9,199 -	2,453 -	71,222 (451)	349,704 (451)
<u>Contributions by and distributions to owners</u> Cost of share-based payments			4		1
At 31 March 2016	266,830	9,199	4 2,457	- 70,771	349,257
At 1 April 2016 Total comprehensive income for the period Transactions with owners, recorded directly in equity	266,830 -	9,199 -	2,457 -	70,771 (2,296)	349,257 (2,296)
Contributions by and distributions to owners					
Cost of share-based payments	-	-	4	-	4
Dividends paid to shareholders	266,830	9.199	2.461	<u>(3,739)</u> 64,736	(3,739) 343,226
	200,030	9,199	2,401	04,730	343,220
At 1 July 2016 Total comprehensive income for the period Transactions with owners, recorded directly in equity	266,830 -	9,199 -	2,461 -	64,736 (2,292)	343,226 (2,292)
Contributions by and distributions to owners			_		_
Cost of share-based payments	- 266,830	- 9,199	2 2,463	- 62,444	2 340,936
At 30 September 2016	200,830	9,199	2,403	62,444	340,930
At 1 January 2017 Total comprehensive income for the period	266,830	9,199 -	2,467	8,516 (3,354)	287,012 (3,354)
At 31 March 2017	266,830	9,199	2,467	5,162	283,658
At 1 April 2017 Total comprehensive income for the period Transactions with owners, recorded directly in equity	266,830 -	9,199 -	2,467	5,162 19,228	283,658 19,228
Contributions by and distributions to owners					
Dividends paid to shareholders	-	-	-	(3,739)	(3,739)
At 30 June 2017	266,830	9,199	2,467	20,651	299,147
At 1 July 2017 Total comprehensive income for the period	266,830 -	9,199 -	2,467	20,651 5,533	299,147 5,533
At 30 September 2017	266,830	9,199	2,467	26,184	304,680

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

### 1(d)(ii)(A) Movements in issued and paid-up capital

The Company did not hold any treasury shares as at 30 September 2017, 31 December 2016 and 30 September 2016.

There was no change in the Company's issued share capital during the three months ended 30 September 2017.

### 1(d)(ii)(B) Share Options

There was no option exercised pursuant to the terms of the Hong Leong Asia Share Option Scheme 2000 (the "Scheme") during the three months ended 30 September 2017.

As at 30 September 2017, there were a total of 1,290,000 (30 September 2016: 1,340,000) unissued shares under option granted pursuant to the Scheme. Details are as follows:

Year of Grant	Exercise Price	Number of Outstanding Options
2008	\$2.36	470,000
2011	\$3.17	380,000
2014	\$1.31	440,000
To	tal	1,290,000

### 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued ordinary shares as at 30 September 2017 and 31 December 2016 was 373,908,559.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There was no sale, transfer, disposal, cancellation and/or use of treasury shares during the three months ended 30 September 2017.

### 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation as in the Group's audited financial statements for the year ended 31 December 2016.

## 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted all accounting standards that are effective from 1 January 2017 but the adopted changes have no material effect.

# 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

		Gro	bup	
Loss per ordinary share based on net profit attributable to shareholders	3Q 2017	3Q 2016	YTD 3Q 2017	YTD 3Q 2016
(i) Based on the weighted average number of ordinary shares in issue (cts)	(4.70)	(3.72)	(12.19)	(13.02)
(ii) On a fully diluted basis (cts)	(4.70)	(3.72)	(12.19)	(13.02)

1,290,000 (30 September 2016: 1,340,000) share options granted to Group Employees (as defined in the Scheme) under the Scheme have not been included in the calculation of diluted earnings per share because they are anti-dilutive.

# Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the: (a) current financial period reported on; and

### (b) immediately preceding financial year.

	Group		Company	
	30.09.2017	31.12.2016	30.09.2017	31.12.2016
Net Asset Value (for the issuer and group) per ordinary share				
based on the total number of issued shares excluding treasury				
shares, if any, of the issuer as at 30 September 2017 and as at 31				
December 2016 (cts)	169.74	186.79	81.49	76.76

A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following: 
 (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

The main business units of the Group are the Diesel Engines Unit ("**Yuchai**"), the Building Materials Unit ("**BMU**") and the Consumer Products Unit ("**Xinfei**"). The other business units in the Group are the Industrial Packaging Unit ("**Rex**") and the Air-conditioning Systems Unit ("**Airwell**").

