



CITY DEVELOPMENTS LIMITED

(REG. NO. 196300316Z)

UNAUDITED THIRD QUARTER AND NINE-MONTH FINANCIAL STATEMENT FOR THE PERIOD ENDED 30 SEPTEMBER 2019

PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

These figures have not been audited.

| | The Group | | | The Group | | |
|--|---------------------|---------------------|-----------------|----------------------|---------------------|-----------------|
| | Third quarter ended | | Incr/ (Decr) | 9-month period ended | | Incr/ (Decr) |
| | 2019 | 2018 (Restated)* | | 2019 | 2018 (Restated)* | |
| | S\$'000 | S\$'000 | % | S\$'000 | S\$'000 | % |
| Revenue ⁽¹⁾ | 885,298 | 1,016,879 | (12.9) | 2,481,826 | 3,434,249 | (27.7) |
| Cost of sales | (443,890) | (513,169) | (13.5) | (1,269,012) | (1,956,772) | (35.1) |
| Gross profit ⁽²⁾ | 441,408 | 503,710 | (12.4) | 1,212,814 | 1,477,477 | (17.9) |
| Other operating income ⁽³⁾ | 11,800 | 13,009 | (9.3) | 173,420 | 44,927 | NM |
| Administrative expenses ⁽⁴⁾ | (143,043) | (137,549) | 4.0 | (425,250) | (388,615) | 9.4 |
| Other operating expenses ⁽⁵⁾ | (182,332) | (109,806) | 66.0 | (409,508) | (319,578) | 28.1 |
| Profit from operating activities | 127,833 | 269,364 | (52.5) | 551,476 | 814,211 | (32.3) |
| Finance income | 43,145 | 15,221 | NM | 101,491 | 41,112 | NM |
| Finance costs | (63,708) | (45,781) | 39.2 | (161,935) | (113,106) | 43.2 |
| Net finance costs ⁽⁶⁾ | (20,563) | (30,560) | (32.7) | (60,444) | (71,994) | (16.0) |
| Share of after-tax profit of associates ⁽⁷⁾ | 9,966 | 8,520 | 17.0 | 68,254 | 18,188 | NM |
| Share of after-tax profit of joint ventures ⁽⁸⁾ | 38,282 | 3,274 | NM | 86,530 | 4,538 | NM |
| Profit before tax | 155,518 | 250,598 | (37.9) | 645,816 | 764,943 | (15.6) |
| Tax expense ⁽⁹⁾ | (31,222) | (51,663) | (39.6) | (127,304) | (176,546) | (27.9) |
| Profit for the period | 124,296 | 198,935 | (37.5) | 518,512 | 588,397 | (11.9) |
| Attributable to: | | | | | | |
| Owners of the Company | 114,960 | 173,293 | (33.7) | 476,921 | 479,383 | (0.5) |
| Non-controlling interests | 9,336 | 25,642 | (63.6) | 41,591 | 109,014 | (61.8) |
| Profit for the period | 124,296 | 198,935 | (37.5) | 518,512 | 588,397 | (11.9) |
| Earnings per share | | | | | | |
| - basic** | 12.7 cents | 19.1 cents | (33.5) | 51.9 cents | 52.0 cents | (0.2) |
| - diluted | 12.1 cents | 18.2 cents | (33.5) | 50.1 cents | 50.2 cents | (0.2) |

NM: not meaningful

* The 2018 comparative figures have been restated to take into account the retrospective adjustments on adoption of the Agenda Decision issued by the IFRS Interpretation Committee (IFRIC) as detailed in item 5 of this announcement.

** Excluding the hotel impairment losses and M&C privatisation costs, basic EPS would have increased by 9.4% to 56.9 cents for YTD Sep 2019 and a decline of 11.5% to 16.9 cents for Q3 2019.

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Notes to the Group's Income Statement:

- (1) The decrease in revenue for Q3 2019 and YTD September 2019 (YTD Sep 2019) was primarily attributable to the property development segment due to timing of revenue recognition for development projects.

Q3 2018 revenue from property development segment was derived mainly from sizeable contribution from well received New Futura which sold 38 units in the quarter compared to 6 units in Q3 2019. This project was fully sold in September 2019. In Q3 2019 and YTD Sep 2019, revenue was largely recognised from The Tapestry, Whistler Grand, and some remaining units from Gramercy Park, and Suzhou Hong Leong City Center (HLCC).

Included in YTD Sep 2018 was significant contribution from The Criterion Executive Condominium (EC), where its revenue was recognised in entirety upon receiving its Temporary Occupation Permit (TOP) in Q1 2018, as well as from Park Court Aoyama The Tower and HLCC. Further, unit sales recognised from completed projects including New Futura and Gramercy Park also boosted revenue for YTD Sep 2018.

Items 14 and 15 further analyse the performance by segments.

- (2) The decrease for Q3 2019 and YTD Sep 2019 was largely due to lower gross profit generated by the property development segment. Nevertheless, the gross profit margin for YTD Sep 2019 was 49%, higher than the 43% achieved for YTD Sep 2018, as gross profit margin for The Criterion EC was more compressed despite its significant revenue contribution in 2018.
- (3) Other operating income comprised mainly management fee, miscellaneous income, and profit on sale of investment properties and property, plant and equipment.

In Q3 2019, the Group accounted for a gain of \$10.5 million on sale of a vacant land parcel at Jervois Road. Comparatively, for the same quarter last year, a gain of \$12.4 million was recognised on disposal of a vacant shophouse plot at Jalan Besar.

Other operating income for YTD Sep 2018 also included a gain of \$29 million recognised on divestment of Mercure Brisbane and Ibis Brisbane by CDL Hospitality Trusts (CDLHT), an indirect subsidiary of the Group. Other operating income for YTD Sep 2019 was contributed largely by gains recognised in relation to the unwinding of PPS 1 and PPS 2, as well as the aforesaid divestment gain on a land parcel.

Profit Participation Securities 1 (PPS 1)

In April 2019, the Group acquired the remaining PPS instruments issued by Sunbright Holdings Limited (Sunbright), an associate of the Group, which was established in 2014 under the Group's PPS 1 structure, in connection to the non-residential components of the Quayside Collection, an integrated development comprising W Singapore – Sentosa Cove hotel and Quayside Isle, a waterfront F&B and retail property, that the Group did not own. With these acquisitions, the Group gained full control of the two properties. As part of the purchase price allocation exercise, a net gain of about \$7 million was recorded due to remeasurement of its existing stake in these properties at fair value.

Profit Participation Securities 2 (PPS 2)

In YTD Sep 2019, the Group realised deferred gains of \$144.3 million and \$9.6 million from the divestment of Manulife Centre and 7 & 9 Tampines Grande, in relation to the Group's PPS 2 structure established in 2015. These were gains on the sale of the two properties in 2015 to Golden Crest Holdings (Golden Crest), an associate of the Group established under the PPS 2 platform and were previously deferred to the extent of the Group's retained interest in Golden Crest. Following the divestment of these two properties by Golden Crest to external parties in January 2019 and May 2019 respectively, the deferred gains were realised by the Group.

In addition, the Group also received distribution of \$43.3 million from Golden Crest for its 40% investment in PPS 2 in accordance with the stipulated waterfall distribution. This was accounted under share of after-tax profit of associates.

- (4) Administrative expenses comprised mainly depreciation, hotel administrative expenses and salaries and related expenses.

The increase in administrative expenses for YTD Sep 2019 was largely due to depreciation accounted on the right-of-use assets following the adoption of SFRS(I) 16 Leases on 1 January 2019 (as detailed in Item 5), as well as full period depreciation from investment properties that were added to the Group's portfolio in later part of 2018 including Aldgate House, 125 Old Broad Street, Central Mall Office Tower, Le Grove Serviced Residences (reopened in July 2018) and HLCC retail mall (opened in June 2018). In addition, the Group's acquisition of W Singapore – Sentosa Cove and Quayside Isle in Q2 2019 via the abovementioned PPS 1 financial instruments also contributed to the increase in administrative expenses for the current period.

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- (5) Other operating expenses included impairment losses recognised on property, plant and equipment, property taxes and insurance on hotels, other operating expenses on hotels and professional fees.

Increase in other operating expenses for Q3 2019 and YTD Sep 2019 was attributed largely to impairment loss of \$36.9 million on Millennium Hilton Seoul and Millennium Hilton New York One UN Plaza, owned by the Group's 65% owned subsidiary, Millennium & Cophorne Hotels plc (M&C) and one-off costs incurred for the successful privatisation of M&C in October 2019. No impairment loss was recognised by the Group in Q3 2018 and YTD Sep 2018.

In addition, W Singapore – Sentosa Cove added to the Group's portfolio in April 2019 also attributed to higher other operating expenses on hotels.

- (6) Net finance costs comprised the following:

| | Note | The Group Third quarter ended 30 September | | | The Group 9-month period ended 30 September | | |
|---|-------|--|-------------------------------|-----------------|---|-------------------------------|-----------------|
| | | 2019 S\$'000 | 2018 (Restated) S\$'000 | Incr/ (Decr) | 2019 S\$'000 | 2018 (Restated) S\$'000 | Incr/ (Decr) |
| Finance income | | | | % | | | % |
| Interest income | (i) | 36,836 | 12,850 | NM | 86,262 | 39,144 | NM |
| Fair value gain on financial derivatives | (ii) | 6,361 | 2,371 | NM | 15,283 | 2,029 | NM |
| Less: finance income capitalised | | (52) | - | NM | (54) | (61) | (11.5) |
| | | <u>43,145</u> | <u>15,221</u> | NM | <u>101,491</u> | <u>41,112</u> | NM |
| Finance costs | | | | | | | |
| Amortisation of transaction costs capitalised | | (1,890) | (1,341) | 40.9 | (5,801) | (3,944) | 47.1 |
| Interest expenses | (iii) | (55,120) | (35,942) | 53.4 | (150,638) | (96,608) | 55.9 |
| Fair value loss on financial assets measured at fair value through profit or loss (net) | (iv) | (5,785) | (2,630) | NM | (10,976) | (9,707) | 13.1 |
| Net exchange loss | (v) | (5,501) | (9,342) | (41.1) | (10,683) | (7,761) | 37.6 |
| Unwinding of discount on non-current provisions | | (143) | (413) | (65.4) | (448) | (1,335) | (66.4) |
| Less: finance costs capitalised | | 4,731 | 3,887 | 21.7 | 16,611 | 6,249 | NM |
| | | <u>(63,708)</u> | <u>(45,781)</u> | 39.2 | <u>(161,935)</u> | <u>(113,106)</u> | 43.2 |
| Net finance costs | | <u>(20,563)</u> | <u>(30,560)</u> | (32.7) | <u>(60,444)</u> | <u>(71,994)</u> | (16.0) |

NM: not meaningful

- (i) The increase in interest income for Q3 2019 and YTD Sep 2019 was largely due to interest income earned on loans granted to and interest income on a US\$230 million bond issued by Sincere Property Group, a real estate developer in China which the Group intends to take an approximately 24% equity stake in the company when relevant conditions, including regulatory approvals, are met, and to acquire one of its office projects located in Shanghai, held by the subsidiaries in the Sincere Property Group.
- (ii) Fair value gain on financial derivatives related mainly to the remeasurement of foreign exchange forward contracts, cross-currency interest rate swaps and foreign exchange swaps that the Group entered into.
- (iii) The increase in interest expenses for Q3 2019 and YTD Sep 2019 was mainly due to the Group's higher borrowings to provide various funding requirements including the subscription of US dollar bond issued by Sincere Property Group, along with loans granted to them, acquisition and/development of land sites/properties in Singapore and overseas and acquisition of shares in M&C that the Group does not own.
- (iv) This arose from remeasurement of unquoted debt instruments and investments in equities and funds which are measured at fair value through profit or loss.
- (v) The net exchange loss for Q3 2019 and YTD Sep 2019 was mainly due to depreciation of Australian dollar receivables and cash balances against Singapore dollars.

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- (7) The increase in share of after-tax profit of associates for Q3 2019 was mainly attributable to higher contribution from First Sponsor Group Limited (FSGL), led by maiden contribution from the Star of East River project in Dongguan which FSGL has a 30% stake.

The significant increase in share of after-tax profit of associates for YTD Sep 2019 was due to share of distribution of \$43.3 million from Golden Crest arising from the unwinding of PPS 2 structure, coupled with higher contribution from FSGL following commencement of handover of units in the Star of East River project in 2019.