In 3Q 2017, the operating environment remained challenging. China recorded a GDP growth of 6.8% in 3Q 2017 as compared to a growth of 6.7% in 3Q 2016. Based on the September yearto-date statistics published by China Market Monitor, the unit sales for fridge and freezer continued to decline. Xinfei's performance also suffered from the adverse impact of the overall excess capacity in China. The Singapore economy grew by 4.6% in 3Q 2017 as compared to a growth of 1.2% in 3Q 2016. However, the local construction industry declined by a further 6.3% in 3Q 2017 against a decline of 2.2% in 3Q 2016. The construction industry had been on a declining trend since the third quarter of 2016. This slow growth had an adverse impact on the operating performance of BMU. In Malaysia, the Group's subsidiary, Tasek Corporation Berhad faced intense price competition due to excess cement capacity and the lower net income recorded in the second quarter of 2017 continued into 3Q 2017.

In 3Q 2017, the loss attributable to the owners of the Company was \$17.6 million, compared to a loss of \$13.9 million in 3Q 2016. In YTD 3Q 2017, the loss attributable to the owners of the Company was \$45.6 million, as compared to a loss of \$48.7 million in YTD 3Q 2016, an improvement of \$3.1 million or 6.4%. The Group incurred loss as the profits from Yuchai were not sufficient to offset the loss incurred by Xinfei.

### <u>3Q 2017 versus 3Q 2016</u>

Revenue for the Group was \$963.2 million in 3Q 2017, an increase of \$133.4 million or 16.1%, from \$829.8 million in 3Q 2016. The increase in revenue was mainly due to revenue growth recorded by Yuchai which was partially offset by the revenue decline of BMU and Xinfei.

- Yuchai's revenue increased by \$172.3 million or 28.8% as compared to 3Q 2016. Yuchai sold 82,839 engines in 3Q 2017, an increase of 25.5% or 16,826 units as compared to 66,013 units sold in 3Q 2016. The increase in engine sales was mainly due to the rebound in the sales of truck and off-road engines, while bus engines sales softened.
- BMU's revenue decreased by \$14.0 million or 12.2% as compared to 3Q 2016. The decrease was due to lower sales from the precast division in Singapore. In Malaysia, the decrease in revenue was mainly due to lower demand for cement in the domestic market and price competition.
- Xinfei's revenue decreased by \$24.4 million or 24.5% as compared to 3Q 2016. This was
  mainly caused by price competition and excess capacity in China, which resulted in lower
  average selling price. Total unit sales were 347,921 units for 3Q 2017, a decrease of
  15.2% as compared to 410,387 units for 3Q 2016. China Market Monitor reported that the
  fridge and freezers unit sales declined by 11.2% and 12.9%, respectively for YTD 3Q
  2017. The China white goods market continued to operate in a challenging environment.

The Group's gross profit was \$179.7 million in 3Q 2017, an increase of \$10.5 million or 6.2%, from \$169.2 million in 3Q 2016. The gross profit margin was 18.7% as compared to 20.4% in 3Q 2016, a decrease of 1.7%. This was mainly due to the drop in gross profit margin for BMU in a price competitive environment in Singapore and Malaysia. The price competition in Malaysia persisted thus affecting the gross profit margin. In addition, Xinfei's gross profit margin was lower due to continual price competition in China whilst Yuchai's gross profit margin was lower due to higher material costs.

Other income was \$11.6 million in 3Q 2017, an increase of \$3.7 million from \$7.9 million in 3Q 2016. The increase was mainly due to higher interest income and net fair value gain on investment recorded in 3Q 2017.

Selling and distribution ("S&D") expenses were \$69.6 million in 3Q 2017, a decrease of \$16.5 million or 19.2% as compared to \$86.1 million in 3Q 2016. As a percentage of sales, S&D expenses were 7.2% for 3Q 2017 as compared to 10.4% in 3Q 2016, a reduction of 3.2%. This was mainly due to lower warranty expenses in Yuchai and reduction of selling expenses for Xinfei.

Research and development ("R&D") expenses were \$30.6 million in 3Q 2017, a decrease of \$5.8 million or 16.0% as compared to \$36.4 million in 3Q 2016. The decrease was mainly due to lower R&D spending by Yuchai. As a percentage of sales, R&D expenses were 3.2% in 3Q 2017 as compared to 4.4% in 3Q 2016, a reduction of 1.2%.

General and administrative ("G&A") expenses were \$58.5 million in 3Q 2017, an increase of \$22.4 million or 62.1% as compared to \$36.1 million in 3Q 2016. The increase was mainly due to higher staff costs in Yuchai arising from redundancy exercise. As a percentage of sales, G&A expenses were 6.1% in 3Q 2017 as compared to 4.3% in 3Q 2016, an increase of 1.8%.