- (8) The significant increase in share of after-tax profit of joint ventures for Q3 2019 and YTD Sep 2019 was due to contribution from South Beach Residences and Boulevard 88 which were launched for sale in Q3 2018 and Q1 2019 respectively, along with returns recognised from the sale of units in the Ivy and Eve project in Australia.
- (9) Tax expense for the period was derived by applying the varying statutory tax rates on the taxable profit/(loss) and taxable/deductible temporary differences of the different countries in which the Group operates.

| | The Group Third quarter ended 30 September | | The Group 9-month period ended 30 September | |
|---|--|--------------------|---|--------------------|
| | 2019 | 2018 (Restated) | 2019 | 2018 (Restated) |
| | S\$m | S\$m | S\$m | S\$m |
| The tax charge relates to the following: | | | | |
| Profit for the period | 32.4 | 47.4 | 121.0 | 138.2 |
| Land appreciation tax | 3.0 | 9.3 | 14.7 | 46.7 |
| Overprovision in respect of prior periods | (4.2) | (5.0) | (8.4) | (8.4) |
| | <u>31.2</u> | <u>51.7</u> | <u>127.3</u> | <u>176.5</u> |

- (10) Profit before tax includes the following:

| | The Group Third quarter ended 30 September | | The Group 9-month period ended 30 September | |
|---|--|--------------------|---|--------------------|
| | 2019 | 2018 (Restated) | 2019 | 2018 (Restated) |
| | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Allowance made for doubtful receivables and bad debts written off | (7,494) | (269) | (7,764) | (466) |
| Allowance written back for foreseeable loss on a development property | - | - | 1,782 | - |
| Dividend income | 2,925 | 3,645 | 4,671 | 5,235 |
| Depreciation and amortisation | (66,865) | (54,533) | (198,117) | (159,022) |
| Gain on remeasurement of previously held interest in an associate | - | - | 6,608 | - |
| Impairment losses on property, plant and equipment | (36,860) | - | (36,860) | - |
| Loss on liquidation of subsidiaries | (79) | (106) | (79) | (35) |
| Profit on sale of property, plant and equipment and investment properties (net) | 11,083 | 12,407 | 164,976 | 41,785 |

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1(a)(ii) Consolidated Statement of Comprehensive Income

| | The Group Third quarter ended 30 September | | The Group 9-month period ended 30 September | |
|--|--|-------------------------------|---|-------------------------------|
| | 2019 S\$'000 | 2018 (Restated) S\$'000 | 2019 S\$'000 | 2018 (Restated) S\$'000 |
| Profit for the period | 124,296 | 198,935 | 518,512 | 588,397 |
| Other comprehensive income: | | | | |
| <u>Item that will not be reclassified to profit or loss:</u> | | | | |
| Change in fair value of equity instruments measured at fair value through other comprehensive income | (1,153) | (454) | 1,255 | (1,795) |
| <u>Items that are or may be reclassified subsequently to profit or loss:</u> | | | | |
| Effective portion of changes in fair value of cash flow hedges | 4,708 | 3,383 | (31) | (1,513) |
| Exchange differences on hedges of net investment in foreign operations | (7,001) | 775 | (5,671) | (4,715) |
| Exchange differences on monetary items forming part of net investment in foreign operations | 7,690 | (1,618) | 2,498 | 8,582 |
| Exchange differences reclassified to profit or loss on liquidation/cessation of business of foreign operations | 58 | 90 | 58 | 850 |
| Share of translation differences of equity-accounted investees | (8,710) | (16,344) | (14,641) | (8,204) |
| Translation differences arising on consolidation of foreign operations | (16,149) | (45,645) | (63,125) | (33,978) |
| Total other comprehensive income for the period, net of tax | (20,557) | (59,813) | (79,657) | (40,773) |
| Total comprehensive income for the period | 103,739 | 139,122 | 438,855 | 547,624 |
| Attributable to: | | | | |
| Owners of the Company | 103,467 | 127,219 | 430,108 | 472,803 |
| Non-controlling interests | 272 | 11,903 | 8,747 | 74,821 |
| Total comprehensive income for the period | 103,739 | 139,122 | 438,855 | 547,624 |

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1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| | Note | The Group | | The Company | |
|---|------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | | As at 30.09.2019 S\$'000 | As at 31.12.2018 S\$'000 | As at 30.09.2019 S\$'000 | As at 31.12.2018 S\$'000 |
| Non-current assets | | | | | |
| Property, plant and equipment | (1) | 5,553,146 | 5,013,300 | 43,698 | 13,994 |
| Investment properties | (1) | 3,912,957 | 3,741,327 | 443,535 | 452,217 |
| Lease premium prepayment | (1) | - | 101,349 | - | - |
| Investments in subsidiaries | | - | - | 2,030,434 | 2,067,869 |
| Investments in associates | (2) | 546,121 | 427,852 | - | - |
| Investments in joint ventures | | 1,327,619 | 1,307,639 | 37,360 | 37,360 |
| Financial assets | (3) | 1,039,896 | 884,476 | 352,378 | 352,831 |
| Other non-current assets | (4) | 675,672 | 310,496 | 4,404,037 | 3,620,324 |
| | | 13,055,411 | 11,786,439 | 7,311,442 | 6,544,595 |
| Current assets | | | | | |
| Lease premium prepayment | (1) | - | 3,752 | - | - |
| Development properties | | 5,420,949 | 5,703,910 | 182,046 | 182,833 |
| Contract costs | | 16,474 | 12,156 | - | - |
| Contract assets | (5) | 160,716 | 107,241 | - | 42,921 |
| Consumable stocks | | 14,229 | 13,254 | - | - |
| Financial assets | | 21,581 | 14,203 | - | - |
| Trade and other receivables | (6) | 1,559,163 | 955,490 | 4,895,499 | 4,426,381 |
| Cash and cash equivalents | | 2,728,572 | 2,289,247 | 1,231,696 | 727,373 |
| | | 9,921,684 | 9,099,253 | 6,309,241 | 5,379,508 |
| Total assets | | 22,977,095 | 20,885,692 | 13,620,683 | 11,924,103 |
| Equity attributable to Owners of the Company | | | | | |
| Share capital | | 1,991,397 | 1,991,397 | 1,991,397 | 1,991,397 |
| Reserves | | 8,293,319 | 8,049,300 | 4,604,035 | 4,706,110 |
| | | 10,284,716 | 10,040,697 | 6,595,432 | 6,697,507 |
| Non-controlling interests | | | | | |
| | | 2,156,675 | 2,233,243 | - | - |
| Total equity | | 12,441,391 | 12,273,940 | 6,595,432 | 6,697,507 |
| Non-current liabilities | | | | | |
| Interest-bearing borrowings* | (7) | 6,645,539 | 5,068,840 | 3,185,710 | 2,192,985 |
| Employee benefits | | 24,826 | 26,392 | - | - |
| Lease liabilities | (1) | 179,303 | - | 21,460 | - |
| Other liabilities | (8) | 114,382 | 262,242 | 10,150 | 8,847 |
| Provisions | | 37,275 | 36,719 | - | - |
| Deferred tax liabilities | | 119,131 | 113,778 | 21,043 | 17,561 |
| | | 7,120,456 | 5,507,971 | 3,238,363 | 2,219,393 |
| Current liabilities | | | | | |
| Trade and other payables | (9) | 1,367,093 | 1,293,336 | 2,769,956 | 2,510,898 |
| Lease liabilities | (1) | 14,159 | - | 5,729 | - |
| Contract liabilities | | 197,917 | 104,007 | - | - |
| Interest-bearing borrowings* | (7) | 1,553,435 | 1,258,412 | 1,002,454 | 437,525 |
| Employee benefits | | 26,874 | 26,562 | 1,498 | 2,562 |
| Provision for taxation | | 234,195 | 385,393 | 7,251 | 56,218 |
| Provisions | | 21,575 | 36,071 | - | - |
| | | 3,415,248 | 3,103,781 | 3,786,888 | 3,007,203 |
| Total liabilities | | 10,535,704 | 8,611,752 | 7,025,251 | 5,226,596 |
| Total equity and liabilities | | 22,977,095 | 20,885,692 | 13,620,683 | 11,924,103 |

* These balances are stated at amortised cost after taking into consideration their related transaction costs.

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Notes to the statements of financial position of the Group and the Company

- 1) Following the adoption of SFRS(I) 16 *Leases* on 1 January 2019, the Group and the Company recognised right-of-use assets (the right to use leased assets) and lease liabilities (its obligations to make lease payments) in relation to its existing operating lease arrangements. Right-of-use assets that relate to property, plant and equipment have been presented within property, plant and equipment while right-of-use assets that relate to investment properties have been presented within investment properties. The Group also reclassified lease premium prepayment (both current and non-current portion) to property, plant and equipment and investment properties. Refer to item 5 for more details.

Further, the Group consolidated the performance of W Singapore – Sentosa Cove with effect from April 2019 following its acquisition of the remaining PPS instruments under PPS 1 structure, in connection to the non-residential components of the Quayside Collection, an integrated development comprising W Singapore – Sentosa Cove hotel and Quayside Isle that it did not own. Accordingly, the hotel and retail property are now consolidated in property, plant and equipment and investment properties respectively.

- 2) The increase in investments in associates at the Group was mainly due to conversion of series 1 perpetual convertible capital securities (PCCS 1), issued in 2018 by FSGL, to its ordinary shares in Q2 2019. PCCS 1 was previously accounted as financial assets measured at fair value through other comprehensive income under other non-current assets. With the conversion, the carrying value of PCCS 1 was reclassified to investments in associates.

In addition, the Group also acquired 12.6% stake in IREIT Global during the period for a consideration of approximately \$60 million.

- 3) The increase in financial assets at the Group was mainly due to the subscription of a US\$230 million bond issued by Sincere Property Group and series 2 of PCCS issued by FSGL. This was partially reduced by full redemption of bonds that the Group previously subscribed for under PPS 2 structure following the divestments of underlying properties in the structure, coupled with the conversion of PCCS 1 disclosed in Note (2) above.
- 4) The increase in other non-current assets at the Group was largely due to advances granted to equity-accounted investees to finance the acquisition of Liang Court retail mall and land site at Sims Drive respectively. The increase was also attributable to the reclassification of restricted deposits from cash and cash equivalents to other non-current assets following the refinancing of the related bank borrowings for which the deposits were being pledged.

The increase in other non-current assets at the Company was mainly due to additional loans granted to subsidiaries to meet several funding requirements including the acquisition of 12.6% stake in IREIT Global and 50% stake in IREIT Global Group Pte. Ltd. (the trust manager of IREIT Global), subscription of the aforementioned bond issued by Sincere Property Group, along with loans granted to them as well as advancement of loan to a subsidiary in anticipation of the privatisation of M&C. This was partially reduced by repayment of certain existing loans owing by subsidiaries.

- 5) The increase in contract assets at the Group was mainly attributable to timing of revenue recognised vis-à-vis progress billings to the purchasers.

Contract assets for the Company as at 31 December 2018 is due to unbilled receivables on the unit sales of Coco Palms and D'Nest in 2018. The amounts were subsequently billed in 2019.

- 6) The increase in trade and other receivables at the Group was mainly due to the aforementioned loans granted to Sincere Property Group.

The increase in trade and other receivables at the Company was mainly due to additional advances extended to subsidiaries to provide funding for the Group's share of contribution towards the acquisition of land site at Sims Drive and Liang Court retail mall.

- 7) The overall increase in interest-bearing borrowings (current and non-current portion) at the Group and Company was mainly due to loans taken up and new medium term notes issued to meet several funding requirements including the subscription of the US dollar bond issued by Sincere Property Group, along with loans granted to them, acquisition of shares in M&C that the Group did not already own pursuant to the privatisation exercise as well as acquisition and development of land sites/properties both in Singapore and overseas.
- 8) The decrease in other liabilities at the Group was mainly due to realisation of deferred gain of \$153.9 million following the divestment of Manulife Centre and 7 & 9 Tampines Grande to external parties in relation to the Group's PPS 2 structure.
- 9) The increase in trade and other payables at the Company was mainly due to advances granted primarily from a wholly-owned subsidiary via proceeds from a bond issuance by that subsidiary.

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1(b)(ii) Aggregate amount of group's borrowings and debt securities.

The Group's net borrowings refer to aggregate borrowings from banks, financial institutions and lease liabilities after deducting cash and cash equivalents. Unamortised balance of transaction costs have not been deducted from the gross borrowings.

| | As at 30.09.2019 S\$'000 | As at 31.12.2018 S\$'000 |
|--|---|---|
| <u>Unsecured</u> | | |
| - repayable within one year | 1,368,140 | 1,011,789 |
| - repayable after one year | 5,083,873 | 3,644,924 |
| (a) | 6,452,013 | 4,656,713 |
| <u>Secured</u> | | |
| - repayable within one year | 200,535 | 247,209 |
| - repayable after one year | 1,758,468 | 1,438,724 |
| (b) | 1,959,003 | 1,685,933 |
| Gross borrowings | 8,411,016 | 6,342,646 |
| Less: cash and cash equivalents as shown in the statement of financial position | (2,728,572) | (2,289,247) |
| Less: restricted deposits included in other non-current assets | (317,073) | (222,979) |
| Net borrowings | 5,365,371 | 3,830,420 |

Details of any collateral

Where secured, borrowings are collateralised by:

- mortgages on the borrowing companies' hotels, investment and development properties;
- assignment of all rights and benefits to sale, lease and insurance proceeds in respect of hotels, investment and development properties;
- pledge of cash deposits;
- pledge of shares in a non wholly-owned subsidiary;
- a statutory lien on certain assets of a foreign subsidiary; and
- statutory preferred right over the assets of foreign subsidiaries.

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1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | Third quarter ended 30 September | | 9-month period ended 30 September | |
|--|-------------------------------------|--------------------|--------------------------------------|--------------------|
| | 2019 | 2018 (Restated) | 2019 | 2018 (Restated) |
| | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Cash flows from operating activities | | | | |
| Profit for the period | 124,296 | 198,935 | 518,512 | 588,397 |
| Adjustments for: | | | | |
| Depreciation and amortisation | 66,865 | 54,533 | 198,117 | 159,022 |
| Dividend income | (2,925) | (3,645) | (4,671) | (5,235) |
| Equity settled share-based transactions | - | 535 | - | 1,630 |
| Finance costs | 54,424 | 34,354 | 145,884 | 102,148 |
| Finance income | (43,145) | (15,221) | (101,491) | (41,112) |
| Impairment losses on property, plant and equipment | 36,860 | - | 36,860 | - |
| Loss on liquidation of subsidiaries | 79 | 106 | 79 | 35 |
| Net fair value gain on remeasurement of previously held interest in an associate | - | - | (6,608) | - |
| Profit on sale of property, plant and equipment and investment properties | (11,083) | (12,407) | (164,976) | (41,785) |
| Property, plant and equipment and investment properties written off | 256 | 881 | 2,691 | 1,235 |
| Share of after-tax profit of associates | (9,966) | (8,520) | (68,254) | (18,188) |
| Share of after-tax profit of joint ventures | (38,282) | (3,274) | (86,530) | (4,538) |
| Tax expense | 31,222 | 51,663 | 127,304 | 176,546 |
| Operating profit before working capital changes | 208,601 | 297,940 | 596,917 | 918,155 |
| Changes in working capital | | | | |
| Development properties | 86,514 | 83,069 | 236,284 | (1,378,930) |
| Consumable stocks and trade and other receivables | (4,958) | (76,659) | (39,927) | (66,989) |
| Contract costs | (6,298) | 7,555 | (4,318) | 12,676 |
| Contract assets | (66,277) | 58,482 | (53,475) | 174,456 |
| Trade and other payables | 23,378 | (69,041) | (10,605) | (157,267) |
| Contract liabilities | 4,777 | (9,618) | 74,226 | (177,891) |
| Employee benefits | (4,325) | 631 | (2,590) | 2,278 |
| Cash generated from/(used in) from operations | 241,412 | 292,359 | 796,512 | (673,512) |
| Tax paid | (90,735) | (92,130) | (233,299) | (205,069) |
| Net cash from/(used in) operating activities ⁽¹⁾ | 150,677 | 200,229 | 563,213 | (878,581) |
| Cash flows from investing activities | | | | |
| Acquisition of subsidiaries (net of cash acquired) ⁽²⁾ | - | (327,016) | (92,045) | (327,816) |
| Advances granted to a real estate developer in China ⁽³⁾ | - | - | (657,853) | - |
| Capital expenditure on investment properties | (18,756) | (7,421) | (48,691) | (35,883) |
| Dividends received: | | | | |
| - joint ventures | 2,310 | 12,083 | 25,541 | 33,383 |
| - associates | 5,460 | 2,326 | 52,671 | 5,117 |
| - financial investments | 2,925 | 3,645 | 4,671 | 5,235 |
| (Increase)/ Decrease in amounts owing by equity-accounted investees (non-trade) ⁽⁴⁾ | (24,138) | 2,967 | (238,934) | (15,299) |
| Increase in investments in associates ⁽⁵⁾ | (5,091) | (12,318) | (64,917) | (14,812) |
| Decrease in investments in joint ventures ⁽⁶⁾ | 4,953 | 26,471 | 43,257 | 8,146 |
| Interest received | 13,937 | 12,326 | 44,773 | 36,191 |
| Purchase of property, plant and equipment | (70,099) | (44,358) | (165,369) | (131,950) |
| Purchase of investment properties ⁽⁷⁾ | (26,181) | (30,726) | (26,181) | (30,726) |
| Purchase of financial assets (net) ⁽⁸⁾ | (18,690) | (54,123) | (398,031) | (99,168) |
| Return of capital from financial assets | 185 | 13,688 | 134,997 | 14,371 |
| Proceeds from distribution from financial assets | 3 | 273 | 437 | 693 |
| Proceeds from sale of property, plant and equipment and investment properties ⁽⁹⁾ | 12,632 | 13,831 | 13,088 | 94,528 |
| Settlement of financial derivatives | 3,913 | - | 17,690 | (1,827) |
| Cash flows used in investing activities | (116,637) | (388,352) | (1,354,896) | (459,817) |

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| | Third quarter ended 30 September | | 9-month period ended 30 September | |
|--|-------------------------------------|--------------------|--------------------------------------|--------------------|
| | 2019 | 2018 (Restated) | 2019 | 2018 (Restated) |
| | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Financing Activities | | | | |
| Capital distribution to non-controlling interests | (4,185) | (2,585) | (9,829) | (3,177) |
| Dividends paid | (82,347) | (90,456) | (261,585) | (274,801) |
| Repayment of lease liabilities and finance lease payable | (5,370) | (25) | (10,195) | (118) |
| Decrease/(Increase) in restricted cash | 483 | (8) | 467 | 129 |
| (Increase)/Decrease in deposits pledged to financial institutions | (11,578) | 21,431 | 29,735 | 34,105 |
| Interest paid (including amounts capitalised in investment properties, property, plant and equipment and development properties) | (42,662) | (29,859) | (126,643) | (86,808) |
| Net advances from/(repayment to) related parties (non-trade) | 113,644 | (35,575) | 133,822 | 103,557 |
| Net (repayments of)/proceeds from revolving credit facilities and short-term bank borrowings | (202,686) | 224,204 | 912,338 | (6,966) |
| Payment of financing transaction costs | (2,285) | (1,661) | (11,090) | (4,566) |
| Decrease/(Increase) in other long-term liabilities | 1,574 | (23) | 8,485 | (3,937) |
| Proceeds from borrowings | 127,492 | 62,252 | 790,680 | 1,081,274 |
| Proceeds from issuance of bonds and notes | 50,000 | - | 900,000 | 18,300 |
| Purchase of treasury shares | - | (15,668) | - | (15,668) |
| Repayment of bank borrowings | (67,039) | (16,393) | (599,590) | (261,914) |
| Repayment of bonds and notes | (136,981) | (109,150) | (392,561) | (329,150) |
| Cash flows (used in)/from financing activities ⁽¹⁰⁾ | (261,940) | 6,484 | 1,364,034 | 250,260 |
| Net (decrease)/increase in cash and cash equivalents | (227,900) | (181,639) | 572,351 | (1,088,138) |
| Cash and cash equivalents at beginning of the period | 2,959,230 | 2,703,468 | 2,162,373 | 3,599,044 |
| Effect of exchange rate changes on balances held in foreign currencies | (4,485) | (20,704) | (7,879) | (9,781) |
| Cash and cash equivalents at end of the period | 2,726,845 | 2,501,125 | 2,726,845 | 2,501,125 |
| Cash and cash equivalents comprise:- | | | | |
| Cash and cash equivalents as shown in the statement of financial position | 2,728,572 | 2,615,834 | 2,728,572 | 2,615,834 |
| Restricted deposits included in other non-current assets | 317,073 | 243,426 | 317,073 | 243,426 |
| Less: Deposits pledged to financial institutions | (317,327) | (357,016) | (317,327) | (357,016) |
| Less: Restricted cash | (904) | (1,119) | (904) | (1,119) |
| Less: Bank overdrafts | (569) | - | (569) | - |
| | 2,726,845 | 2,501,125 | 2,726,845 | 2,501,125 |

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Notes to the statement of cash flows

- (1) The cash outflows for YTD Sep 2018 were due to the payment for land sites at Handy Road, West Coast Vale and Sumang Walk, as well as the collective en bloc acquisition of Amber Park.
- (2) The cash outflows for YTD Sep 2019 were due to the acquisition of the remaining cashflow participation financial instruments issued by Sunbright, in connection to the non-residential components of the Quayside Collection integrated development under PPS 1 structure which the Group did not own. Cash outflows for YTD Sep 2019 also included the payment for the acquisition of 100% interest in a freehold site located at Monk Bridge in Leeds, United Kingdom.

The cash outflows for Q3 2018 and YTD Sep 2018 related mainly to the consideration paid for the acquisition of 100% interest in Aldgate House, London.

- (3) The cash outflows for YTD Sep 2019 were in relation to the loans granted to Sincere Property Group.
- (4) The cash outflows for Q3 2019 and YTD Sep 2019 were mainly due to progressive advances granted to an associate to fund the acquisition a land site at Sims Drive. Included in YTD Sep 2019 cash outflows were also advances granted to a joint venture to fund the acquisition of Liang Court retail mall.
- (5) The cash outflows for YTD Sep 2019 were mainly due to the Group's acquisition of 12.6% stake in IREIT Global. The cash outflows for Q3 2018 and YTD Sep 2018 related mainly to the Group's investment in Suzhou Dragonrise Pan-Artificial Intelligence High-Tech Fund.
- (6) The net cash inflows for YTD Sep 2019 were mainly due to the return of capital from South Beach Consortium (SBC), partially offset by cash outflows for investment in 50% stake in IREIT Global Group Pte. Ltd. (the trust manager for IREIT Global) as well as additional investment in Shanghai Distrii Technology Development Co., Ltd, a leading operator of co-working spaces in China.

The net cash inflows for Q3 2018 and YTD Sep 2018 related mainly to the return of principal of the Group's investment via preferred equity interest in a joint development of a prime residential land site in Brisbane, partially offset by the progressive investment in SBC.

- (7) The cash outflows for Q3 2019 and YTD Sep 2019 were in relation to the acquisition of Horie Lux, a 34-unit freehold residential property in Osaka, Japan. The cash outflows for Q3 2018 and YTD Sep 2018 related to the acquisition of an office block within the Yaojiang International Complex in Shanghai's prime North Bund Business District.
- (8) The significant cash outflows for YTD Sep 2019 were mainly due to the Group's subscription of a US\$230 million bond issued by Sincere Property Group.
- (9) The proceeds from sale of property, plant and equipment and investment properties for Q3 2019 and YTD Sep 2019 related mainly to the proceeds received from the divestment of a vacant land parcel at Jervois Road in July 2019.

The proceeds for Q3 2018 and YTD Sep 2018 related mainly to the proceeds received from the disposal of a vacant shophouse plot at Jalan Besar in Q3 2018 and the divestment of Mercure Brisbane and Ibis Brisbane by CDLHT in Q1 2018.

- (10) The Group had net cash outflows from financing activities of \$261.9 million (Q3 2018: net cash inflows of \$6.5 million) for Q3 2019 and net cash inflows of \$1,364.0 million (YTD Sep 2018: \$250.3 million) for YTD Sep 2019.

The net cash outflows for Q3 2019 were mainly due to net repayment of borrowings of \$229.2 million and dividends paid. This was partially reduced by increase in advances from related parties.

For YTD Sep 2019, the net cash inflows were largely due to net increase in borrowings of \$1,610.9 million which were raised to provide various funding requirements including subscription of the bond issued by Sincere Property Group and loans granted to them, acquisition of shares in M&C that the Group did not already own pursuant to the privatisation exercise, as well as acquisition/development of land sites/properties in Singapore and overseas. This was partially offset by dividend paid during the current period.

The net cash inflows for Q3 2018 were mainly due to increase in borrowings of \$160.9 million to fund the purchase of overseas properties. For YTD Sep 2018, the net cash inflows were due to increase in borrowings of \$501.5 million primarily used for the purchase of the Amber Park and Sumang Walk land sites which the Group has 80% and 60% interest respectively, and advances from fellow subsidiaries for their share of contribution towards the acquisition of these 2 land sites. The above cash inflows were partially offset by cash outflows arising from dividend paid and purchase of the Company's shares.