Finance costs were \$11.9 million in 3Q 2017, an increase of \$4.3 million or 55.9% as compared to \$7.6 million in 3Q 2016. This was due mainly to higher bank interest expenses incurred by Yuchai and the Company which had increased bank borrowings arising from higher working capital requirement.

Other expenses were \$1.2 million in 3Q 2017, a decrease of \$4.2 million from \$5.4 million in 3Q 2016. The decrease was mainly due to higher loss on disposal of property, plant and equipment and expenses related to a plant of Xinfei (that was shut-down in 2016) recorded in 3Q 2016.

Profit after tax was \$11.4 million in 3Q 2017 as compared to \$0.4 million in 3Q 2016.

### YTD 3Q 2017 versus YTD 3Q 2016

Revenue for the Group was \$3.122 billion, an increase of \$349.4 million or 12.6%, from \$2.773 billion in YTD 3Q 2016. The increase was mainly due to strong revenue improvement recorded by Yuchai in 2017 which was partially offset by the revenue decline of BMU and Xinfei.

- Yuchai's revenue increased by \$453.4 million or 21.8% as compared to YTD 3Q 2016. Yuchai sold 293,487 engines in YTD 3Q 2017, an increase of 20.0% or 48,912 units as compared to 244,575 units sold in YTD 3Q 2016. The increase in unit sales was mainly due to the increase in sales of truck engines and off-road engines, while bus engine sales softened. Truck engines sales rebounded as China stepped up enforcement of loading regulation.
- BMU's revenue decreased by \$73.3 million or 20.6% as compared to YTD 3Q 2016. In Singapore, the decrease was due to lower sales from both the precast division and the ready-mixed concrete division in a weak construction market. In Malaysia, it was mainly due to lower demand for cement in the domestic market and price competition.
- Xinfei's revenue decreased by \$31.2 million or 11.1% as compared to YTD 3Q 2016. This
  was mainly caused by price competition and excess capacity in China, which resulted in
  lower average selling prices. Total unit sales were 1,084,338 units for YTD 3Q 2017, a
  slight decrease of 3.7% as compared to 1,126,313 units for YTD 3Q 2016.

The Group's gross profit was \$579.9 million in YTD 3Q 2017, an increase of \$41.6 million or 7.7%, from \$538.3 million in YTD 3Q 2016. The gross profit margin was 18.6% as compared to 19.4% in YTD 3Q 2016, a slight decrease of 0.8%. This was mainly due to the drop in gross profit margin for BMU in a price competitive environment in Singapore and Malaysia amidst a softening market. In addition, Xinfei's gross profit margin was lower due to continual price competition in China.

Other income was \$33.3 million in YTD 3Q 2017, an increase of \$15.3 million from \$18.0 million in YTD 3Q 2016. The increase was mainly due to higher interest income, net foreign exchange gain and net fair value gain on investment recorded in YTD 3Q 2017.

S&D expenses were \$255.3 million in YTD 3Q 2017, a decrease of \$15.0 million or 5.5% as compared to YTD 3Q 2016 of \$270.3 million. As a percentage of sales, S&D expenses were 8.2% for YTD 3Q 2017 as compared to 9.7% in YTD 3Q 2016, a reduction of 1.5%. This was mainly due to the continued cost cutting effort in Xinfei.

R&D expenses were \$86.0 million in YTD 3Q 2017, a decrease of \$7.5 million or 8.0% as compared to \$93.5 million in YTD 3Q 2016. The decrease was mainly due to lower R&D spending by Yuchai. As a percentage of sales, R&D expenses were 2.8% in YTD 3Q 2017 as compared to 3.4% in YTD 3Q 2016, a reduction of 0.6%.

G&A expenses were \$151.1 million in YTD 3Q 2017, an increase of \$28.0 million or 22.7% as compared to \$123.1 million in YTD 3Q 2016. The increase was mainly due to higher staff costs in Yuchai arising from redundancy exercise. As a percentage of sales, G&A expenses were 4.8% in YTD 3Q 2017 as compared to 4.4% in YTD 3Q 2016, an increase of 0.4%.

Finance costs were \$30.8 million in YTD 3Q 2017, an increase of \$4.3 million or 16.3% as compared to \$26.5 million in YTD 3Q 2016. This was due mainly to higher bank interest expenses incurred by Yuchai and the Company which had increased bank borrowings arising from higher working capital requirement.

Other expenses were \$2.9 million in YTD 3Q 2017, a decrease of \$6.4 million from \$9.3 million in YTD 3Q 2016. The decrease was mainly due to higher loss on disposal of property, plant and equipment, net foreign exchange loss and expenses related to a plant of Xinfei (that was shutdown in 2016) recorded in YTD 3Q 2016.