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| The Group | Attributable to owners of the Company | | | | | Total S\$m | Non- controlling Interests S\$m | Total Equity S\$m |
|--|---------------------------------------|----------------------|------------------------|---------------------------------------|---------------------------|-----------------|--|-------------------------|
| | Share Capital S\$m | Cap. Res. S\$m | Other Res.* S\$m | Foreign Curr Trans Res. S\$m | Accum. Profits S\$m | | | |
| At 1 January 2019 | 1,991.4 | 185.9 | 16.6 | (119.5) | 7,966.3 | 10,040.7 | 2,233.2 | 12,273.9 |
| Profit for the period | - | - | - | - | 199.6 | 199.6 | 11.9 | 211.5 |
| Other comprehensive income for the period, net of tax | - | - | 2.2 | 21.7 | - | 23.9 | (2.2) | 21.7 |
| Total comprehensive income for the period | - | - | 2.2 | 21.7 | 199.6 | 223.5 | 9.7 | 233.2 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | | | | |
| Capital distribution to non-controlling interests (net) | - | - | - | - | - | - | (5.6) | (5.6) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (33.2) | (33.2) |
| Share-based payment transactions | - | - | 0.3 | - | - | 0.3 | 0.2 | 0.5 |
| Total contributions by and distributions to owners | - | - | 0.3 | - | - | 0.3 | (38.6) | (38.3) |
| <u>Change in ownership interests in subsidiaries</u> | | | | | | | | |
| Change of interests in a subsidiary without loss of control | - | 0.1 | - | - | - | 0.1 | (0.1) | - |
| Total change in ownership interests in subsidiaries | - | 0.1 | - | - | - | 0.1 | (0.1) | - |
| Total transactions with owners | - | 0.1 | 0.3 | - | - | 0.4 | (38.7) | (38.3) |
| At 31 March 2019 | 1,991.4 | 186.0 | 19.1 | (97.8) | 8,165.9 | 10,264.6 | 2,204.2 | 12,468.8 |
| Profit for the period | - | - | - | - | 162.4 | 162.4 | 20.3 | 182.7 |
| Other comprehensive income for the period, net of tax | - | - | (8.3) | (55.8) | 4.8 | (59.3) | (21.5) | (80.8) |
| Total comprehensive income for the period | - | - | (8.3) | (55.8) | 167.2 | 103.1 | (1.2) | 101.9 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | | | | |
| Dividends paid to owners of the Company | - | - | - | - | (133.5) | (133.5) | - | (133.5) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (12.5) | (12.5) |
| Share-based payment transactions | - | - | (0.3) | - | - | (0.3) | (0.2) | (0.5) |
| Total contributions by and distributions to owners | - | - | (0.3) | - | (133.5) | (133.8) | (12.7) | (146.5) |
| <u>Change in ownership interests in subsidiaries</u> | | | | | | | | |
| Change of interests in a subsidiary without loss of control | - | 1.6 | - | - | - | 1.6 | (1.6) | - |
| Total change in ownership interests in subsidiaries | - | 1.6 | - | - | - | 1.6 | (1.6) | - |
| Total transactions with owners | - | 1.6 | (0.3) | - | (133.5) | (132.2) | (14.3) | (146.5) |
| At 30 June 2019 | 1,991.4 | 187.6 | 10.5 | (153.6) | 8,199.6 | 10,235.5 | 2,188.7 | 12,424.2 |

* Other reserves comprise mainly fair value reserve arising from re-measurement of financial assets at fair value through other comprehensive income, hedging reserve, share of other reserve of associates, statutory reserve and share option reserve.

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| The Group | Attributable to owners of the Company | | | | | | Non-controlling Interests | Total Equity |
|--|---------------------------------------|--------------|-------------|-------------------------|----------------|-----------------|---------------------------|-----------------|
| | Share Capital | Cap. Res. | Other Res.* | Foreign Curr Trans Res. | Accum. Profits | Total | | |
| | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m |
| At 1 July 2019 | 1,991.4 | 187.6 | 10.5 | (153.6) | 8,199.6 | 10,235.5 | 2,188.7 | 12,424.2 |
| Profit for the period | - | - | - | - | 115.0 | 115.0 | 9.3 | 124.3 |
| Other comprehensive income for the period, net of tax | - | - | 1.7 | (13.3) | - | (11.6) | (9.0) | (20.6) |
| Total comprehensive income for the period | - | - | 1.7 | (13.3) | 115.0 | 103.4 | 0.3 | 103.7 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | | | | |
| Capital distribution to non-controlling interests (net) | - | - | - | - | - | - | (3.7) | (3.7) |
| Dividends paid to owners of the Company | - | - | - | - | (54.3) | (54.3) | - | (54.3) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (28.5) | (28.5) |
| Total contributions by and distributions to owners | - | - | - | - | (54.3) | (54.3) | (32.2) | (86.5) |
| <u>Change in ownership interests in subsidiaries</u> | | | | | | | | |
| Change of interests in a subsidiary without loss of control | - | 0.1 | - | - | - | 0.1 | (0.1) | - |
| Total change in ownership interests in subsidiaries | - | 0.1 | - | - | - | 0.1 | (0.1) | - |
| Total transactions with owners | - | 0.1 | - | - | (54.3) | (54.2) | (32.3) | (86.5) |
| At 30 September 2019 | 1,991.4 | 187.7 | 12.2 | (166.9) | 8,260.3 | 10,284.7 | 2,156.7 | 12,441.4 |

* Other reserves comprise mainly fair value reserve arising from re-measurement of financial assets at fair value through other comprehensive income, hedging reserve, share of other reserve of associates, statutory reserve and share option reserve.

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| The Group | Attributable to Owners of the Company | | | | | Total | Non-controlling Interests | Total Equity |
|--|---------------------------------------|--------------|-------------|-------------------------|----------------|----------------|---------------------------|-----------------|
| | Share Capital | Cap. Res. | Other Res.* | Foreign Curr Trans Res. | Accum. Profits | | | |
| At 1 January 2018 | 1,991.4 | 182.1 | 42.2 | (95.4) | 7,271.0 | 9,391.3 | 2,254.8 | 11,646.1 |
| Adjustment on initial application of SFRS(I) 9 (net of tax) | - | - | 0.4 | - | 362.7 | 363.1 | - | 363.1 |
| Adjusted balance at 1 January 2018 | 1,991.4 | 182.1 | 42.6 | (95.4) | 7,633.7 | 9,754.4 | 2,254.8 | 12,009.2 |
| Profit for the period, restated | - | - | - | - | 85.3 | 85.3 | 53.9 | 139.2 |
| Other comprehensive income for the period, net of tax | - | - | (3.3) | 60.8 | - | 57.5 | (29.6) | 27.9 |
| Total comprehensive income for the period | - | - | (3.3) | 60.8 | 85.3 | 142.8 | 24.3 | 167.1 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | | | | |
| Capital distribution to non-controlling interests | - | - | - | - | - | - | (2.1) | (2.1) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (34.3) | (34.3) |
| Share-based payment transactions | - | - | 0.4 | - | - | 0.4 | 0.1 | 0.5 |
| Total contributions by and distributions to owners | - | - | 0.4 | - | - | 0.4 | (36.3) | (35.9) |
| <u>Change in ownership interests in subsidiaries</u> | | | | | | | | |
| Change of interests in subsidiaries without loss of control | - | 1.5 | - | - | - | 1.5 | (1.5) | - |
| Total change in ownership interests in subsidiaries | - | 1.5 | - | - | - | 1.5 | (1.5) | - |
| Total transactions with owners | - | 1.5 | 0.4 | - | - | 1.9 | (37.8) | (35.9) |
| At 31 March 2018 | 1,991.4 | 183.6 | 39.7 | (34.6) | 7,719.0 | 9,899.1 | 2,241.3 | 12,140.4 |
| Profit for the period, restated | - | - | - | - | 220.8 | 220.8 | 29.5 | 250.3 |
| Other comprehensive income for the period, net of tax | - | - | (1.2) | (16.8) | - | (18.0) | 9.1 | (8.9) |
| Total comprehensive income for the period | - | - | (1.2) | (16.8) | 220.8 | 202.8 | 38.6 | 241.4 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | | | | |
| Capital contribution from non-controlling interests | - | - | - | - | - | - | 1.6 | 1.6 |
| Dividends paid to owners of the Company | - | - | - | - | (133.7) | (133.7) | - | (133.7) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (16.3) | (16.3) |
| Share-based payment transactions | - | - | 0.3 | - | - | 0.3 | 0.2 | 0.5 |
| Transfer to statutory reserve | - | - | 1.3 | - | (1.3) | - | - | - |
| Total contributions by and distributions to owners | - | - | 1.6 | - | (135.0) | (133.4) | (14.5) | (147.9) |
| <u>Changes in ownership interests in subsidiaries</u> | | | | | | | | |
| Change of interests in subsidiaries without loss of control | - | 1.3 | - | - | - | 1.3 | (1.3) | - |
| Total change in ownership interests in subsidiaries | - | 1.3 | - | - | - | 1.3 | (1.3) | - |
| Total transactions with owners | - | 1.3 | 1.6 | - | (135.0) | (132.1) | (15.8) | (147.9) |
| At 30 June 2018 | 1,991.4 | 184.9 | 40.1 | (51.4) | 7,804.8 | 9,969.8 | 2,264.1 | 12,233.9 |

* Other reserves comprise mainly fair value reserve arising from re-measurement of financial assets at fair value through other comprehensive income, hedging reserve, share of other reserve of associates, statutory reserve and share option reserve.

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| The Group | Attributable to owners of the Company | | | | | | | Total Equity S\$m |
|--|---------------------------------------|----------------------|------------------------|---------------------------------------|---------------------------|-----------------|--|----------------------|
| | Share Capital S\$m | Cap. Res. S\$m | Other Res.* S\$m | Foreign Curr Trans Res. S\$m | Accum. Profits S\$m | Total S\$m | Non- controlling Interests S\$m | |
| At 1 July 2018 | 1,991.4 | 184.9 | 40.1 | (51.4) | 7,804.8 | 9,969.8 | 2,264.1 | 12,233.9 |
| Profit for the period, restated | - | - | - | - | 173.3 | 173.3 | 25.6 | 198.9 |
| Other comprehensive income for the period, net of tax | - | - | 1.7 | (47.7) | - | (46.0) | (13.6) | (59.6) |
| Total comprehensive income for the period | - | - | 1.7 | (47.7) | 173.3 | 127.3 | 12.0 | 139.3 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | | | | |
| Capital distribution to non-controlling interests | - | - | - | - | - | - | (2.7) | (2.7) |
| Dividends paid to owners of the Company | - | - | - | - | (54.5) | (54.5) | - | (54.5) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (36.0) | (36.0) |
| Purchase of treasury shares | - | - | - | - | (15.7) | (15.7) | - | (15.7) |
| Share-based payment transactions | - | - | 0.3 | - | - | 0.3 | 0.2 | 0.5 |
| Total contributions by and distributions to owners | - | - | 0.3 | - | (70.2) | (69.9) | (38.5) | (108.4) |
| <u>Change in ownership interests in subsidiaries</u> | | | | | | | | |
| Change of interests in a subsidiary without loss of control | - | 0.2 | - | - | - | 0.2 | (0.2) | - |
| Total change in ownership interests in subsidiaries | - | 0.2 | - | - | - | 0.2 | (0.2) | - |
| Total transactions with owners | - | 0.2 | 0.3 | - | (70.2) | (69.7) | (38.7) | (108.4) |
| At 30 September 2018 | 1,991.4 | 185.1 | 42.1 | (99.1) | 7,907.9 | 10,027.4 | 2,237.4 | 12,264.8 |

* Other reserves comprise mainly fair value reserve arising from re-measurement of financial assets at fair value through other comprehensive income, hedging reserve, share of other reserve of associates, statutory reserve and share option reserve.

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| The Company | Share Capital S\$m | Capital Reserve S\$m | Fair Value Reserve S\$m | Accumulated Profits S\$m | Total S\$m |
|---|--------------------------|----------------------------|-------------------------------|--------------------------------|---------------|
| At 1 January 2019 | 1,991.4 | 63.7 | (29.0) | 4,671.4 | 6,697.5 |
| Profit for the period | - | - | - | 77.0 | 77.0 |
| Other comprehensive income for the period, net of tax | - | - | 1.7 | - | 1.7 |
| Total comprehensive income for the period | - | - | 1.7 | 77.0 | 78.7 |
| At 31 March 2019 | 1,991.4 | 63.7 | (27.3) | 4,748.4 | 6,776.2 |
| Profit for the period /Total comprehensive income for the period | - | - | - | 1.4 | 1.4 |
| Transaction with owners, recorded directly in equity | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | |
| Dividends | - | - | - | (133.5) | (133.5) |
| Total contributions by and distributions to owners | - | - | - | (133.5) | (133.5) |
| Total transactions with owners | - | - | - | (133.5) | (133.5) |
| At 30 June 2019 | 1,991.4 | 63.7 | (27.3) | 4,616.3 | 6,644.1 |
| Profit for the period | - | - | - | 6.9 | 6.9 |
| Other comprehensive income for the period, net of tax | - | - | (1.3) | - | (1.3) |
| Total comprehensive income for the period | - | - | (1.3) | 6.9 | 5.6 |
| Transaction with owners, recorded directly in equity | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | |
| Dividends | - | - | - | (54.3) | (54.3) |
| Total contributions by and distributions to owners | - | - | - | (54.3) | (54.3) |
| Total transactions with owners | - | - | - | (54.3) | (54.3) |
| At 30 September 2019 | 1,991.4 | 63.7 | (28.6) | 4,568.9 | 6,595.4 |

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| The Company | Share Capital S\$m | Capital Reserve S\$m | Fair Value Reserve S\$m | Accumulated Profits S\$m | Total S\$m |
|--|--------------------------|----------------------------|-------------------------------|--------------------------------|----------------|
| At 1 January 2018 | 1,991.4 | 63.7 | 14.6 | 4,389.7 | 6,459.4 |
| Adjustment on initial application of SFRS(I) 9 (net of tax) | - | - | (0.5) | 366.1 | 365.6 |
| At 1 January 2018 | 1,991.4 | 63.7 | 14.1 | 4,755.8 | 6,825.0 |
| Profit for the period | - | - | - | 65.8 | 65.8 |
| Other comprehensive income for the period, net of tax | - | - | (0.4) | - | (0.4) |
| Total comprehensive income for the period | - | - | (0.4) | 65.8 | 65.4 |
| At 31 March 2018 | 1,991.4 | 63.7 | 13.7 | 4,821.6 | 6,890.4 |
| Profit for the period | - | - | - | 1.0 | 1.0 |
| Other comprehensive income for the period, net of tax | - | - | (0.5) | - | (0.5) |
| Total comprehensive income for the period | - | - | (0.5) | 1.0 | 0.5 |
| Transaction with owners, recorded directly in equity | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | |
| Dividends | - | - | - | (133.7) | (133.7) |
| Total contributions by and distributions to owners | - | - | - | (133.7) | (133.7) |
| Total transactions with owners | - | - | - | (133.7) | (133.7) |
| At 30 June 2018 | 1,991.4 | 63.7 | 13.2 | 4,688.9 | 6,757.2 |
| Profit for the period | - | - | - | 22.5 | 22.5 |
| Other comprehensive income for the period, net of tax | - | - | (0.6) | - | (0.6) |
| Total comprehensive income for the period | - | - | (0.6) | 22.5 | 21.9 |
| Transaction with owners, recorded directly in equity | | | | | |
| <u>Contributions by and distributions to owners</u> | | | | | |
| Purchase of treasury shares | - | - | - | (15.7) | (15.7) |
| Dividends | - | - | - | (54.6) | (54.6) |
| Total contributions by and distributions to owners | - | - | - | (70.3) | (70.3) |
| Total transactions with owners | - | - | - | (70.3) | (70.3) |
| At 30 September 2018 | 1,991.4 | 63.7 | 12.6 | 4,641.1 | 6,708.8 |

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- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the Company, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

Ordinary share capital

There was no change in the Company's issued share capital during the three months ended 30 September 2019.

Preference share capital

There was no change in the Company's issued preference share capital during the three months ended 30 September 2019.

As at 30 September 2019, the maximum number of ordinary shares that may be issued upon full conversion of all of the non-redeemable convertible non-cumulative preference shares of the Company ("Preference Shares") at the sole option of the Company is 44,998,898 ordinary shares (30 September 2018: 44,998,898 ordinary shares).

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

Ordinary share capital

As at 30 September 2019, the total number of issued ordinary shares (excluding treasury shares) was 906,901,330 (31 December 2018: 906,901,330).

Preference share capital

The total number of issued Preference Shares as at 30 September 2019 and 31 December 2018 was 330,874,257.

Treasury Shares

As at 30 September 2019, the Company held 2,400,000 treasury shares (31 December 2018: 2,400,000) which represented 0.26% of the total number of issued shares (excluding treasury shares).

- 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There were no sales, transfers, disposal, cancellation and/or use of treasury shares during the three months ended 30 September 2019.

- 1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

Not applicable.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have neither been audited nor reviewed by our auditors.

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3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in item 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as those applied in the Group's most recently audited financial statements for the year ended 31 December 2018.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Following the Agenda Decision issued by the IFRS Interpretation Committee (IFRIC) in Q4 2018 relating to the capitalisation of borrowing costs for the construction of a residential multi-unit estate development where revenue is recognised over time, the Group had ceased capitalisation of borrowing costs on development properties where revenue is recognised over time.

Income Statement

| | Third quarter ended 30 September 2018 \$'000 | 9-month period ended 30 September 2018 \$'000 |
|--|--|---|
| Decrease in cost of sales | 17,966 | 47,450 |
| Increase in other operating expenses | (799) | (807) |
| Increase in finance income | 124 | 157 |
| Increase in finance costs | (8,389) | (15,500) |
| Decrease in share of after-tax profit of joint ventures | (782) | (1,601) |
| Decrease in tax expense | 2,134 | 1,107 |
| Decrease in non-controlling interests | 1,240 | 1,955 |
| Increase in profit attributable to owners of the Company | <u>11,494</u> | <u>32,761</u> |
| | | |
| Increase in basic earnings per share (cents) | <u>1.3</u> | <u>3.6</u> |

The new/revised SFRS(I)s applicable for the financial period beginning 1 January 2019 are as follows:

SFRS(I) 16 *Leases*

SFRS(I) INT 23 *Uncertainty over Income Tax Treatment*

Long-term Interests in Associates and Joint Ventures (Amendments to SFRS(I) 1-28)

Prepayment Features with Negative Compensation (Amendments to SFRS(I) 9)

Previously Held Interest in a Joint Operation (Amendments to SFRS(I) 3 and 11)

Income Tax Consequences of Payments on Financial Instruments Classified as Equity (Amendments to SFRS(I) 1-12)

Borrowing Costs Eligible for Capitalisation (Amendments to SFRS(I) 1-23)

Plan Amendment, Curtailment or Settlement (Amendments to SFRS(I) 1-19)

SFRS(I) 16

SFRS(I) 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use (ROU) asset representing its rights to use the underlying asset and a lease liability representing its obligation to make lease payments. Remaining lease payments under the operating leases will be recognised at their present value discounted using an appropriate discount rate and the nature of expenses will now change as SFRS(I) 16 replaces the straight-line operating lease expense with depreciation charge of ROU assets and interest expense on lease liabilities.

As a lessee, the Group had adopted SFRS(I) 16 using the modified retrospective approach. Therefore, the cumulative effect of adoption SFRS(I) 16 was recognised as an adjustment to the opening balance of accumulative profits at 1 January 2019, with no restatement of comparative information. The Group had applied the practical expedient to grandfather the definition of a lease on transition and the practical expedient to recognise ROU assets equal to its lease liabilities as at 1 January 2019.

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The adoption of SFRS(I) 16 resulted in adjustments to the statement of financial position of the Group as at 1 January 2019.

Statement of financial position

| | 1.1.2019 |
|---|-----------------|
| | \$'000 |
| Increase in property, plant and equipment | 263,612 |
| Increase in investment properties | 42,415 |
| Decrease in lease premium prepayment | (105,101) |
| Increase in lease liabilities | (202,901) |
| Decrease in trade and other receivables | (1,522) |
| Decrease in other liabilities | 3,742 |
| Increase in trade and other payables | (245) |
| | <u>-</u> |

As a result of initially applying SFRS(I) 16, in relation to the leases that were previously classified as operating leases, the Group recognised right-of-use assets of \$289.4 million and lease liabilities of \$193.3 million as at 30 September 2019.

In relation to those leases under SFRS(I) 16, the Group has recognised depreciation and interest costs, instead of operating lease expense. During the nine months ended 30 September 2019, the Group recognised depreciation charge of \$15.3 million and interest costs of \$6.1 million from these leases.

The Group has also early applied Amendments to SFRS(I) 3: *Definition of a Business* which is effective on 1 January 2020.

Amendments to SFRS(I) 3: *Definition of a Business*

The Accounting Standards Council (ASC) has issued amendments to the guidance in SFRS(I) 3, '*Business Combinations*', that revises the definition of a business.

The new guidance provides a framework to evaluate when an input and a substantive process are present (including for early stage companies that have not generated outputs). To be a business without outputs, there will now need to be an organised workforce. The definition of the term 'outputs' is narrowed to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits. It is also no longer necessary to assess whether market participants are capable of replacing missing elements or integrating the acquired activities and assets.

An entity can apply a 'concentration test' that, if met, eliminates the need for further assessment. Under this optional test, where substantially all the fair value of gross assets acquired is concentrated in a single asset (or a group of similar assets), the assets acquired would not represent a business.

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6. **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

| | Third quarter ended 30 September | | 9-month period ended 30 September | |
|---|-------------------------------------|--------------------|--------------------------------------|--------------------|
| | 2019 | 2018 (Restated) | 2019 | 2018 (Restated) |
| Basic Earnings per share (cents) | 12.7 | 19.1 | 51.9 | 52.0 |
| Diluted Earnings per share (cents) | 12.1 | 18.2 | 50.1 | 50.2 |
| Earnings per share is calculated based on: | | | | |
| a) Profit attributable to owners of the Company (S\$'000) (*) | 114,960 | 173,293 | 470,487 | 472,949 |
| b) Profit used for computing diluted earnings per share (S\$'000) | 114,960 | 173,293 | 476,921 | 479,383 |
| c) Weighted average number of ordinary shares in issue: | | | | |
| - basic | 906,901,330 | 908,744,808 | 906,901,330 | 909,114,883 |
| - diluted (**) | 951,900,228 | 953,743,706 | 951,900,228 | 954,113,781 |

* After deducting preference dividends of \$6,434,000 paid in Q2 2019 (Q2 2018: \$6,434,000 paid).

** For computation of diluted earnings per share, the weighted average number of ordinary shares has been adjusted for any dilutive effect of potential ordinary shares arising from the conversion of all preference shares.

7. **Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares (excluding treasury shares) of the issuer at the end of the: -**
(a) current financial period reported on; and
(b) immediately preceding financial year.

| | The Group | | The Company | |
|---|-------------------|-------------------|-------------------|-------------------|
| | 30.09.2019 S\$ | 31.12.2018 S\$ | 30.09.2019 S\$ | 31.12.2018 S\$ |
| Net Asset Value per ordinary share based on the number of issued 906,901,330 ordinary shares (excluding treasury shares) as at 30 September 2019 (906,901,330 ordinary shares (excluding treasury shares) as at 31 December 2018) | 11.34 | 11.07 | 7.27 | 7.39 |

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following: -**

- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Group Performance

Revenue

For the current quarter (Q3 2019) and nine months ended 30 September 2019 (YTD Sep 2019), the Group achieved revenue of \$885.3 million (Q3 2018: \$1.0 billion) and \$2.5 billion (YTD Sep 2018: \$3.4 billion) respectively. The lower revenue contribution is due to the timing of revenue recognition for the property development segment, which tends to be lumpy since profits from some projects cannot be recognised progressively but only upon completion.

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For Q3 and YTD Sep 2019, revenue from the property development segment included progressive contributions mainly from The Tapestry and Whistler Grand based on their stage of construction as well as from the sale of remaining units in the completed Gramercy Park and New Futura projects. Correspondingly, Q3 and YTD Sep 2018 reflected higher revenue due to significant contributions from several projects recognised in entirety upon sale. This includes New Futura which the Group commenced sales after completion, and hence was able to recognise full income contributions upon sale of units. Additionally, the revenue increase was propelled by the completion of The Criterion Executive Condominium (EC) which obtained Temporary Occupation Permit in Q1 2018 and under prevailing accounting standards, was able to recognise its revenue and profits in entirety. Contributions for YTD Sep 2018 also included Phase 2 of Hong Leong City Center (HLCC) in Suzhou and Park Court Aoyama The Tower in Tokyo upon handover of units following completion, which were noticeably absent this year.

For the hotel operations segment, revenue for both Q3 and YTD Sep 2019 remained stable, boosted by contribution from W Singapore – Sentosa Cove which the Group had acquired the remaining instruments under its first Profit Participation Securities (PPS 1) structure in the last quarter. This helped to offset the loss of revenue from the Millennium Hotel London Mayfair which was closed for refurbishment since July 2018 and reopened as The Biltmore Mayfair Hilton's LXR brand on 9 September 2019.

For the investment properties segment, revenue for both Q3 and YTD Sep 2019 increased primarily due to contributions from two UK properties – Aldgate House and 125 Old Broad Street – acquired in late 2018, as well as the buyback of Central Mall Office Tower and the reopening of Le Grove Serviced Residences.