Profit after tax was \$51.5 million in YTD 3Q 2017 as compared to \$6.2 million in YTD 3Q 2016.

### Working Capital and Cash Flow

The Group had cash and short-term deposits of \$1.042 billion as at 30 September 2017 compared with \$1.034 billion as at 31 December 2016.

During the quarter under review, the net cash outflow from operating activities was \$165.9 million. The Group generated cash from operating activities of \$58.0 million before working capital changes, which was used to finance the increase in trade and other receivables and inventories holding at quarter-end.

The net cash outflow from investing activities of \$37.9 million was mainly due to higher placement of deposits with banks and purchase of property, plant and equipment.

The Group had net cash inflow from financing activities of \$79.1 million. It was mainly due to net borrowings of \$90.3 million, partially offset by interest payment of \$11.4 million.

### 9. Where a forecast, or prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

None.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group expects the remaining part of 2017 to be challenging. Yuchai continued to perform better than last year. For YTD 3Q 2017, unit sales had improved by 20.0% as compared to YTD 3Q 2016. The difficult and challenging market conditions facing BMU will continue to affect the Group's performance.

Xinfei has begun a restructuring exercise as announced on 30 October 2017. In the coming quarters, the cessation of Xinfei's manufacturing and production activities will result in certain write downs of assets to their net realizable values, provision for restructuring and related costs and reclassification of assets and liabilities from non-current to current. As the details of the restructuring exercise are still being worked out, it would be premature for the Company at the current moment to provide an estimate of its financial impact to the Company and the Group. As Xinfei had contributed negatively to the Group's performance in the past years, the Group expects that the Xinfei restructuring would be a positive development, as this would reduce the Group's exposure to the challenging consumer goods market in China.

The International Monetary Fund has projected growth in China to be 6.6% for 2017. However, the Chinese economy is facing risks of capital outflow, over-capacity and higher debt-to-GDP ratio. In Singapore, the Ministry of Trade and Industry has announced that the economy grew by 4.6% in 3Q 2017, higher than the GDP growth of 1.2% achieved in 3Q 2016. However, the construction industry declined by 6.3% in 3Q 2017, a further contraction as compared against the decline of 2.2% in 3Q 2016. The Group expects the slowing down in the construction industry to affect the performance of BMU. In Malaysia, the outlook for the construction sector is expected to be weak in the private sector, though compensated by public sector projects. However, price competition has intensified with excess capacity in the cement industry. The Group believes that the cement price competition will persist into the last guarter of 2017.

In view of the challenging business environment, the Group expects that its performance will be weak for the remaining part of 2017. The Group will monitor the market environment closely and endeavor to mitigate adverse effects accordingly. The Group will continue to explore other strategic options and potential alliance opportunities, such as the restructuring exercise of Xinfei, whilst maintaining its cost control discipline and continuing its organizational restructuring initiatives.

### 11. Dividend

### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No

### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?  $$\rm No$$ 

### (c) Date payable

Not applicable.

### (d) Books closure date

Not applicable.

### 12. If no dividend has been declared/recommended, a statement to that effect.

No dividend is declared / recommended for the current financial period under review.

### **13.** Interested person transactions

Name of Interested Person	Aggregate value of all interested person transactions for 3Q 2017 conducted under IPT mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
<ul> <li>Hong Leong Investment Holdings Pte.</li> <li>Ltd. and its associates</li> <li>Industrial and Consumer-related</li> <li>Transaction – Supply of air-conditioning facilities to Interested Persons</li> </ul>	\$504,959

### PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Not applicable.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Not applicable.

### 16. A breakdown of sales.

Not applicable.

### 17. Confirmation Pursuant to Rule 720(1) of the Listing Manual

The Company confirms that it has procured undertakings from all its directors and executive officers in compliance with Rule 720(1) of the Listing Manual in the format set out in Appendix 7.7 of the Listing Manual.

### BY ORDER OF THE BOARD

Ng Siew Ping, Jaslin Yeo Swee Gim, Joanne Company Secretaries

14 November 2017

### Confirmation Pursuant to Rule 705(5) of the Listing Manual

The Board has confirmed that to the best of its knowledge, nothing has come to its attention which may render the unaudited interim financial results of the Group for the third quarter and nine months ended 30 September 2017 to be false or misleading in any material respect.

On behalf of the Board

Kwek Leng Peck Executive Chairman Philip Ting Sii Tien @ Yao Sik Tien Director and Chief Executive Officer

14 November 2017