EBITDA/Profit before tax

Despite the lower revenue for YTD Sep 2019, the Group continued to register a healthy EBITDA of \$904.4 million, of which 73% is derived from Singapore.

Profit before tax (PBT) declined by 37.9% for Q3 2019 and 15.6% for YTD Sep 2019 in line with the lower revenue. For Q3 2019, the Group's pre-tax profit was significantly impacted by impairment losses of approximately \$37 million made on two hotels, Millennium Hilton Seoul and Millennium Hilton New York One UN Plaza, both held under Millennium & Copthorne's (M&C) portfolio, and the accrual of transaction costs following the successful delisting of M&C in October 2019. Accordingly, this resulted in a loss position for the hotel operations segment for Q3 2019.

For YTD Sep 2019, in terms of pre-tax profits by business segment, the investment properties segment marginally surpassed property development segment to take the lead position. Pre-tax profit from the investment properties segment more than doubled and contributed 46.2% to the Group's results. It was underpinned by substantial gains from the unwinding of the Group's PPS 2 structure including the realisation of pre-tax deferred gains of \$153.9 million from the divestment of Manulife Centre and 7 & 9 Tampines Grande, and a \$43.3 million gain from the Group's stake in PPS 2.

Notwithstanding the stellar performance of the investment properties segment, the property development and hotel operations segments had lower pre-tax profit for YTD Sep 2019. Lower revenues for the property development segment alongside thinner profit margins for recent projects accounted for the decline in PBT. However, the decline was mitigated by strong contribution from two joint venture (JV) projects, namely the completed South Beach Residences and maiden contribution from Boulevard 88, which is still under construction.

The hotel operations segment registered a \$1.6 million pre-tax profit for YTD Sep 2019. It was crippled by a few factors including Q3's impairment losses and transaction costs for M&C's privatisation. In addition, the closure of the Mayfair property which reopened on 9 September 2019 resulted in a \$13 million operating loss while refurbishment works at Orchard Hotel Singapore and Raffles Meradhoo Maldives also impacted the results. This was further exacerbated by higher financing costs.

Lastly, interest income earned from loans granted to Sincere Property Group, an established real estate developer in China which the Group intends to take an equity stake once relevant conditions are met, boosted the others segment.

Attributable profit after tax and minority interest (PATMI)

The Group reported PATMI of \$115.0 million for Q3 2019 (Restated Q3 2018: \$173.3 million) and \$476.9 million for YTD Sep 2019 (Restated YTD Sep 2018: \$479.4 million). Excluding the impairment losses on hotels and transaction costs from M&C's delisting, PATMI would have declined by 11.4% for Q3 2019 but would have increased by 8.9% for YTD Sep 2019.

Basic earnings per share (EPS) stood at 12.7 cents for Q3 2019 (Restated Q3 2018: 19.1 cents) for Q3 2019 and 51.9 cents for YTD Sep 2019 (Restated YTD Sep 2018: 52.0 cents). Excluding impairment losses for hotels and costs of M&C's privatisation mentioned above, basic EPS would have declined by 11.5% to 16.9 cents for Q3 2019 but would have increased by 9.4% to 56.9 cents for YTD Sep 2019.

As at 30 September 2019, the Group maintained its strong cash position of \$3 billion and healthy net gearing ratio (without considering fair value surplus from investment properties) of 43%, with interest cover for YTD Sep 2019 at 14.0 times.

Property (Singapore)

Urban Redevelopment Authority (URA) data indicated that residential property prices rose 1.3% in Q3 2019, extending the 1.5% increase from the previous quarter, mainly due to higher-value transactions of new property launches in the Core and Rest of Central Regions and supported by the resilient underlying demand for homes.

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In Q3 2019, developers sold 3,281 private residential units (excluding ECs), 40% more than the 2,350 units sold in Q2 2019. For YTD Sep 2019, developers sold 7,469 units, slightly higher compared with the same period last year (YTD Sep 2018: 6,959 units).

For YTD Sep 2019, the Group and its JV associates sold 1,130 units with sales value of \$2.56 billion, reflecting an almost 44% increase in units sold with about 64% increase in sales value achieved, compared with the corresponding period last year (YTD Sep 2018: 787 units with sales value of \$1.56 billion).

For Q3 2019, profits were booked in from The Tapestry and Whistler Grand as well as from JV projects such as South Beach Residences, Boulevard 88 and The Jovell.

Launched in July, the Group's 188-unit Haus on Handy, located across the road from Dhoby Ghaut MRT station (a triple-line interchange station) has sold 30 units of the 40 released to date, at an ASP of around \$2,870 psf.

In September 2019, the Government raised the EC income ceiling from \$14,000 to \$16,000 for the purchase of EC units, making ECs more accessible and enlarging the pool of eligible buyers. The previous increase in the income ceiling was four years ago. The Group's 820-unit Piermont Grand EC at Punggol is the first and only EC project launch in 2019. Since its launch in July, the project has continued to register steady sales with 444 units sold to date at an average selling price (ASP) of \$1,080 per square foot (psf). It is located near two LRT stations linking to Punggol MRT station and close to the upcoming Punggol Digital District which is poised to be Singapore's Silicon Valley. The Group expects sales to remain strong with the recent policy changes.

The Group's other projects launched earlier this year continued to garner healthy sales.

Launched in March, Boulevard 88, the 154-unit ultra-luxurious JV development located along Orchard Boulevard has sold 83 units to date, achieving an ASP of over \$3,800 psf. This freehold project, which is part of the Group's legacy landbank, is not subject to time pressures. The Group has not been actively marketing the project, and with no time constraints, the Group will manage the release of the remaining units depending on market conditions.

Since its launch in May, the 592-unit freehold JV project Amber Park located at East Coast has sold 188 units of the 200 released to date, at an ASP of around \$2,480 psf.

Projects launched by the Group in 2018 continued to book in steady sales. 60% (113 units) of the prestigious 190-unit JV South Beach Residences located on top of the swanky JW Marriott Hotel Singapore South Beach have been sold to date.

The other two suburban residential projects, namely the 861-unit The Tapestry and the 716-unit Whistler Grand, have sold 685 units (80%) and 442 units (62%) respectively. Another suburban JV project, the 428-unit The Jovell condominium, has sold more than 100 units to date.

For the office sector, based on URA's statistics, prices of office space decreased by 3.9% in Q3 2019, a reversal from the 0.9% growth in the previous quarter. Rentals for office space also decreased by 0.6% in Q3 2019, as compared with the 1.3% growth in Q2 2019. Overall, the office sector is likely to remain stable, supported by a moderation of new supply. However, headwinds can be expected due to the slowing economy and uncertain geopolitical situations.

With the completion of the major asset enhancement initiative (AEI) at Republic Plaza (RP), post-AEI rents achieved are more than 10% higher than rents achieved pre-AEI. The Group expects to continue achieving positive rental reversions from the enhanced asset and increased income contribution.

The Group's office portfolio remains resilient with a high occupancy rate of 91.3% as at end of Q3 2019 compared with the island-wide occupancy rate of 89.4%.

Overseas Markets

China

CDL China Limited

In July 2019, the Chinese government tightened financing restrictions on property companies seeking to issue offshore bonds. The proceeds from such bonds must only be used to refinance existing debt that is approaching maturity. In other words, property developers are not allowed to fund new land acquisitions using offshore debt. These new requirements help to curb aggressive land bidding and promote a healthy real estate market. As a result, the market expects home prices to be subdued in response to these tightening conditions.

For YTD Sep 2019, the Group's wholly-owned subsidiary CDL China Limited and its JV associates sold 420 residential units in China, achieving sales value of RMB 1.39 billion (approximately \$269 million).

HLCC in Suzhou Industrial Park has sold 1,646 (91%) of its 1,804 residential units to date, achieving total sales value of RMB 3.96 billion (about \$767 million). Operational since June 2019, HLCC's Grade A office tower is now more than 60% occupied. Occupancy of the HLCC mall is currently at 89% and the 295-room five-star M Social Hotel is slated to open in 1H 2021.

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In Chongqing, CDL China's JV project Emerald, an 820-unit luxury development has sold 431 units to date, with a sales value of RMB 1.38 billion (about \$267 million). The project is expected to be completed by end-2020. The completed 126-unit Eling Palace, with villa-style apartments, has sold 71 units to date with a sales value of RMB 391 million (about \$76 million).

Hongqiao Royal Lake, in the prime residential enclave of Qingpu District, Shanghai, has to date sold 54 out of the 85 villas with a sales value of RMB 1.2 billion (about \$232 million). As landed developments are no longer permitted in China and given the scarcity of villas in the future, the Group is in no hurry to sell out the project. Moreover, with the sales achieved to date, the Group has fully recovered its investment for this project, including the acquisition costs and bank loans.

Hong Leong Plaza Hongqiao, a five-tower office project in Shanghai's Hongqiao CBD, has leased one tower (equivalent to 20% of its net lettable area) to a serviced apartment operator. The serviced apartments will begin operations by Q4 2019.

Legal completion for the acquisition of the Group's 100% stake in Shanghai's Hongqiao Sincere Centre (Phase 2) is now targeted for Q4 2019 instead of this quarter as initially planned due to longer than expected regulatory approval processes. The total purchase price is RMB 1.75 billion (approximately \$344 million).

UK

The Group's 100 Sydney Street in Chelsea (nine units) previewed in May 2019. Located opposite the Chelsea Farmer's Market, the development is within walking distance to South Kensington Underground station and near educational institutions like Imperial College London. To date, two units have been reserved and the project is targeted for completion by Q1 2020. The Group's other central London projects have made good progress: the Hans Road project in Knightsbridge (three units) is now fully sold at an ASP of £4,176 psf. For the Chesham Street project in Belgravia with six units, one unit has been sold at an ASP of over £4,000 psf while another three units have been leased out.

Phase 1 of Teddington Riverside, the Group's 240-unit development in the Borough of Richmond upon Thames, comprising a total of 76 apartments in Carlton House (57 units) and Shepperton House (19 units) is now completed. To date, 19 units have been leased and 10 units have been sold at an ASP of about £1,388 psf. The completion of this entire development is expected by Q1 2020.

Japan

To date, 154 units (96%) out of 160 units at Park Court Aoyama The Tower in Tokyo, a JV residential project in which the Group holds a 20% interest, have been handed over to buyers.

In September 2019, the Group entered into a sales and purchase agreement with Basis Corporation to acquire three freehold residential projects in Osaka City with a total of 130 apartments for JPY 3.45 billion (approximately \$44.3 million). One of the three projects named Pregio Joto Chuo was completed in September 2019 and the other two projects namely B-PROUD Tenmabashi and Pregio Miyakojima Hondori are under construction and are due to complete by Q1 2020. They are all nestled within well-established residential areas in Central Osaka and close to train stations and amenities.

Along with the acquisition of the freehold 34-unit Horie Lux residential development in Osaka announced last quarter, the Group's total "Build-to-Rent" assets in Japan now amount to JPY 5.46 billion (approximately \$69.3 million), with 164 units in total. These acquisitions are targeted at the strong leasing market in Osaka and are in line with the Group's strategy to diversify its income streams and increase recurring income.

Australia

Following the Group's acquisition of the residential development division from ASX-listed Abacus Property Group in 1H 2019, which included three prime freehold development projects and a small development team, the residential markets in Australia's key cities have shown signs of recovery. In May 2019, the Group previewed The Marker, a 195-unit residential project located in Spencer Street, West Melbourne. The project has been well received with over 50% of the apartments sold. This JV development comprising residences, retail units and a supermarket is expected to complete by Q4 2021. The Group's two other development sites are in the planning and design stages.

The Group continues to source for opportunities and remains optimistic about the medium to longer-term prospects for the residential market given the sustained population growth, low residential vacancies and infrastructure development in the key gateway cities.

Fund Management

The Group has successfully obtained its Capital Markets Services (CMS) License from the Monetary Authority of Singapore. This paves the way for the Group to set up a private fund and/or REIT and accelerate its fund management plans.

The 156-unit Nouvel 18, under the PPS 3 initiative, is being marketed by the Group. To date, 24 units out of the 30 released have been sold at an ASP of above \$3,450 psf. Majority of the units in Nouvel 18 are leased out.

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Hotel Operations

| | Room Occupancy | | | Average Room Rate | | | RevPAR | | |
|---------------------|----------------------|----------------------|---------------------------|-----------------------|-------------------------|-----------------------|-----------------------|-------------------------|-----------------------|
| | YTD Sep 2019 % | YTD Sep 2018 % | Incr / (Decr) % pts | YTD Sep 2019 \$ | YTD Sep 2018 * \$ | Incr / (Decr) % | YTD Sep 2019 \$ | YTD Sep 2018 * \$ | Incr / (Decr) % |
| Singapore | 86.5 | 84.6 | 1.9 | 181.2 | 174.5 | 3.8 | 156.6 | 147.5 | 6.2 |
| Rest of Asia | 67.8 | 67.7 | 0.1 | 158.4 | 158.2 | 0.1 | 107.4 | 107.0 | 0.4 |
| Total Asia | 74.7 | 73.8 | 0.9 | 168.1 | 164.9 | 1.9 | 125.5 | 121.6 | 3.2 |
| New Zealand | 81.0 | 81.3 | (0.3) | 152.1 | 151.8 | 0.2 | 123.3 | 123.4 | (0.1) |
| London | 80.6 | 78.0 | 2.6 | 233.7 | 218.5 | 7.0 | 188.3 | 170.5 | 10.4 |
| Rest of Europe | 70.9 | 72.1 | (1.2) | 131.6 | 136.5 | (3.6) | 93.3 | 98.4 | (5.2) |
| Total Europe | 75.5 | 75.0 | 0.5 | 183.6 | 179.1 | 2.5 | 138.6 | 134.3 | 3.2 |
| New York | 85.0 | 85.1 | (0.1) | 330.0 | 332.5 | (0.8) | 280.5 | 282.9 | (0.8) |
| Regional US | 60.0 | 59.8 | 0.2 | 190.6 | 189.2 | 0.7 | 114.4 | 113.1 | 1.1 |
| Total US | 68.3 | 68.1 | 0.2 | 248.0 | 248.2 | (0.1) | 169.4 | 169.0 | 0.2 |
| Total Group | 73.5 | 73.1 | 0.4 | 193.6 | 191.6 | 1.0 | 142.3 | 140.0 | 1.6 |

| | Room Occupancy | | | Average Room Rate | | | RevPAR | | |
|---------------------|-----------------|-----------------|---------------------------|-------------------|--------------------|-----------------------|------------------|--------------------|-----------------------|
| | Q3 2019 % | Q3 2018 % | Incr / (Decr) % pts | Q3 2019 \$ | Q3 2018 * \$ | Incr / (Decr) % | Q3 2019 \$ | Q3 2018 * \$ | Incr / (Decr) % |
| Singapore | 90.5 | 90.5 | - | 199.9 | 173.8 | 15.0 | 180.9 | 157.4 | 14.9 |
| Rest of Asia | 70.9 | 69.3 | 1.6 | 151.3 | 141.8 | 6.7 | 107.3 | 98.3 | 9.2 |
| Total Asia | 78.4 | 77.0 | 1.4 | 172.7 | 155.4 | 11.1 | 135.4 | 119.6 | 13.2 |
| New Zealand | 75.3 | 75.1 | 0.2 | 141.9 | 145.0 | (2.1) | 106.8 | 108.9 | (1.9) |
| London | 85.4 | 92.1 | (6.7) | 263.6 | 237.1 | 11.2 | 225.2 | 218.3 | 3.2 |
| Rest of Europe | 76.0 | 74.9 | 1.1 | 133.1 | 140.0 | (4.9) | 101.2 | 104.8 | (3.4) |
| Total Europe | 80.6 | 83.0 | (2.4) | 200.0 | 191.1 | 4.7 | 161.1 | 158.6 | 1.6 |
| New York | 90.0 | 90.7 | (0.7) | 362.9 | 359.8 | 0.9 | 326.8 | 326.5 | 0.1 |
| Regional US | 67.1 | 66.4 | 0.7 | 206.1 | 202.8 | 1.6 | 138.4 | 134.7 | 2.7 |
| Total US | 74.7 | 74.4 | 0.3 | 268.6 | 265.9 | 1.0 | 200.6 | 197.9 | 1.4 |
| Total Group | 77.3 | 77.2 | 0.1 | 202.8 | 194.8 | 4.1 | 156.8 | 150.3 | 4.3 |

* For comparability, Average Room Rate and RevPAR for Q3 2018 and YTD Sep 2018 had been translated at constant exchange rates (30 Sep 2019).

Global revenue per available room (RevPAR) in constant currency for YTD Sep 2019 increased by 1.6% to \$142.3 (YTD Sep 2018: \$140.0) and by 4.3% to \$156.8 for Q3 2019 (Q3 2018: \$150.3).

Asia

Asia RevPAR increased by 3.2% to \$125.5 for YTD Sep 2019 (YTD Sep 2018: \$121.6).

Singapore RevPAR increased by 6.2% with modest occupancy and average room rate gains. The increase was due to the income contribution from W Singapore – Sentosa Cove, which was added to the Group's portfolio in Q2 2019.

RevPAR for the rest of Asia increased marginally by 0.4%.

The Group's subsidiary entered into a 10-year term management agreement with a subsidiary of Hilton for the operation of the Millennium Seoul Hilton effective from September 2019. As part of the transition from a franchise to a management agreement, the hotel was renamed as the Millennium Hilton Seoul.

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New Zealand

New Zealand (NZ) RevPAR decreased marginally by 0.1% for YTD Sep 2019 to \$123.3 (YTD Sep 2018: \$123.4). Excluding Millennium New Plymouth, which was acquired in February last year, like-for-like, NZ RevPAR declined by 0.2%.

Europe

London RevPAR grew by 10.4% for YTD Sep 2019 to \$188.3 (YTD Sep 2018: \$170.5) on the back of increases in occupancy and average room rate. Excluding The Biltmore Mayfair, like-for-like, London RevPAR increased by 6.6% with the average room rate up by 8.9% offset by a slight drop in occupancy. In YTD Sep 2018, the Mayfair hotel was also affected by refurbishment works which started in November 2017 and then fully closed in July 2018.

Notwithstanding the uncertainties over Brexit, the higher room rates achieved by the London hotels in YTD Sep 2019 was partly a result of rate-driven initiatives in the middle of this year which offset a drop in Q1 2019.

RevPAR for Rest of Europe for YTD Sep 2019 decreased by 5.2%.

US

US RevPAR for YTD Sep 2019 was relatively flat at \$169.4 (YTD Sep 2018: \$169.0). The shut down of the federal government and extreme cold weather arising from the polar vortex in Q1 2019 impacted demand, especially on corporate transient and group travel business.

New York RevPAR was down by 0.8%. The Group's revenue recovery strategy for Millennium Times Square New York (formerly the Millennium Broadway New York Times Square), whereby the hotel joined Hilton as an affiliate with access to its reservation channels and loyalty programme, has yet to show significant improvement in its trading performance. For YTD Sep 2019, RevPAR for the hotel decreased by 4.1% with decreases in both average room rate and occupancy. For Q3 2019, RevPAR for Broadway was also down by 2.9%.

Regional US RevPAR for YTD Sep 2019 increased by 1.1%.

Refurbishments

The refurbished Mayfair property in London – rebranded as The Biltmore Mayfair – reopened as a five-star deluxe hotel on 9 September 2019. It is managed by Hilton under its luxury LXR Hotels & Resorts brand – its first in Europe. Comprising 256 luxurious guest rooms and 51 designer suites, the hotel has a large 500 sq m ballroom with capacity for up to 700 guests, and several other smaller function rooms as well as a prestigious new London restaurant led by celebrity chef Jason Atherton. The total refurbishment cost was around £60 million. As the hotel has just reopened, it will take time for trading to stabilise. The Group expects the hotel to be well-positioned for the luxury segment. Although the hotel is operated by Hilton under a management-franchise model, the Group has the option, after five years, to assume management of the hotel while maintaining the quality of the brand and leveraging Hilton's reservations and loyalty programme.

Developments

Construction of the Sunnyvale California project is progressing well and is expected to complete in Q1 2021. This mixed-use development will comprise a 263-room hotel (to be branded as M Social) and a 250-unit residential block.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's performance for the period under review is in line with its expectations as disclosed in the announcement of results for the second quarter ended 30 June 2019.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Property

The Singapore residential property market is likely to continue to face demand tests with an expected supply overhang arising from the earlier boom years of collective sales activities. There is a substantial amount of project launches in the pipeline and if all the projects enter the market too quickly, an oversupply situation will be inevitable. The housing market depends heavily on the balance of demand and supply. Taking into consideration the slowing global and domestic economy, the Group hopes that the Government will explore ways to pace out these launches as headwinds persist into 2020.

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Prices for residential homes are expected to remain stable for the rest of the year. While buyers have maintained caution after the implementation of cooling measures in July 2018, the market sentiment continues to remain resilient for select projects as shown by the recent uptick in Property Price Index, which is buoyed by underlying demand and low interest rates. Moving forward, the current trend is likely to continue in the near-term as developers ride on the upbeat home-buying activity, with demand expected to be underpinned by displaced en bloc sellers and genuine upgraders.

The outlook for the private residential rental market has shown signs of improvement as owners displaced by collective sales seek to find alternative lodgings. In addition, recent news on the inclusion of Marina Bay Sands' fourth tower, development of the Greater Southern Waterfront precinct, rejuvenation plans for Sentosa and the repositioning of Pulau Brani as a tourism destination may also boost job creation. This will likely give the rental market a significant uplift.

Overall, market sentiments are likely to remain stable with most developers phasing their projects strategically to avoid creating an oversupply of projects in the market.

The recent release of Development Charges (DC) rates in Q3 2019 indicated a moderation of land prices with some decreases in the residential sector and a slight increase in the commercial sector.

Moving forward, prices for private residential homes are expected to remain steady, though this may vary within the various market segments. Nonetheless, Singapore continues to appeal favourably to both buyers and investors for wealth preservation and appreciation because of the country's stable political environment and proven track record of being Asia's premier financial centre. Buyers are likely to return selectively to the market for choice private residential properties.

On 2 November 2019, the Group launched the highly anticipated 680-unit Sengkang Grand Residences at Sengkang Central – a JV with CapitaLand Limited. Won through a two-envelope URA tender, it will be a distinctive integrated development, seamlessly connected to Buangkok MRT station and a new bus interchange. The residential towers are conveniently located above a three-storey mall (Sengkang Grand Mall) comprising shops, a supermarket, a hawker centre as well as a community club with a childcare centre. 216 of the 280 units released were snapped up on its launch weekend, making Sengkang Grand Residences the best-selling integrated project launch for 2019. ASP achieved was around \$1,700 psf. To date, 232 units have been sold. This integrated development is targeted for completion by 1H 2022.

The Group's residential GLS site at Sims Drive is being developed by its JV partner, Hong Leong Holdings. The 16,225 sq m site was acquired in April 2019 and is well-located near Aljunied MRT station and within an established residential estate. The site is also within a short travelling distance to Paya Lebar, which is transforming into a well-connected and established regional hub. Its proximity to popular schools like Geylang Methodist School, Canossa Catholic Primary School, Cedar Primary School and Kong Hwa Primary School also makes this an attractive location for young families. The project will comprise several 17 or 18-storey blocks with about 560 units. It is slated for sales launch in Q1 2020.

Successful Privatisation of M&C

M&C was delisted from the London Stock Exchange on 11 October 2019 following the Group's successful privatisation bid that was first announced on 7 June 2019.

On 4 November 2019, M&C was re-registered as a private company under the name of Millennium & Copthorne Hotels Limited.

It is expected that the Group will compulsorily acquire all the issued shares held by M&C shareholders who have not accepted the Final Offer on 19 November 2019. M&C will then become a wholly-owned subsidiary of the Group.

Group Prospects

The successful privatisation of M&C marks another milestone in the transformational journey for the Group. Taking M&C private is in line with the Group's core focus to enhance recurring income. With full control of M&C, the Group will take a holistic review of its hotel operations segment. It will embark on an internal restructuring to improve organisational processes and drive operational efficiency to create sustainable hotel performance amid global economic headwinds and stiff competition faced by the hospitality industry. Alongside these challenges lie opportunities to create value, and there is an urgent need to navigate through this with agility. The Group plans to accelerate its integration with initiatives that will maximise shareholder value. These include controlling and reducing operating costs acutely; leveraging the Group's global network, resources and real estate capabilities to refurbish assets for enhanced growth, especially those with conference facilities; repositioning underperforming assets and to exploring the development of unutilised land.

In the near-term, the Group expects to make highly selective acquisitions that will support the crystallisation of its fund management ambitions and grow recurring income.

In addition to the existing inventory and pipeline of development projects in Singapore and overseas, the Group could benefit from redevelopment opportunities to rejuvenate its older properties. For instance, as part of URA's Draft Masterplan 2019, the recently implemented CBD Incentive Scheme offers an increase in gross plot ratio for select areas within Singapore's CBD to encourage the conversion of existing office developments to hotel and residential uses. With changing occupier demands and profiles in Singapore's CBD micro-market, this scheme will offer flexibility for the Group's portfolio in the medium to long term. The Group is also actively pursuing other redevelopment or AEs to enable it to extract greater value from its assets.

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11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

Yes.

The Company had paid the following tax-exempt (one-tier) special interim ordinary dividend to ordinary shareholders and non-cumulative preference dividends to holders of City Developments Limited Non-redeemable Convertible Non-cumulative Preference Shares ("Preference Shares").

| Name of dividend | Tax exempt (One-tier) Special Interim Ordinary Dividend | Tax exempt (One-tier) Preference Dividend |
|----------------------------|---|--|
| Date of payment | 12 September 2019 | 1 July 2019 |
| Dividend type | Cash | Cash |
| Dividend amount (in cents) | 6.0 cents per Ordinary Share | 1.94 cents per Preference Share [^] |
| Dividend rate (in %) | N.A. | 3.9% per annum of the issue price of each Preference Share |
| Dividend period | N.A. | From 31 December 2018 to 30 June 2019 (both dates inclusive) |
| Issue price | N.A. | \$1.00 per Preference Share |

[^] Preference dividend for each Preference Share is calculated at the dividend rate of 3.9% per annum of the issue price of \$1.00 for each Preference Share on the basis of the actual number of days comprised in the dividend period divided by 365 days.

On 12 November 2019, the Board of Directors, pursuant to the recommendation of the Audit and Risk Committee, declared the payment of a tax-exempt (one-tier) non-cumulative preference dividend to holders of the City Developments Limited Preference Shares in accordance with the terms of issue of the Preference Shares. The preference dividend for each Preference Share is calculated at the dividend rate of 3.9% per annum of the issue price of \$1.00 for each Preference Share on the basis of 183 days, being the actual number of days comprised in the dividend period from 1 July 2019 to 30 December 2019, divided by 365 days.

| Name of Dividend | Tax-exempt (One-tier) Preference Dividend |
|----------------------------|---|
| Date of payment | 31 December 2019 |
| Dividend Type | Cash |
| Dividend Amount (in cents) | 1.96 cents per Preference Share |
| Dividend rate (in %) | 3.9% per annum of the issue price of each Preference Share |
| Dividend period | From 1 July 2019 to 30 December 2019 (both dates inclusive) |
| Issue price | \$1.00 per Preference Share |

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(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

| Name of Dividend | Tax-exempt (One-tier) Special Interim Ordinary Dividend | Tax-exempt (One-tier) Preference Dividend |
|----------------------------|---|--|
| Date of Payment | 12 September 2018 | 2 July 2018 |
| Dividend Type | Cash | Cash |
| Dividend Amount (in cents) | 6.0 cents per Ordinary Share | 1.94 cents per Preference Share [^] |
| Dividend rate (in %) | N.A. | 3.9% per annum on the issue price of each Preference Share |
| Dividend Period | N.A. | From 31 December 2017 to 30 June 2018 (both dates inclusive) |
| Issue Price | N.A. | \$1.00 per Preference Share |

[^] Preference dividend for each Preference Share is calculated at the dividend rate of 3.9% per annum of the issue price of \$1.00 for each Preference Share on the basis of the actual number of days comprised in the dividend period divided by 365 days.

(c) Date payable

The tax-exempt (one-tier) preference dividend for the period from 1 July 2019 to 30 December 2019 (both dates inclusive) will be paid on 31 December 2019.

(d) Books Closure Date

5.00 pm on 11 December 2019.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. Interested Person Transactions

No interested person transactions ("IPTs") were conducted for the third quarter ended 30 September 2019 under the Company's IPTs mandate pursuant to Rule 920 (excluding transactions less than \$100,000).

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14. Segment Reporting

By Business Segments

| | The Group | | | |
|----------------------------|---|--------------------|--|--------------------|
| | Third quarter ended 30 September 2019 | | 9-month period ended 30 September 2019 | |
| | 2018 (Restated) | 2018 (Restated) | 2018 (Restated) | 2018 (Restated) |
| | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Revenue | | | | |
| Property Development | 290,240 | 466,513 | 826,240 | 1,848,394 |
| Hotel Operations* | 445,910 | 428,083 | 1,231,191 | 1,226,554 |
| Investment Properties | 111,180 | 86,643 | 318,688 | 255,399 |
| Others | 37,968 | 35,640 | 105,707 | 103,902 |
| | 885,298 | 1,016,879 | 2,481,826 | 3,434,249 |
| Profit before tax** | | | | |
| Property Development | 111,094 | 162,932 | 290,714 | 520,255 |
| Hotel Operations | (27,892) | 36,685 | 1,620 | 93,131 |
| Investment Properties | 39,989 | 43,957 | 298,416 | 131,034 |
| Others | 32,327 | 7,024 | 55,066 | 20,523 |
| | 155,518 | 250,598 | 645,816 | 764,943 |

* Revenue from hotel operations includes room revenue of \$842.5 million (YTD Sep 2018: \$835.9 million) for YTD Sep 2019 from hotels that are owned by the Group.

** Includes share of after-tax profit of associates and joint ventures.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Property Development

Revenue decreased by \$176.3 million to \$290.2 million (Q3 2018: \$466.5 million) for Q3 2019 and \$1,022.2 million to \$826.2 million (YTD Sep 2018: \$1,848.4 million) for YTD Sep 2019.

Pre-tax profit decreased by \$51.8 million to \$111.1 million (Restated Q3 2018: \$162.9 million) for Q3 2019 and \$229.6 million to \$290.7 million (Restated YTD Sep 2018: \$520.3 million) for YTD Sep 2019.

Projects that contributed to both revenue and profit in YTD Sep 2019 include Whistler Grand, The Tapestry, Gramercy Park, New Futura, Teddington Riverside, Hongqiao Royal Lake and HLCC. Sales of landbank in New Zealand and units in Zenith Residences by M&C Group also contributed to the Group's revenue and pre-tax profit for this segment. In accordance with the Group's policy of equity accounting for the results of its joint ventures, whilst revenue from joint venture developments such as South Beach Residences, Boulevard 88, The Jovell and Forest Woods had not been consolidated into the Group's total revenue, the Group's share of profit arising from joint venture developments had been included in pre-tax profit.

The decrease in revenue for Q3 2019 and YTD Sep 2019 was largely due to the timing of revenue recognition. Contribution from EC is recognised in entirety upon completion for sold units whilst overseas projects are recognised upon unit handover. For Singapore private residential units, progressive recognition of profit is applied for, based on the stages of construction and sales status. In Q3 2019, the Group recognised progressive contributions from Whistler Grand and The Tapestry, along with some revenue recognised from sales of completed projects such as Gramercy Park and New Futura. Comparatively, revenue for Q3 2018 was largely derived from sales of New Futura.

Included in revenue for YTD Sep 2018 was substantial contribution derived from The Criterion EC which obtained Temporary Occupation Permit in February 2018 and New Futura. Contribution from overseas projects, in particular HLCC and Park Court Aoyama The Tower also boosted the 2018 revenue.

The decrease in pre-tax profit for Q3 2019 and YTD Sep 2019 was in tandem with the lower revenue achieved. The decrease was partially mitigated by share of profit contributed by two well-sold joint venture projects, South Beach Residences, a completed project and Boulevard 88, a project under construction, along with returns recognised from the sale of units in the Ivy and Eve project in Australia as well as higher share of contribution from FSGL following commencement of hand over of units in its Star of East River project in Dongguan.

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Hotel Operations

Revenue for this segment increased by \$17.8 million to \$445.9 million (Q3 2018: \$428.1 million) for Q3 2019 and \$4.6 million to \$1,231.2 million (YTD Sep 2018: \$1,226.6 million) for YTD Sep 2019.

The increase in revenue for Q3 2019 was mainly due to contribution from W Singapore – Sentosa Cove, which the Group had consolidated its performance with effect from April 2019, as well as the appreciation of United States against Singapore dollars which benefited the US region performance when consolidated to the Group. The increase for YTD Sep 2019 was marginal as the contribution from W Singapore – Sentosa Cove was substantially reduced by the absence of contribution from Biltmore Mayfair and Raffles Maldives Meradhoo as they were in full closure for refurbishment works since July 2018 and June 2018 respectively and re-opened only in September 2019.

Despite the increase in revenue, this segment recorded a pre-tax loss of \$27.9 million (Q3 2018: pre-tax profit of \$36.7 million) for Q3 2019 and a decrease in pre-tax profit of \$91.5 million to \$1.6 million (YTD Sep 2018: \$93.1 million) for YTD Sep 2019.

Pre-tax loss for Q3 2019 and the decrease in pre-tax profit for YTD Sep 2019 were largely attributable to impairment loss of \$36.9 million made in relation to Millennium Hilton Seoul and Millennium Hilton New York One UN Plaza, owned by M&C, coupled with one-off costs incurred for the successful privatisation of M&C in October 2019. Further, the closure of Biltmore Mayfair and Raffles Maldives Meradhoo had negatively impacted the Group's performance.

Investment Properties

Revenue for this segment increased by \$24.6 million to \$111.2 million (Q3 2018: \$86.6 million) for Q3 2019 and \$63.3 million to \$318.7 million (YTD Sep 2018: \$255.4 million) for YTD Sep 2019.

Pre-tax profit decreased by \$4.0 million to \$40.0 million (Q3 2018: \$44.0 million) for Q3 2019 but increased by \$167.4 million to \$298.4 million (YTD Sep 2018: \$131.0 million) for YTD Sep 2019.

The increase in revenue for Q3 2019 and YTD Sep 2019 was largely due to full quarter/period contributions from Aldgate House (London), 125 Old Broad Street (London) and Central Mall Office Tower, which were acquired in 2H 2018. In addition, increase in revenue for YTD Sep 2019 was also contributed by Le Grove Serviced Residences, which reopened in July 2018 following a major revamp, and HLCC retail mall, which opened in June 2018.

Despite the increase in revenue, pre-tax profit declined in Q3 2019 largely attributable to lower divestment gain recognised in current quarter as compared to Q3 2018.

The substantial increase in pre-tax profit for YTD Sep 2019 was attributable to divestments gains recognised. In 1H 2019, the Group successfully unwound its PPS 2 platform and realised deferred gain on sale of investment properties of \$153.9 million, in addition to receiving \$43.3 million income distributed by Golden Crest in accordance to the stipulated waterfall structure under PPS 2. In addition, the Group also divested a vacant land parcel at Jervois Road for a profit of \$10.5 million in July 2019.

Included in YTD Sep 2018 pre-tax profit was a gain on divestment of Mercure Brisbane and Ibis Brisbane by CDLHT of \$29 million and gain on disposal of a vacant shophouse plot at Jalan Besar of \$12.4 million.

Others

Revenue, comprising mainly income from building maintenance contracts, project management, club operations, laundry services and dividend income, remained relatively flat at \$38.0 million (Q3 2018: \$35.6 million) for Q3 2019 and \$105.7 million (YTD Sep 2018: \$103.9 million) for YTD Sep 2019.

Notwithstanding stable revenue, pre-tax profit surged \$25.3 million to \$32.3 million (Q3 2018: \$7.0 million) for Q3 2019 and \$34.6 million to \$55.1 million (YTD Sep 2018: \$20.5 million) for YTD Sep 2019. This was mainly due to interest income earned in relation to the loans granted to Sincere Property Group and its US\$230 million bond subscribed by the Group. The increase was partially mitigated by lower share of profit from FSGL's property financing business, lower interest income earned on loans extended to an associate as the related loan was repaid in Q1 2019, and higher mark-to-market loss recognised on remeasurement of certain quoted securities held by the Group.

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16. **A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

Total Annual Net Dividend (*Refer to Para 18 of Appendix 7.2 for the required details*)

| | Full Year 2018 S\$'000 | Full Year 2017 S\$'000 |
|--------------|---------------------------------------|---------------------------------------|
| Ordinary | 72,552 | 72,744 |
| Special | 108,942 | 90,930 |
| Preference | 12,904 | 12,904 |
| Total | 194,398 | 176,578 |

The final tax-exempt (one-tier) ordinary dividend and special final tax-exempt (one-tier) ordinary dividend for the year ended 31 December 2018 of 8.0 cents and 6.0 cents respectively per ordinary share had been approved by the ordinary shareholders at the Annual General Meeting held on 26 April 2019 and the dividend amounts are based on the number of issued ordinary shares as at 2 May 2019.

17. **A breakdown of sales and operating profit after tax for first half year and second half year.**

Not applicable.

18. **Confirmation pursuant to Rule 720(1) of the Listing Manual**

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 in accordance with Rule 720(1) of the Listing Manual.

BY ORDER OF THE BOARD

Shufen Loh @ Catherine Shufen Loh
Company Secretary
12 November 2019

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CONFIRMATION BY THE BOARD

The Directors of the Company hereby confirm, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the Group's unaudited financial results for the third quarter and the 9-month period ended 30 September 2019 to be false or misleading in any material respect.

On behalf of the Board of Directors

Kwek Leng Beng
Executive Chairman

Sherman Kwek Eik Tse
Executive Director

Singapore, 12 November 2019